

# NEIGHBORHOOD PROFILES 2023 Edition

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The Washington DC Economic Partnership would like to acknowledge our public and private sector board members whose continued financial support and guidance has made the DC Neighborhood Profiles: 2023 Edition possible.



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## About the

## **PARTNERSHIP**

The Washington DC Economic Partnership (WDCEP) is a non-profit, public-private organization whose core purpose is to actively position, promote, and support economic development and business opportunities in Washington, DC.

Our mission is to promote DC's economic and business opportunities and support business retention and attraction activities. Through historical knowledge of the city's business and economic climate; accurate analytics, data, and research; and community partners and access, WDCEP is the central organization in Washington, DC that connects public and private sectors, neighborhoods, and communities to local, national, and international audiences.

WDCEP works with its partners in the city to facilitate dynamic relationships with

technology visionaries, artists, real estate entrepreneurs, non-profits, and global enterprise leaders based on independent thinking and objective insights. We stay one step ahead of the vibrant and evolving economic landscape by monitoring the pulse of DC's developers, startups, entrepreneurs, and large and small businesses.

#### **WDCEP REAL ESTATE SERVICES**

- Development Data (wdcep.co/dcdr)
- Local Market Intelligence (wdcep.co/neighborhoods)
- Business Resources (wdcep.co/resources)
- Site Location Assistance

Learn more at wdcep.com or engage with us on social media @WDCEP.



#### THE NEIGHBORHOOD PROFILES

The Neighborhood Profiles offers a concise overview, detailed demographic information, resources, maps, and latest updates for 56 neighborhoods throughout DC. WDCEP did not define the boundaries of neighborhoods found throughout this publication, but instead worked with the Office of the Deputy Mayor for Planning and Economic Development, the Office of Planning, and the Department of Small & Local Business Development to determine which areas to profile by identifying points of interest within a reasonable proximity of the center of commercial corridors.

Most data mentioned in the profile is based on the half-mile radius highlighted on each neighborhood map. Please note, the maps and half-mile radius were created for illustration purposes only and may not be to scale. All

Main Street, Great Street, and BID boundaries shown are approximations and may not reflect the official borders. Additionally, WDCEP receives information from several local partners which is used throughout this publication. Although every attempt was made to ensure the quality of the information contained in this document, the WDCEP makes no warranty or guarantee as to its accuracy, completeness, or usefulness for any given purpose.



## **NEIGHBORHOODS**

| 1  | 14 <sup>th</sup> & U Streets / Logan Circle               | 29 | H Street NE                            |
|----|---|----|--|
| 2  | Adams Morgan  | 30 | Hillcrest / Skyland                    |
| 3  | Anacostia   | 31 | Howard University / Pleasant Plains    |
| 4  | Barracks Row  | 32 | Kennedy Street                         |
| 5  | Barry Farm  | 33 | Lincoln Heights / Richardson Dwellings |
| 6  | Bellevue / South Capitol                                  | 34 | Minnesota & Benning                    |
| 7  | Benning Road / East Capitol Street                        | 35 | Mount Pleasant                         |
| 8  | Brookland   | 36 | Mount Vernon Triangle                  |
| 9  | Capitol Hill  | 37 | New York Avenue / Ivy City             |
| 10 | Capitol Riverfront  | 38 | NoMa                                   |
| 11 | Central 14 <sup>th</sup> Street / Colorado Triangle       | 39 | North Capitol                          |
| 12 | Central 14 <sup>th</sup> Street / Spring Road             | 40 | Northwest One                          |
| 13 | Central 14 <sup>th</sup> Street / WMATA Northern Bus Barn | 41 | Park Morton                            |
| 14 | Chevy Chase / Friendship Heights                          | 42 | The Parks at Walter Reed               |
| 15 | Cleveland Park  | 43 | Parkside / Kenilworth                  |
| 16 | Columbia Heights  | 44 | Pennsylvania Avenue SE                 |
| 17 | Congress Heights / Saint Elizabeths                       | 45 | Petworth / Park View                   |
| 18 | Deanwood  | 46 | Rhode Island Ave NE / Brentwood        |
| 19 | Downtown DC   | 47 | Rhode Island Ave NE / Woodridge        |
| 20 | Dupont Circle   | 48 | Shaw                                   |
| 21 | East Capitol Street / Capitol Gateway                     | 49 | Southwest Waterfront                   |
| 22 | Fort Lincoln / Dakota Crossing                            | 50 | Takoma                                 |
| 23 | Fort Totten / Riggs Park / Manor Park                     | 51 | Tenleytown                             |
| 24 | Georgetown  | 52 | Union Market                           |
| 25 | Georgia Avenue / Brightwood                               | 53 | Van Ness                               |
| 26 | Georgia Avenue / Walter Reed                              | 54 | West End / Foggy Bottom                |
| 27 | Glover Park   | 55 | Woodley Park                           |
| 28 | Golden Triangle   | 56 | The Wharf                              |
|    |   |    |  |







## 14TH & U STREETS / LOGAN CIRCLE

**Community transformations of this scale** are rarely seen in already-established urban neighborhoods. The combined Logan Circle, 14th Street and U Street corridors continue to experience a renaissance with no sign of stopping. Home to four Michelin-starred restaurants and five grocery stores including Trader Joe's and two Whole Foods, the neighborhood offers an abundance of food options.

## SELECT RETAIL + RESTAURANT OPENINGS (2022+)

- Aslin Beer (beer garden)
- Baby Shank (restaurant)
- Backcountry (outdoor gear)
- Blank Street Coffee
- Bond Vet (veterinarian)
- Bunker (nightclub)
- Butter Me Up (restaurant)
- Circa Lighting (household goods)
- Heyday Skincare
- Johnny Rockets (restaurant)
- Madewell Men's (apparel)
- Mi Vida (restaurant)
- Nama Ko (restaurant)
- The Owl Room (nightclub)
- Pacers (apparel)
- Small Door Veterinary
- Solid State Books (bookstore)
- Spicy Water African Grill
- Tatte Bakery (restaurant)
- Whitlow's (restaurant)

#### **ACCLAIMED DINING**

- Jônt (2 Michelin Stars)
- Bresca (1 Michelin Star)
- Maydan (1 Michelin Star)
- Rooster & Owl (1 Michelin Star)
- Pearl Dive Oyster Palace (Bib Gourmand)
- Le Diplomate<sup>1</sup>
- Etto<sup>1</sup>
- Maydan¹
- Nina May<sup>1</sup>

#### **NEIGHBORHOOD ACTIVATIONS**

- Art All Night (September)
- Dog Days of Summer Sidewalk Sale (August)
- Farmers Market (Saturdays, 9 am 1 pm)
- Funk Parade (May)
- Pride Parade (June)

#### **REEVES CENTER REDEVELOPMENT**

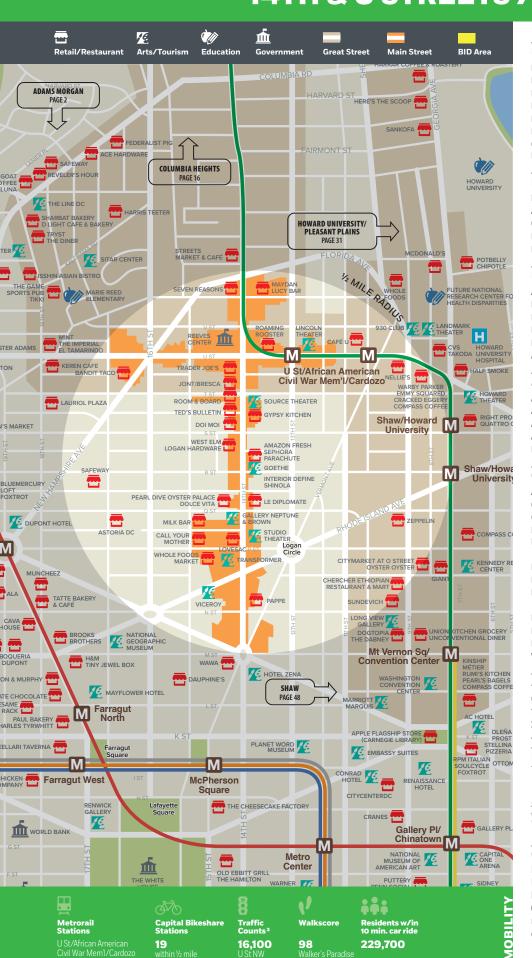
Plans for the site call for 322 new residential units (rental & ownership), 22,500 SF of retail, 44,000 SF of arts/entertainment uses, a hotel, and 108,000 SF of office space, anchored by the new HQ for the NAACP.

1. The 100 Very Best Restaurants in Washington (Washingtonian, 2023)





## 14TH & U STREETS / LOGAN CIRCLE



|                         | 0-1/2 mi  | 0-1 mi        | 0-3 m     |
|-------------------------|-----------|---------------|-----------|
| POPULATION              |           |               |           |
| Population              | 32,275    | 102,232       | 417,514   |
| Daytime Population      | 33,525    | 226,314       | 832,008   |
| Male                    | 54%       | 51%           | 49%       |
| Female                  | 46%       | 49%           | 51%       |
| High School Graduate +  | 96%       | 96%           | 94%       |
| Bachelor's Degree +     | 84%       | 80%           | 75%       |
| Graduate /              | 48%       | 46%           | 42%       |
| Professional Degree     |           |               |           |
| HOUSEHOLDS              |           |               |           |
| Households (HH)         | 19,605    | 56,884        | 207,041   |
| Average HH Size         | 1.6       | 1.7           | 1.9       |
| Owner-occupied          | 38%       | 34%           | 39%       |
| Renter-occupied         | 62%       | 66%           | 61%       |
| Median Home Value       | \$722,141 | \$711,746     | \$726,053 |
| INCOME                  |           |               |           |
| Average HH              | \$197,170 | \$182,152     | \$179,088 |
| Median HH               | \$134,436 | \$125,665     | \$121,783 |
| HH Income <\$50k        | 15%       | 19%           | 19%       |
| HH Income \$50-\$75k    | 10%       | 9%            | 10%       |
| HH Income \$75k+        | 75%       | 72%           | 70%       |
| Average HH Disposable   | \$118,148 | \$111,058     | \$110,288 |
| AGE                     |           |               |           |
| Age < 20                | 9%        | 12%           | 16%       |
| Age 20-34               | 38%       | 38%           | 34%       |
| Age 35-64               | 44%       | 39%           | 37%       |
| Age 65+                 | 10%       | 10%           | 13%       |
| Median Age (years)      | 36.2      | 34.8          | 35.1      |
| CONSUMER EXP            | PENDITU   | RES (\$ thous | sands)    |
| Apparel                 | \$93,892  | \$252,589     | \$903,081 |
| Child Care              | \$26,147  | \$68,726      | \$240,842 |
| Computers & Accessories | \$8.572   | \$23.091      | \$81.696  |

| Apparel                 | \$93,892  | \$252,589 | \$903,081   |
|-------------------------|-----------|-----------|-------------|
| Child Care              | \$26,147  | \$68,726  | \$240,842   |
| Computers & Accessories | \$8,572   | \$23,091  | \$81,696    |
| Entertainment &         | \$126,488 | \$340,122 | \$1,221,556 |
| Recreation              |           |           |             |
| - Pets                  | \$26,569  | \$71,545  | \$257,376   |
| Food at Home            | \$221,767 | \$601,387 | \$2,159,907 |
| Food away from Home     | \$168,682 | \$455,143 | \$1,611,744 |
| Health Care             | \$214,202 | \$580,300 | \$2,112,325 |
| - Medical Care          | \$70,224  | \$190,737 | \$693,836   |
| Home Improvement        | \$113,178 | \$298,907 | \$1,101,556 |
| Household Furnishings   | \$87,745  | \$235,332 | \$848,670   |
| Personal Care           | \$37,460  | \$100,936 | \$362,243   |
| Vehicle Maint. & Repair | \$40,097  | \$109,329 | \$392,472   |
|                         |           |           |             |

## AVAILABLE VEHICLES PER HH¹ 0 56% 50% 37% 1 36% 42% 47% 2-3 8% 8% 15% 4+ 0% 0% 1%

#### **MOBILITY**

Traffic Counts<sup>2</sup> 14,300-14,900 14th St NW 16,100 U St NW

Source: Esri forecasts for 2022;1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

District Bridges
Michele Molotsky,
Logan Circle Main Street Manager
(202) 929-8129
michele@districtbridges.org
districtbridges.org

U Street Main Street (202) 929-8121 usms@districtbridges.org districtbridges.org





## **ADAMS MORGAN**

**Adams Morgan** is known for its fantastic dining options, eclectic shops, colorful storefronts, and historic, tree-lined streets. More than 250 establishments, from restaurants offering cuisines from across the globe to some of DC's liveliest nightspots, call this artistic neighborhood home.

## RETAIL + RESTAURANT OPENINGS (2022+)

- Alfresco Tap and Grill (restaurant)
- Andy's Pizza (restaurant)
- Baja Tap (restaurant)
- Because Science (STEM store)
- Casa Kantuta (cocktail bar)
- Code Red (speakeasy)
- Coin des Poetes (coffee & crepes)
- Elfegne (restaurant)
- Hot Bed Comedy Club
- Jesiree's Chop House (restaurant)
- Le Mont Royal (French-Canadian disco)
- Meli (cafe)
- Mola Empanada (restaurant)
- Morgana (restaurant)
- Sew in Style (apparel)
- Shanklin Hall (social club)
- SOLELUNA (café)
- Tight Five Pub (sports bar)
- Tsehay Ethiopian Bar & Restaurant
- Van Leeuwen Ice Cream

#### **ACCLAIMED DINING**

- Tail Up Goat (1 Michelin Star)
- Elfegne (Bib Gourmand)
- Federalist Pig (Bib Gourmand)
- Lapis (Bib Gourmand)

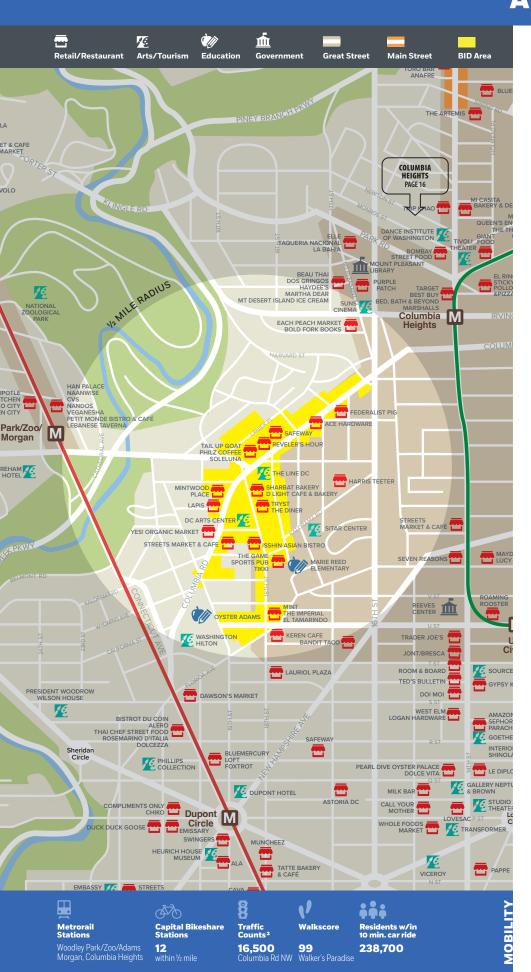
#### **NEIGHBORHOOD ACTIVATIONS**

- PorchFest (Spring & Fall) brings approximately 50,000 people to the neighborhood for a one-day live music festival featuring 70+ bands throughout the community.
- 18th Street Takeover Events
  - Eats in the Streets Festival (July) is a food festival showcasing 50+ Adams Morgan businesses
  - o Adams Morgan Day (September)
  - o Fall PorchFest (October)
- A month-long holiday display will take over the streets of Adams Morgan in December 2023 with festive decor, an interactive light display, and holiday caroling.





## **ADAMS MORGAN**



|                         | 0-1/2 mi  | 0-1 mi       | 0-3 m       |
|-------------------------|-----------|--------------|-------------|
| POPULATION              |           |              |             |
| Population              | 26,436    | 94,243       | 391,204     |
| Daytime Population      | 21,776    | 91,750       | 777,838     |
| Male                    | 50%       | 50%          | 49%         |
| Female                  | 50%       | 50%          | 51%         |
| High School Graduate +  | 96%       | 94%          | 94%         |
| Bachelor's Degree +     | 84%       | 80%          | 75%         |
| Graduate /              | 48%       | 46%          | 43%         |
| Professional Degree     |           |              |             |
| HOUSEHOLDS              |           |              |             |
| Households (HH)         | 15,070    | 50,698       | 187,716     |
| Average HH Size         | 1.7       | 1.8          | 1.9         |
| Owner-occupied          | 39%       | 37%          | 40%         |
| Renter-occupied         | 61%       | 63%          | 60%         |
| Median Home Value       | \$726,586 | \$750,230    | \$743,405   |
| INCOME                  |           |              |             |
| Average HH              | \$191,345 | \$188,114    | \$181,783   |
| Median HH               | \$127,778 | \$127,018    | \$122,437   |
| HH Income <\$50k        | 17%       | 17%          | 19%         |
| HH Income \$50-\$75k    | 10%       | 10%          | 10%         |
| HH Income \$75k+        | 74%       | 72%          | 70%         |
| Average HH Disposable   | \$114,810 | \$113,705    | \$111,463   |
| AGE                     |           |              |             |
| Age < 20                | 10%       | 12%          | 16%         |
| Age 20-34               | 40%       | 38%          | 34%         |
| Age 35-64               | 40%       | 40%          | 36%         |
| Age 65+                 | 11%       | 11%          | 14%         |
| Median Age (years)      | 35.2      | 35.2         | 34.8        |
| CONSUMER EXI            | PENDITU   | RES (\$ thou | sands)      |
| Apparel                 | \$69,367  | \$230,757    | \$830,176   |
| Child Care              | \$19,520  | \$63,693     | \$221,769   |
| Computers & Accessories | \$6,310   | \$21,086     | \$75,157    |
| Entertainment &         | \$93,965  | \$311,744    | \$1,122,667 |
| Recreation              |           |              |             |
| - Pets                  | \$19,672  | \$65,431     | \$236,325   |
| Food at Home            | \$163,376 | \$547,557    | \$1,983,339 |
| Food away from Home     | \$124,003 | \$415,249    | \$1,480,434 |
| Health Care             | \$157,663 | \$525,982    | \$1,933,935 |
| Madical Casa            | ¢E1 E2E   | ¢172207      | ¢C2/100/    |

#### - Medical Care \$51,525 \$172,307 \$634,890 \$282,813 \$1,020,112 Home Improvement \$87.854 Household Furnishings \$780,404 \$65 169 \$215456 Personal Care \$27,704 \$92,157 \$332,701 Vehicle Maint. & Repair \$28,910 \$97,875 \$359,030 **AVAILABLE VEHICLES PER HH**<sup>1</sup>

#### 0 47% 48% 38% 1 45% 42% 46% 2-3 7% 10% 16% 4+ 0% 0% 1%

#### **MOBILITY**

 $\begin{array}{ccc} \text{Traffic Counts}^2 & 16{,}500 & \text{Columbia Rd NW} \\ & 7{,}600 & 18\text{th St NW} \end{array}$ 

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

Adams Morgan Partnership BID Kristen Barden, Executive Director (202) 997-0783 • kbarden@admodc.org admodc.org





## **ANACOSTIA**

**From its earliest years** as one of DC's streetcar commercial districts, Anacostia's downtown continues to flourish with its dynamic small businesses, arts scene, and real estate market. Strategically located between the Navy Yard and St. Elizabeths East & West Campuses, the neighborhood's corridors are in federal HUB and Opportunity Zones. With excellent access to Metrorail, Capital Bikeshare, I-295, I-395, and the Suitland Parkway, Anacostia is bursting with potential.

### RETAIL + RESTAURANT OPENINGS (2022+)

- Atlas Brew Works
- DCity Smokehouse
- Kitchen Savages
- Sandlot Anacostia

#### **NEW DEVELOPMENT**

- MLK Gateway I & II: The new HQ for technology company Enlightened and 14,000 SF of retail (including a Capital One Café) delivered in 2021, which will be followed by the new HQ for the Department of Housing & Community Development plus 8,000 SF of retail in 2023.
- Reunion Square: The current phase of the 1.6 million SF project includes 225,000 SF office space to be anchored by a new DC Department of Health HQ as well as 7,000 SF of retail.
- Bridge District: The first phase (known as The Douglass) of the more than two million SF Bridge District project will deliver 758 apartments over 43,000 SF of retail in 2024. Sandlot Anacostia and Atlas Brew Works will both be Bridge District retail tenants.

### ANACOSTIA ARTS & CULTURE DISTRICT

- Historic Anacostia is the official Arts & Culture District of Washington, DC ("Art to Go-Go") as announced by the Mayor in July of 2022.
- Supported by a \$4 million DC government grant, the District will enhance streetscape and the public realm, support cultural institutions and local artists and expand the area's events and programming.
- Art to Go-Go, the app, is the District's first self-guided tour that explores public art and murals dedicated to the official sound and culture of the District.
- Anacostia's Jazz Hop as part of the DC JazzFest features all day concerts throughout the corridors free to the public.
- Anacostia's annual Art All Night event celebrates arts and culture in the neighborhood over two days.
- Flower Power and the Anacostia River Festival celebrates Historic Anacostia's business corridor, the Anacostia River and the heritage of the surrounding neighborhood while featuring musical performances and community activities.

<sup>†</sup>CoStar (Q2 2023, within 0.5 miles

#### OFFICE MARKET<sup>†</sup>

- Existing Office SF: 673k
- Avg \$/SF/FS: \$39.85
- Vacancy Rate: 1.3%
- SF Under Construction: 368k
- Proposed SF: 450k

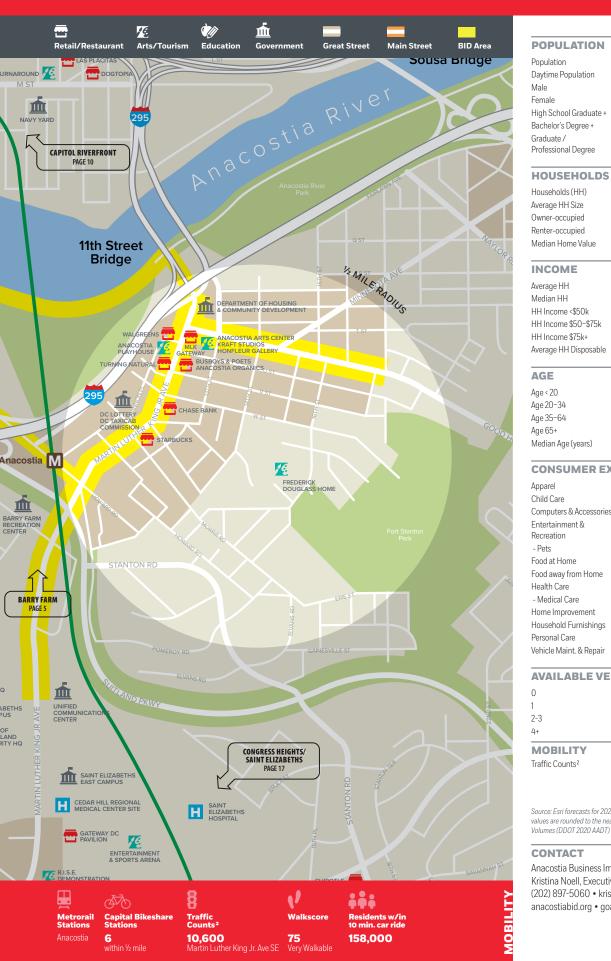
#### **DAYTIME POPULATION**

28,631 within one-mile





### **ANACOSTIA**



|   | 0-1/2 mi           | 0-1 mi                  | 0-3 mi     |
|---|--------------------|-------------------------|------------|
| POPULATION  |                    |                         |            |
| Population  | 11,789             | 30,688                  | 249,821    |
| Daytime Population  | 11,300             | 28,631                  | 322,136    |
| Male  | 45%                | 44%                     | 47%        |
| Female  | 55%                | 56%                     | 53%        |
| High School Graduate +  | 87%                | 88%                     | 92%        |
| Bachelor's Degree +   | 19%                | 21%                     | 44%        |
| Graduate /  | 8%                 | 10%                     | 22%        |
| Professional Degree   | 070                | 1070                    | 2270       |
| HOUSEHOLDS  |                    |                         |            |
| Households (HH)   | 4,725              | 12,072                  | 112,888    |
| Average HH Size   | 2.5                | 2.5                     | 2.2        |
| Owner-occupied  | 30%                | 27%                     | 36%        |
| Renter-occupied   | 70%                | 73%                     | 64%        |
| ·   |                    |                         |            |
| Median Home Value   | \$374,951          | \$365,756               | \$465,312  |
| INCOME  |                    |                         |            |
| Average HH  | \$69,121           | \$69,753                | \$125,249  |
| Median HH   | \$37,395           | \$41,294                | \$79,568   |
| HH Income <\$50k  | 58%                | 56%                     | 34%        |
| HH Income \$50-\$75k  | 14%                | 14%                     | 13%        |
| HH Income \$75k+  | 29%                | 29%                     | 53%        |
| Average HH Disposable   | \$48,913           | \$49,979                | \$81,776   |
| AGE   |                    |                         |            |
| Age < 20  | 31%                | 31%                     | 22%        |
| Age 20-34   | 21%                | 21%                     | 25%        |
| Age 35-64   | 36%                | 35%                     | 38%        |
| •   |                    |                         |            |
| Age 65+   | 12%                | 13%                     | 14%        |
| Median Age (years)  | 33.4               | 34.0                    | 36.6       |
| CONSUMER EX   | (PENDITU           | JRES (\$ thous          | sands)     |
| Apparel   | \$8,529            | \$21,903                | \$353,560  |
| Child Care  | \$1,837            | \$4,738                 | \$84,997   |
| Computers & Accessories   | \$675              | \$1,747                 | \$30,063   |
| Entertainment & Recreation  | \$11,152           | \$28,773                | \$475,208  |
| - Pets  | \$2,354            | \$6,082                 | \$100,557  |
| Food at Home  | \$20,978           | \$53,934                | \$862,059  |
| Food away from Home   | \$14,189           | \$36,545                | \$610,498  |
| Health Care   | \$21,213           | \$54,883                | \$873,253  |
| - Medical Care  | \$6,911            | \$17,891                | \$286.434  |
|   |                    |                         |            |
| Home Improvement  | \$9,092            | \$23,729                | \$421,021  |
| Household Furnishings   | \$7,873            | \$20,311                | \$333,860  |
| Personal Care   | \$3,402            | \$8,762                 | \$142,481  |
| Vehicle Maint. & Repair   | \$3,838            | \$9,927                 | \$158,379  |
| AVAILABLE VE  | HICLES P           | ER HH¹                  |            |
| 0   | 40%                | 42%                     | 33%        |
| 1   | 45%                | 44%                     | 47%        |
| 2-3   | 14%                | 13%                     | 18%        |
| 4+  | 1%                 | 1%                      | 1%         |
| MOBILITY  | 10.105             |                         |            |
| Traffic Counts <sup>2</sup>   | 10,100             | Good Hope Rd            |            |
|   | 10,600<br>85,700   | Martin L. King<br>I-295 | Jr. Ave SE |
| Source: Esri forecasts for 202<br>values are rounded to the nea<br>Volumes (DDOT 2020 AADT) | arest whole percen |                         |            |

**CONTACT** 

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## **BARRACKS ROW**

**Steeped in history, Barracks Row** at 8th Street SE is DC's oldest commercial corridor. The Navy Yard and U.S. Marine Corps Barracks, anchors since the turn of the 19th century, bring employees to the neighborhood daily. Residents and visitors cherish the diverse businesses and restaurants, live entertainment offerings, and annual events.

## RETAIL + RESTAURANT OPENINGS (2022+)

- Akeno Sushi Bar & Thai Restaurant
- Ginza Karaoke Spot & BBQ Lounge
- Han Palace (Cantonese dim sum)
- I Egg You (restaurant)
- Ledo's Pizza
- Little District Books
- Mason and Greens (grocery)
- Union Kitchen (grocery)

#### **MICHELIN RESTAURANTS**

- Pineapple and Pearls (2 stars)
- Rose's Luxury (1 star)

#### **NEIGHBORHOOD ACTIVATIONS**

- Chess Tournament
- Live jazz concerts
- Annual Garden Party
- July 4th Parade
- Eastern Market Metro Park opened in 2021

#### **REGIONAL ATTRACTIONS**

- The Marine Barracks is the oldest active post in the Marine Corps and was founded by President Thomas Jefferson and Lt. Col. William Ward Burrows. It is home to nationally recognized units such as the Marine Corps Silent Drill Platoon, the Marine Drum and Bugle Corps, the Marine Band, the official Marine Corps Color Guard, and the Marine Corps Body Bearers.
- The historic Navy Yard Car Barn (c. 1891) became the 980-seat Capital Turnaround, which opened to the public in 2022.
- The former Meader Theater (c. 1909), the District's oldest movie theater, now hosts events and movie screenings as the 370seat Miracle Theatre.







## **BARRACKS ROW**



|                                   | 0-1/2 mi         | 0-1 mi           | 0-3 mi             |
|-----------------------------------|------------------|------------------|--------------------|
| POPULATION                        |                  |                  |                    |
| Population Daytime Population     | 14,080<br>16,608 | 49,273<br>72,598 | 295,559<br>595,381 |
| Male                              | 50%              | 50%              | 48%                |
| Female                            | 50%              | 50%              | 52%                |
| High School Graduate +            | 97%              | 97%              | 93%                |
| Bachelor's Degree +               | 84%              | 83%              | 57%                |
| Graduate /<br>Professional Degree | 46%              | 45%              | 30%                |
| HOUSEHOLDS                        |                  |                  |                    |
| Households (HH)                   | 6,728            | 25,412           | 140,960            |
| Average HH Size                   | 2.0              | 1.9              | 2.0                |
| Owner-occupied                    | 48%              | 41%              | 33%                |
| Renter-occupied                   | 52%              | 59%              | 67%                |
| Median Home Value                 | \$901,233        | \$843,240        | \$600,482          |
| INCOME                            |                  |                  |                    |
| Average HH                        | \$228,266        | \$204,722        | \$143,131          |
| Median HH                         | \$161,077        | \$146,436        | \$94,085           |
| HH Income <\$50k                  | 12%              | 14%              | 30%                |
| HH Income \$50-\$75k              | 8%               | 8%               | 11%                |
| HH Income \$75k+                  | 81%              | 78%              | 59%                |
| Average HH Disposable             | \$133,695        | \$122,953        | \$90,988           |
| AGE                               |                  |                  |                    |
| Age < 20                          | 14%              | 14%              | 20%                |
| Age 20-34                         | 32%              | 33%              | 29%                |
| Age 35-64                         | 40%              | 40%              | 38%                |
| Age 65+                           | 14%              | 13%              | 14%                |
| Median Age (years)                | 36.8             | 36.4             | 35.9               |
| CONSUMER EXP                      | ENDITU           | RES (\$ thou     | sands)             |
| Apparel                           | \$36,949         | \$126,301        | \$503,907          |
| Child Care                        | \$10,372         | \$34,933         | \$124,872          |
| Computers & Accessories           | \$3,354          | \$11,477         | \$43,608           |
| Entertainment & Recreation        | \$50,066         | \$170,817        | \$672,829          |
| - Pets                            | \$10,480         | \$35,927         | \$141,932          |
| Food at Home                      | \$87,063         | \$298,972        | \$1,217,221        |
| Food away from Home               | \$65,948         | \$226,080        | \$879,483          |
| Health Care                       | \$84,182         | \$292,201        | \$1,205,987        |
| - Medical Care                    | \$27,504         | \$95,868         | \$395,662          |
| Home Improvement                  | \$46,858         | \$153,878        | \$582,593          |
| Household Furnishings             | \$34,729         | \$118,664        | \$470,374          |
| Personal Care                     | \$14,759         | \$50,505         | \$201,667          |
| Vehicle Maint. & Repair           | \$15,413         | \$54,433         | \$222,220          |
| AVAILABLE VEH                     | ICLES PE         | R HH¹            |                    |
| 0                                 | 23%              | 25%              | 38%                |
| 1                                 | 59%              | 57%              | 46%                |
| 2-3                               | 18%              | 18%              | 15%                |
| 4+                                | 0%               | 0%               | 1%                 |

#### MOBILITY

Traffic Counts<sup>2</sup> 3,800-10,300 8th St SE

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 1. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

Barracks Row Main Street, Inc. (202) 544-3188 info@barracksrow.org barracksrow.org





## **BARRY FARM**

**One of four New Communities Initiative developments,** Barry Farm is a historic neighborhood in southwest Anacostia that will be redeveloped into a mixed-use community. With access to the Anacostia metro station, I-295, and Suitland Parkway, the development aims to provide sustainable, mixed-income housing and retail.

#### **DEVELOPMENT UPDATES**

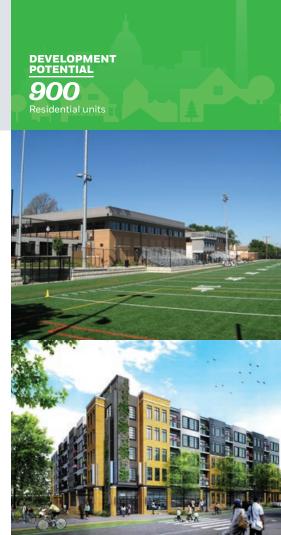
- The Asberry, currently under construction, will be a five-story, 108-unit affordable senior residence with 5,000 SF of retail space. The project is part of the Phase I redevelopment of Barry Farm and supported by \$43 million of investment from the DC government.
- Infrastructure improvements on Sumner Road SE are underway and include utility relocation, water and sewage system installation, and street improvements.

#### 1.86 MILLION SF

Potential buildout for the redevelopment plan, which calls for approximately 900 new residential units and 40,000 SF of neighborhood-serving retail.

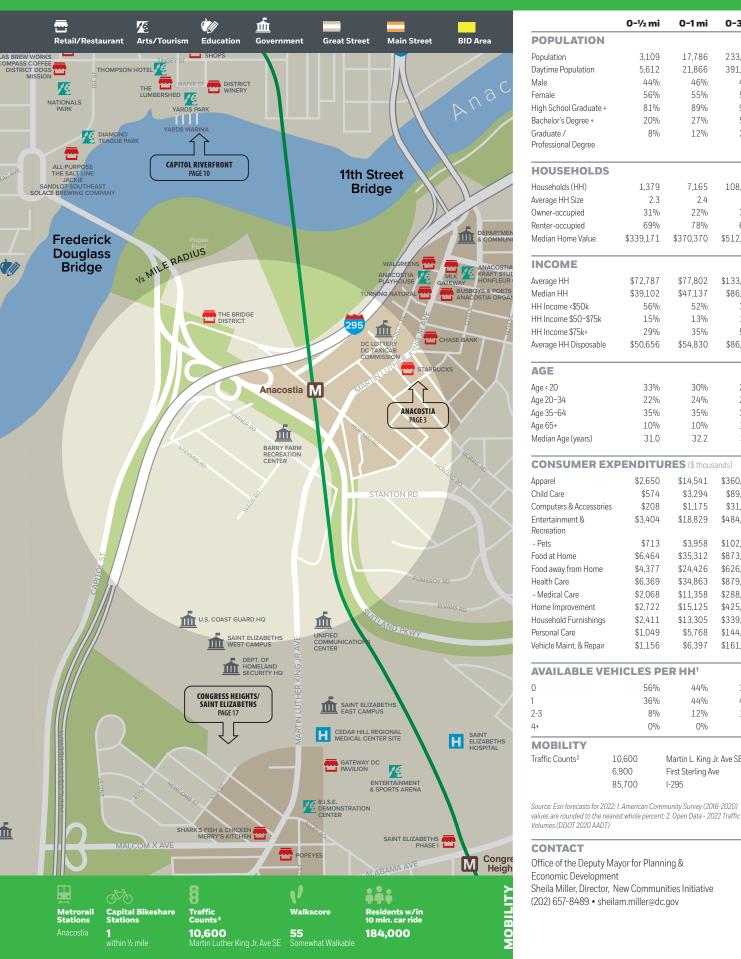
#### NEW COMMUNITIES INITIATIVE

The New Communities Initiative is a DC government program, managed by the Office of the Deputy Mayor for Planning and Economic Development, to revitalize severely distressed subsidized housing, create vibrant mixed-income communities, and assist with addressing residents' needs.



## **BARRY FARM**

0-1 mi



| POPULATION                    |           |                  |           |
|-------------------------------|-----------|------------------|-----------|
| Population                    | 3,109     | 17,786           | 233,056   |
| Daytime Population            | 5,612     | 21,866           | 391,598   |
| Male                          | 44%       | 46%              | 47%       |
| Female                        | 56%       | 55%              | 53%       |
| High School Graduate +        | 81%       | 89%              | 92%       |
| Bachelor's Degree +           | 20%       | 27%              | 50%       |
| Graduate /                    | 8%        | 12%              | 26%       |
| Professional Degree           |           |                  |           |
| HOUSEHOLDS                    |           |                  |           |
| Households (HH)               | 1,379     | 7,165            | 108,304   |
| Average HH Size               | 2.3       | 2.4              | 2.1       |
| Owner-occupied                | 31%       | 22%              | 33%       |
| Renter-occupied               | 69%       | 78%              | 67%       |
| Median Home Value             | \$339,171 | \$370,370        | \$512,543 |
| INCOME                        |           |                  |           |
| Average HH                    | \$72,787  | \$77,802         | \$133,406 |
| Median HH                     | \$39,102  | \$47,137         | \$86,112  |
| HH Income <\$50k              | 56%       | 52%              | 32%       |
| HH Income \$50-\$75k          | 15%       | 13%              | 12%       |
| HH Income \$75k+              | 29%       | 35%              | 56%       |
| Average HH Disposable         | \$50,656  | \$54,830         | \$86,369  |
| AGE                           |           |                  |           |
| Age < 20                      | 33%       | 30%              | 21%       |
| Age 20-34                     | 22%       | 24%              | 27%       |
| Age 35-64                     | 35%       | 35%              | 38%       |
| Age 65+                       | 10%       | 10%              | 14%       |
| Median Age (years)            | 31.0      | 32.2             | 36.0      |
| CONSUMER EX                   | (PENDITU  | JRES (\$ thous   | sands)    |
| Apparel                       | \$2,650   | \$14,541         | \$360,556 |
| Child Care                    | \$574     | \$3,294          | \$89,082  |
| Computers & Accessories       | \$208     | \$1,175          | \$31,030  |
| Entertainment &<br>Recreation | \$3,404   | \$18,829         | \$484,109 |
| - Pets                        | \$713     | \$3,958          | \$102,313 |
| Food at Home                  | \$6,464   | \$35,312         | \$873,923 |
| Food away from Home           | \$4,377   | \$24,426         | \$626,340 |
| Health Care                   | \$6,369   | \$34,863         | \$879,528 |
| - Medical Care                | \$2,068   | \$11,358         | \$288,571 |
| Home Improvement              | \$2,722   | \$15,125         | \$425,170 |
| Household Furnishings         | \$2,411   | \$13,305         | \$339,608 |
| Personal Care                 | \$1,049   | \$5,768          | \$144,965 |
| Vehicle Maint. & Repair       | \$1,156   | \$6,397          | \$161,108 |
| AVAILABLE VE                  | HICLES P  | ER HH¹           |           |
| 0                             | 56%       | 44%              | 33%       |
| 1                             | 36%       | 44%              | 49%       |
| 2-3                           | 8%        | 12%              | 17%       |
| 4+                            | 0%        | 0%               | 1%        |
| MOBILITY                      |           |                  |           |
| Traffic Counts <sup>2</sup>   | 10,600    | Martin L. King   |           |
|                               | 6,900     | First Sterling A | ve        |
|                               | 85,700    | I-295            |           |
|                               |           |                  |           |

**CONTACT** 

Office of the Deputy Mayor for Planning & Economic Development Sheila Miller, Director, New Communities Initiative (202) 657-8489 • sheilam.miller@dc.gov





## **BELLEVUE / SOUTH CAPITOL**

**Bellevue is an established** residential neighborhood filled with community character and cultural significance. Community anchors such as the Conway Health and Resource Center-Community of Hope and the William O. Lockridge/Bellevue Library position Martin Luther King, Jr. Avenue and South Capitol Street for dynamic residential and economic growth.

## RECENT NEIGHBORHOOD INVESTMENTS

- The redeveloped South Capitol Street Shopping Center site delivered 195 affordable units and 5,000 SF of retail space in 2020.
- The Well at Oxon Run opened in spring 2022 and is a 50,000 SF site comprising an urban farm, community garden, outdoor classroom, farm stand, performance pavilion, library, & installations by local artists.
- Livingston Place at Southern was completed in 2021 and is a five-story, 152-unit affordable senior assisted living facility.

### GREAT STREETS RETAIL SMALL BUSINESS GRANTS

Martin Luther King, Jr. Avenue and South Capitol Street are designated Great Streets corridors. As funds become available, small businesses may apply for grants to cover capital improvements and certain soft costs. In fiscal year 2023 there was \$3.2 million available with individual awards up to \$80,000.

#### **NEIGHBORHOOD ANCHORS**

- William O. Lockridge/Bellevue Neighborhood Library
- Conway Health and Resource Center
- DC Department of Human Services' Congress Heights Service Center





## **BELLEVUE / SOUTH CAPITOL**



|                                   | 0-1/2 mi  | 0-1 mi        | 0-3 mi    |
|-----------------------------------|-----------|---------------|-----------|
| POPULATION                        |           |               |           |
| Population                        | 9,643     | 27,664        | 175,468   |
| Daytime Population                | 8,172     | 35,260        | 198,807   |
| Male                              | 46%       | 46%           | 46%       |
| Female                            | 54%       | 54%           | 54%       |
| High School Graduate +            | 92%       | 90%           | 90%       |
| Bachelor's Degree +               | 15%       | 18%           | 39%       |
| Graduate /<br>Professional Degree | 6%        | 7%            | 20%       |
| HOUSEHOLDS                        |           |               |           |
| Households (HH)                   | 4,285     | 11,396        | 76,135    |
| Average HH Size                   | 2.2       | 2.4           | 2.3       |
| Owner-occupied                    | 24%       | 21%           | 36%       |
| Renter-occupied                   | 76%       | 79%           | 64%       |
| Median Home Value                 | \$336,220 | \$322,818     | \$418,989 |
| INCOME                            |           |               |           |
| Average HH                        | \$67,481  | \$69,826      | \$120,794 |
| Median HH                         | \$42,883  | \$44,587      | \$75,693  |
| HH Income <\$50k                  | 57%       | 55%           | 36%       |
| HH Income \$50–\$75k              | 16%       | 15%           | 14%       |
| HH Income \$75k+                  | 27%       | 30%           | 50%       |
| Average HH Disposable             | \$49,118  | \$50,592      | \$81,710  |
| AGE                               |           |               |           |
| Age < 20                          | 28%       | 30%           | 25%       |
| Age 20-34                         | 21%       | 23%           | 24%       |
| Age 35-64                         | 37%       | 34%           | 38%       |
| Age 65+                           | 15%       | 12%           | 14%       |
| Median Age (years)                | 36.2      | 32.9          | 36.1      |
| CONSUMER EXP                      | PENDITU   | RES (\$ thous | ands)     |
| Apparel                           | \$7,523   | \$20,666      | \$227,454 |
| Child Care                        | \$1,607   | \$4,566       | \$54,830  |
| Computers & Accessories           | \$596     | \$1,675       | \$19,620  |
| F.1. 1.:                          | ¢0.700    | ¢07101        | ¢210 F2F  |

|                         |          | (,       |           |
|-------------------------|----------|----------|-----------|
| Apparel                 | \$7,523  | \$20,666 | \$227,454 |
| Child Care              | \$1,607  | \$4,566  | \$54,830  |
| Computers & Accessories | \$596    | \$1,675  | \$19,620  |
| Entertainment &         | \$9,762  | \$27,101 | \$310,535 |
| Recreation              |          |          |           |
| - Pets                  | \$2,053  | \$5,699  | \$65,865  |
| Food at Home            | \$18,486 | \$50,867 | \$559,091 |
| Food away from Home     | \$12,518 | \$34,821 | \$394,443 |
| Health Care             | \$18,355 | \$51,270 | \$577,514 |
| - Medical Care          | \$5,990  | \$16,738 | \$189,919 |
| Home Improvement        | \$8,129  | \$21,953 | \$284,065 |
| Household Furnishings   | \$6,912  | \$19,077 | \$218,491 |
| Personal Care           | \$3,017  | \$8,227  | \$92,311  |
| Vehicle Maint. & Repair | \$3,258  | \$9,370  | \$104,864 |
|                         |          |          |           |

| AVAILABLE VEHICLES PER HH' |     |     |     |  |  |
|----------------------------|-----|-----|-----|--|--|
| 0                          | 44% | 41% | 27% |  |  |
| 1                          | 44% | 42% | 47% |  |  |
| 2-3                        | 10% | 16% | 24% |  |  |
| 4+                         | 1%  | 1%  | 2%  |  |  |
|                            |     |     |     |  |  |

#### **MOBILITY**

| Traffic Counts <sup>2</sup> | 12,100 | South Capitol St |
|-----------------------------|--------|------------------|
|                             | 6,100  | Atlantic St      |

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

Washington DC Economic Partnership Derek Ford, President & CEO (202) 661-8673 • dford@wdcep.com wdcep.com













## BENNING ROAD / EAST CAPITOL STREET

**Mixed-use development** adjacent to the Benning Road Metrorail Station has brought affordable housing, neighborhood services, and retail space to the adjacent neighborhoods of Benning Heights, Capitol View, and Marshall Heights. The planned Benning Road Streetcar Expansion will connect the area to the H Street NE corridor and Union Station.

#### **NEW INVESTMENT**

- A fully modernized Capitol View Library was realized in 2019. This two-phased interior and exterior renovation includes a new façade, new public art, expanded space for children and teens, and a new computer training lab.
- The renovated Shrimp Boat Plaza offers freshly made breakfast, lunch, and dinner menus, featuring Ledo's Pizza.
- The Conway Center is a 202-unit affordable residential building developed by So Others Might Eat (SOME), includes 37,600 SF for medical/dental uses and SOME administrative offices, as well as an employment training center and a sit-down deli.

#### PIPELINE INVESTMENT

- Crawford Landing is under construction and will deliver a 175-unit apartment building, 28 townhomes, and a 6,000 SF community
- Proposed plans call for a commercial building at 4435 Benning Rd NE to be redeveloped into a 109-unit affordable residential building.

#### **FLETCHER JOHNSON AT THE PARK**

The 15.3-acre former middle school site (4650 Benning Rd SE) will be redeveloped into an 879-unit mixed-income residential community with 45,000 SF of retail.







## **BENNING ROAD / EAST CAPITOL STREET**



|                         | 0-1/2 mi  | 0-1 mi          | 0-3 mi    |
|-------------------------|-----------|-----------------|-----------|
| POPULATION              |           |                 |           |
| Population              | 10,269    | 39,149          | 198,857   |
| Daytime Population      | 8,136     | 33,161          | 172,141   |
| Male                    | 44%       | 45%             | 47%       |
| Female                  | 56%       | 55%             | 54%       |
| High School Graduate +  | 88%       | 87%             | 90%       |
| Bachelor's Degree +     | 17%       | 18%             | 33%       |
| Graduate /              | 5%        | 7%              | 15%       |
| Professional Degree     |           |                 |           |
| HOUSEHOLDS              |           |                 |           |
| Households (HH)         | 4,471     | 15,627          | 82,902    |
| Average HH Size         | 2.3       | 2.4             | 2.3       |
| Owner-occupied          | 34%       | 37%             | 47%       |
| Renter-occupied         | 66%       | 63%             | 53%       |
| Median Home Value       | \$340,975 | \$335,100       | \$367,406 |
| INCOME                  |           |                 |           |
| Average HH              | \$79,629  | \$76,299        | \$105,373 |
| Median HH               | \$54,997  | \$50,788        | \$67,239  |
| HH Income <\$50k        | 44%       | 49%             | 38%       |
| HH Income \$50-\$75k    | 20%       | 18%             | 16%       |
| HH Income \$75k+        | 35%       | 32%             | 46%       |
| Average HH Disposable   | \$57,265  | \$54,056        | \$71,945  |
| AGE                     |           |                 |           |
| Age < 20                | 25%       | 27%             | 24%       |
| Age 20-34               | 20%       | 21%             | 21%       |
| Age 35-64               | 38%       | 36%             | 39%       |
| Age 65+                 | 17%       | 16%             | 16%       |
| Median Age (years)      | 39.1      | 36.7            | 38.7      |
| CONSUMER EX             | PENDITU   | IRES (\$ thous  | ands)     |
| Apparel                 | \$9,238   | \$30,694        | \$217,843 |
| Child Care              | \$2,004   | \$6,461         | \$49,341  |
| Computers & Accessories | \$718     | \$2,436         | \$18,158  |
| Entertainment &         | \$12,014  | \$40,740        | \$296,773 |
| Recreation              |           |                 |           |
| - Pets                  | \$2,538   | \$8,657         | \$63,263  |
| Food at Home            | \$22,559  | \$76,152        | \$540,195 |
| Food away from Home     | \$15,227  | \$51,431        | \$372,654 |
| Health Care             | \$22,519  | \$78,639        | \$563,978 |
| - Medical Care          | \$7,315   | \$25,724        | \$185,347 |
| Home Improvement        | \$10,475  | \$34,560        | \$271,965 |
| Household Furnishings   | \$8,576   | \$28,739        | \$209,153 |
| Personal Care           | \$3,691   | \$12,343        | \$88,739  |
| Vehicle Maint. & Repair | \$3,930   | \$13,950        | \$99,954  |
| AVAILABLE VE            | HICLES P  | ER HH¹          |           |
| 0                       | 38%       | 39%             | 28%       |
| 1                       | 42%       | 38%             | 46%       |
| 2-3                     | 20%       | 21%             | 23%       |
| 4+                      | 0%        | 1%              | 2%        |
| MOBILITY                |           |                 |           |
|                         | 22,000    | East Capitol St |           |
|                         | 12,600    | Benning Rd      |           |

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

Washington DC Economic Partnership Derek Ford, President & CEO (202) 661-8673 • dford@wdcep.com wdcep.com





## **BROOKLAND**

**Brookland is bookended** by the Brookland Arts Walk and Monroe Street Market to the west and its historic 12th Street neighborhood commercial node to the east. This area is well-served by transit options, notably a Red Line Metrorail station, and bisected by the Metropolitan Branch Trail. Further complemented by several universities and medical facilities, the mixture of institutional, retail and residential uses creates a community that is desirable, well-established, and forward-looking.

#### **DESTINATION SHOPS + EATERIES**

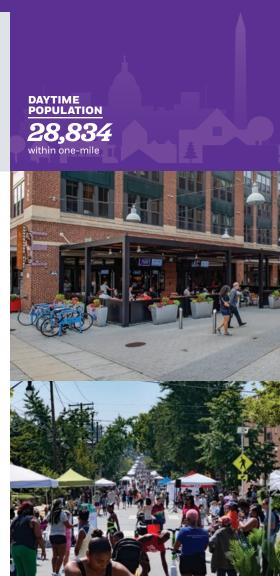
- Annie's Ace Hardware
- Brothers & Sisters LLC (restaurant, announced)
- Busboys & Poets (restaurant)
- Ledo Pizza (restaurant, 2022 opening)
- Made with Love (wellness & art shop, 2023 opening)
- Primrose (restaurant)
- Right Proper Brewing
- The Runaway (restaurant & music venue, 2022 opening)
- Taco City
- Yes! Organic Market

#### **DEVELOPMENT PIPELINE**

- 321 residential units and 21,700 SF of retail space will be constructed around the historic Brookland Lanes building (c. 1939).
- Catholic University is constructing a new 36,500 SF campus dining hall and will double the space for the Conway School of Nursing with a new nursing and science building.

#### **HOME TO FIVE HOSPITALS**

- Children's National Hospital
- Hospital for Sick Children Pediatric Center
- National Rehabilitation Hospital
- Veteran's Administration Hospital
- Washington Hospital Center



## **BROOKLAND**



|                                   | 0-1/2 mi  | 0-1 mi        | 0-3 m     |
|-----------------------------------|-----------|---------------|-----------|
| POPULATION                        |           |               |           |
| Population                        | 8,259     | 29,471        | 383,196   |
| Daytime Population                | 8,000     | 28,834        | 429,423   |
| Male                              | 48%       | 47%           | 49%       |
| Female                            | 52%       | 53%           | 51%       |
| High School Graduate +            | 96%       | 92%           | 90%       |
| Bachelor's Degree +               | 63%       | 51%           | 59%       |
| Graduate /<br>Professional Degree | 34%       | 26%           | 30%       |
| HOUSEHOLDS                        |           |               |           |
| Households (HH)                   | 2,552     | 11,419        | 169,492   |
| Average HH Size                   | 2.4       | 2.3           | 2.2       |
| Owner-occupied                    | 60%       | 52%           | 43%       |
| Renter-occupied                   | 40%       | 48%           | 57%       |
| Median Home Value                 | \$622,872 | \$567,895     | \$595,202 |
| INCOME                            |           |               |           |
| Average HH                        | \$175,898 | \$136,531     | \$154,024 |
| Median HH                         | \$126,087 | \$92,760      | \$105,230 |
| HH Income <\$50k                  | 19%       | 28%           | 24%       |
| HH Income \$50-\$75k              | 11%       | 14%           | 12%       |
| HH Income \$75k+                  | 70%       | 58%           | 64%       |
| Average HH Disposable             | \$111,409 | \$90,158      | \$98,171  |
| AGE                               |           |               |           |
| Age < 20                          | 26%       | 21%           | 19%       |
| Age 20-34                         | 27%       | 22%           | 28%       |
| Age 35-64                         | 33%       | 36%           | 38%       |
| Age 65+                           | 15%       | 21%           | 14%       |
| Median Age (years)                | 33.4      | 40.1          | 36.5      |
| CONSUMER EX                       | PENDITU   | RES (\$ thous | ands)     |
| Apparel                           | \$10,619  | \$37,376      | \$634,526 |
| Child Care                        | \$2,694   | \$8,861       | \$161,394 |

| CONSOMER EXP            | ENDITOR  | (\$ trious | SdHUS)      |
|-------------------------|----------|------------|-------------|
| Apparel                 | \$10,619 | \$37,376   | \$634,526   |
| Child Care              | \$2,694  | \$8,861    | \$161,394   |
| Computers & Accessories | \$968    | \$3,306    | \$56,999    |
| Entertainment &         | \$14,861 | \$52,350   | \$866,618   |
| Recreation              |          |            |             |
| - Pets                  | \$3,145  | \$11,133   | \$183,169   |
| Food at Home            | \$26,141 | \$93,304   | \$1,548,369 |
| Food away from Home     | \$18,682 | \$65,259   | \$1,127,801 |
| Health Care             | \$26,161 | \$96,323   | \$1,536,061 |
| - Medical Care          | \$8,573  | \$31,703   | \$505,676   |
| Home Improvement        | \$15,527 | \$52,482   | \$804,473   |
| Household Furnishings   | \$10,392 | \$36,548   | \$602,967   |
| Personal Care           | \$4,345  | \$15,335   | \$256,689   |
| Vehicle Maint. & Repair | \$4,662  | \$17,057   | \$281,914   |
|                         |          |            |             |

#### **AVAILABLE VEHICLES PER HH¹** 47% 54% 45% 28% 28% 19% 2-3 4+ 1% 2%

#### **MOBILITY**

15,900 Traffic Counts<sup>2</sup> Michigan Ave NE 7,100 Monroe St NE

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

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## **CAPITOL HILL**

For nearly 200 years, Capitol Hill has continued its reign as the federal government's commercial district, noted for charming architecture and shops, superb eateries, and iconic federal institutions. The quaint neighborhood is constantly in motion, from the bustle of Eastern Market to the hustle of Union Station. Pennsylvania Avenue's wide sidewalks provide a community anchor and a gathering space for local families, young staffers, and seasoned professionals.

#### **TOP RESTAURANTS EASTERN MARKET**

- Pineapple and Pearls (2 Michelin Stars)
- Little Pearl (1 Michelin Star)
- Rose's Luxury (1 Michelin Star)
- Shelter (RAMMY Award: Beer Program of the Year)

#### **RETAIL + RESTAURANT OPENINGS (2022+)**

- · Restaurants:
  - o Akeno Sushi Bar & Thai Restaurant
  - o Coastline Oyster Co.
  - o Han Palace
  - o Capitol Square Bar & Grill
- o Ginza BBQ and Karaoke
- · Casual Dining:
  - o Manny & Olga's Pizza
  - o Sweet Lemon Café
  - o Della Barba Pizza
  - Hill East Burger
- Service & Retail: o Bond Vet Clinic
  - o Relume Co
  - o Mason and Greens

## As DC's oldest market, this neighborhood

center remains a vibrant communal hub whose South Hall Merchants and year-round farmers market attract 500,000 annual visitors.

#### **EASTERN MARKET METRO PARK**

After a completed renovation in 2021, the redeveloped park space enjoys year-round programming with outdoor fitness classes, jazz summer concert series, chess tournaments and more

#### **OFFICE MARKET**

- Existing Office SF: 1.1 million
- Avg \$/SF/FS: \$46.73
- Vacancy Rate: 10.0%,
- SF Under Construction: 0

#### **DAYTIME POPULATION**

75,609 within one-mile



## **CAPITOL HILL**



|   | 0-1/2 mi      | 0-1 mi       | 0-3 mi      |
|---|---------------|--------------|-------------|
| POPULATION  |               |              |             |
| Population  | 15,056        | 54,365       | 306,315     |
| Daytime Population  | 16,667        | 75,609       | 622,623     |
| Male  | 49%           | 50%          | 48%         |
| Female  | 51%           | 50%          | 52%         |
| High School Graduate +  | 98%           | 97%          | 93%         |
| Bachelor's Degree +   | 85%           | 83%          | 58%         |
| Graduate /  | 49%           | 46%          | 30%         |
| Professional Degree   |               |              |             |
| HOUSEHOLDS  |               |              |             |
| Households (HH)   | 7,303         | 27,608       | 146,077     |
| Average HH Size   | 2.0           | 1.9          | 2.0         |
| Owner-occupied  | 55%           | 43%          | 34%         |
| Renter-occupied   | 45%           | 57%          | 66%         |
| Median Home Value   | \$935,677     | \$833,412    | \$604,552   |
| INCOME  |               |              |             |
| Average HH  | \$241,342     | \$209,058    | \$145,374   |
| Median HH   | \$169,164     | \$150,530    | \$96,289    |
| HH Income <\$50k  | 9%            | 13%          | 29%         |
| HH Income \$50-\$75k  | 7%            | 8%           | 11%         |
| HH Income \$75k+  | 83%           | 79%          | 59%         |
| Average HH Disposable   | \$140,077     | \$125,170    | \$92,169    |
| Average in i Disposable                                       | Ψ1-10,011     | Ψ120,110     | Ψ32,103     |
| AGE   |               |              |             |
| Age < 20  | 15%           | 14%          | 20%         |
| Age 20-34   | 30%           | 33%          | 29%         |
| Age 35-64   | 41%           | 41%          | 38%         |
| Age 65+   | 14%           | 13%          | 13%         |
| Median Age (years)  | 37.6          | 36.5         | 35.7        |
| CONSUMER EX   | (PENDITUI     | RES (\$ thou | sands)      |
| Apparel   | \$42,100      | \$139,989    | \$529,927   |
| Child Care  | \$11,989      | \$38,958     | \$131,669   |
| Computers & Accessories                                       | \$3,814       | \$12,723     | \$45,953    |
| Entertainment & Recreation                                    | \$57,247      | \$189,030    | \$707,747   |
| - Pets  | \$11,952      | \$39,686     | \$149,298   |
| Food at Home  | \$98,722      | \$330,490    | \$1,279,298 |
| Food away from Home   | \$74,833      | \$250,361    | \$925,739   |
| Health Care   | \$95,491      | \$321,244    | \$1,266,599 |
| - Medical Care  | \$31,131      | \$105,291    | \$415,566   |
| Home Improvement  | \$55,292      | \$171,302    | \$613,298   |
| Household Furnishings   | \$39,762      | \$131,346    | \$494,645   |
| Personal Care   | \$16,827      | \$55,917     | \$212,107   |
| Vehicle Maint. & Repair                                       | \$17,209      | \$59,719     | \$233,496   |
| AVAILABLE VE  | HICLES PE     | R HH¹        |             |
| 0   | 21%           | 24%          | 39%         |
| 1   | 59%           | 57%          | 46%         |
| 2-3   | 19%           | 18%          | 14%         |
| 4+  | 1%            | 0%           | 1%          |
|   | 170           | U-70         | 170         |
| MOBILITY  | 1/1700 15 200 | D1           |             |
| Traffic Counts <sup>2</sup>                                   | 14,700-15,200 | Pennsylv     | ania Ave SE |
| Source: Esri forecasts for 202 values are rounded to the near |               |              |             |

Source: EST Torecasts for 2022; I. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### **CONTACT**

Capitol Hill Business Improvement District Patty Brosmer, President (202) 842-3333 • pbrosmer@capitolhillbid.org capitolhillbid.org





## **CAPITOL RIVERFRONT**

Capitol Riverfront, the fastest-growing neighborhood in the DC region over the past ten years, has emerged as a regional destination anchored by the Anacostia River, world-class parks, and two professional sports stadiums, Nationals Park and Audi Field. These amenities help to attract 3.5 million visitors to the 460-acre neighborhood each year. Central regional access via Metrorail, bus, and two interstate highways combined with proximity to the U.S. Capitol helps to propel steady development. Already thriving, the area is bursting with opportunity as new developments, including residential, office, hotel, and cultural projects, continue to break ground and deliver each year.

### RETAIL + RESTAURANT OPENINGS (2022+)

- Brooklyn Bowl
- · Chicken and Whiskey
- Duke's Grocery
- Green Turtle
- HipCityVeg
- Housebar
- Pink Taco
- Royal Sands Social Club
- Silver Diner
- Swingers Crazy Golf
- Trouble Bird

#### **ENTERTAINMENT DESTINATION**

- Nationals Park and Audi Field host professional baseball and soccer games respectively, in addition to a range of additional events throughout the year including concerts, outdoor movies, & more.
- The neighborhood's flagship public spaces, including Yards Park, Canal Park, Half Street SE, and the Anacostia Riverwalk Trail host a variety of year-round events including concerts, boat tours, a farmers market, ice skating, fishing, and more.

#### **NEIGHBORHOOD GROWTH**

- The Stacks (101 V Street, SW): The 1.1 million SF Phase I will deliver 1,100 residential units, 40,000 SF of retail space, and a 180-room hotel in 2025.
- Vermeer (113 Potomac Avenue, SW): The 13-story, mixed-use project will deliver 501 residential units and up to 37,000 SF of retail space in Q3 2024.
- 1319 South Capitol Street, SW: The 11-story, 320-unit residential building will deliver in early 2024.
- Vela: Parcel I, part of the 4.0 M SF Yards redevelopment, will be redeveloped into an 11-story, 379-unit residential building with 16,000 SF of retail space in fall 2023.

#### OFFICE MARKET<sup>†</sup>

- Existing Office SF: 5.3 million
- Avg \$/SF/FS: \$50.79
- Vacancy Rate: 15.39%
- SF Under Construction: 0 SF
- Proposed SF: 1.9 million

#### **DAYTIME POPULATION**

- 19,180 within the Capitol Riverfront BID<sup>1</sup>
- 82,296 within one-mile



<sup>†</sup>CoStar (Q2 2023, within 0.5 miles) 1. Source: Capitol Riverfront BID

## **CAPITOL RIVERFRONT**



Traffic Counts<sup>2</sup>

Navy Yard-Ballpark, Capitol South

14

within the BID

**11,000-18,900** M St SF

Walkscore

Walker's Paradise

92

Residents w/in 10 min. car ride

227,500

|                                   | 0-1/2 mi  | 0-1 mi        | 0-3 mi    |
|-----------------------------------|-----------|---------------|-----------|
| POPULATION                        |           |               |           |
| Population                        | 18,874    | 48,651        | 294,198   |
| Daytime Population                | 39.368    | 82.296        | 635.225   |
| Male                              | 52%       | 49%           | 49%       |
| Female                            | 48%       | 51%           | 51%       |
| High School Graduate +            | 97%       | 96%           | 93%       |
| Bachelor's Degree +               | 87%       | 80%           | 60%       |
| Graduate /<br>Professional Degree | 44%       | 41%           | 32%       |
| HOUSEHOLDS                        |           |               |           |
| Households (HH)                   | 10,975    | 27,036        | 141,431   |
| Average HH Size                   | 1.7       | 1.8           | 2.0       |
| Owner-occupied                    | 22%       | 33%           | 33%       |
| Renter-occupied                   | 78%       | 67%           | 67%       |
| Median Home Value                 | \$829,545 | \$779,852     | \$624,698 |
| INCOME                            |           |               |           |
| Average HH                        | \$179,252 | \$179,917     | \$148,890 |
| Median HH                         | \$129,591 | \$125,403     | \$100,459 |
| HH Income <\$50k                  | 16%       | 19%           | 28%       |
| HH Income \$50-\$75k              | 8%        | 9%            | 11%       |
| HH Income \$75k+                  | 76%       | 73%           | 61%       |
| Average HH Disposable             | \$111,254 | \$110,944     | \$94,188  |
| AGE                               |           |               |           |
| Age < 20                          | 10%       | 13%           | 19%       |
| Age 20-34                         | 42%       | 33%           | 30%       |
| Age 35-64                         | 37%       | 40%           | 38%       |
| Age 65+                           | 11%       | 14%           | 13%       |
| Median Age (years)                | 34.4      | 36.5          | 35.4      |
| CONSUMER EXF                      | PENDITU   | RES (\$ thous | ands)     |
| Apparel                           | \$48,631  | \$118,759     | \$524,707 |
| Child Care                        | \$13,486  | \$31,964      | \$131,696 |
| Computers & Accessories           | \$4,442   | \$10,710      | \$45,763  |
| Entertainment & Recreation        | \$64,849  | \$160,650     | \$701,033 |

| Apparel                 | \$48,631  | \$118,759 | \$524,707   |
|-------------------------|-----------|-----------|-------------|
| Child Care              | \$13,486  | \$31,964  | \$131,696   |
| Computers & Accessories | \$4,442   | \$10,710  | \$45,763    |
| Entertainment &         | \$64,849  | \$160,650 | \$701,033   |
| Recreation              |           |           |             |
| - Pets                  | \$13,695  | \$33,933  | \$147,856   |
| Food at Home            | \$114,593 | \$283,185 | \$1,263,862 |
| Food away from Home     | \$87,535  | \$211,882 | \$919,196   |
| Health Care             | \$112,129 | \$280,510 | \$1,249,255 |
| - Medical Care          | \$36,955  | \$92,241  | \$410,047   |
| Home Improvement        | \$53,664  | \$142,890 | \$605,944   |
| Household Furnishings   | \$45,265  | \$111,911 | \$489,621   |
| Personal Care           | \$19,377  | \$47,722  | \$209,978   |
| Vehicle Maint. & Repair | \$21,617  | \$52,213  | \$231,163   |
|                         |           |           |             |
|                         |           |           |             |

#### **AVAILABLE VEHICLES PER HH¹** 53% 57% 46% 14% 15% 2-3 15% 4+ 1%

| MOBILITY                    |               |                   |
|-----------------------------|---------------|-------------------|
| Traffic Counts <sup>2</sup> | 3,000         | New Jersey Ave SE |
|                             | 11,000-31,700 | South Capitol St  |
|                             | 11,000-18,900 | M St SE           |
|                             | 130300        | I-695             |

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

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## CENTRAL 14TH STREET / COLORADO TRIANGLE

Between Rock Creek Park and the Georgia Avenue corridor is a small but densely populated neighborhood nestled around the intersection of 14th Street NW and Colorado Avenue. The collection of food and service-oriented retail around its central, triangle park includes Gold Coast Café & Market and Moreland's Tavern. This local watering hole and its menu aptly represent the surrounding community—welcoming, diverse, and authentic.

#### **NEIGHBORHOOD DESTINATIONS**

- Dining at Moreland's Tavern and Hedzole
  Shopping at 14th & Kennedy Farmer's
- Shopping at 14th & Kennedy Farmer's Market (April-Nov)
- Staying active at Second Wind Training

#### **COMMERCIAL CORRIDOR HISTORY**

The first commercial buildings were constructed in 1915 at the end of the streetcar line. The buildings located in the 5500 block of 14th Street at Colorado Avenue filled the triangular site and offered store frontages on both 14th Street and Colorado Avenue.

#### **GREAT STREETS + MAIN STREET**

- 14th Street is a designated Great Streets corridor whose small businesses may apply for grants to cover capital improvements and certain soft costs. In fiscal year 2023, there was \$3.2 million available with individual awards of up to \$80,000.
- The corridor also receives support from the Uptown Main Street through communitybased economic development programs.





## **CENTRAL 14TH STREET / COLORADO TRIANGLE**



|                                   | 0-1/2 mi  | 0-1 mi       | 0-3 mi      |  |
|-----------------------------------|-----------|--------------|-------------|--|
| POPULATION                        |           |              |             |  |
| Population                        | 11,780    | 37,359       | 339,268     |  |
| Daytime Population                | 11,365    | 30,979       | 338,506     |  |
| Male                              | 48%       | 47%          | 48%         |  |
| Female                            | 52%       | 53%          | 52%         |  |
| High School Graduate +            | 82%       | 86%          | 92%         |  |
| Bachelor's Degree +               | 43%       | 46%          | 67%         |  |
| Graduate /<br>Professional Degree | 21%       | 22%          | 38%         |  |
|                                   |           |              |             |  |
| HOUSEHOLDS                        |           |              |             |  |
| Households (HH)                   | 4,146     | 13,460       | 151,232     |  |
| Average HH Size                   | 2.8       | 2.8          | 2.2         |  |
| Owner-occupied                    | 45%       | 54%          | 45%         |  |
| Renter-occupied                   | 55%       | 46%          | 55%         |  |
| Median Home Value                 | \$668,596 | \$629,474    | \$694,170   |  |
| INCOME                            |           |              |             |  |
| Average HH                        | \$136,046 | \$140,562    | \$174,230   |  |
| Median HH                         | \$82,470  | \$86,121     | \$114,914   |  |
| HH Income <\$50k                  | 30%       | 29%          | 21%         |  |
| HH Income \$50-\$75k              | 17%       | 16%          | 11%         |  |
| HH Income \$75k+                  | 54%       | 55%          | 68%         |  |
| Average HH Disposable             | \$89,366  | \$91,612     | \$108,475   |  |
| AGE                               |           |              |             |  |
| Age < 20                          | 25%       | 23%          | 18%         |  |
| Age 20-34                         | 19%       | 19%          | 27%         |  |
| Age 35-64                         | 41%       | 40%          | 38%         |  |
| Age 65+                           | 15%       | 18%          | 16%         |  |
| Median Age (years)                | 39.0      | 40.4         | 37.4        |  |
| CONSUMER EXP                      | ENDITU    | RES (\$ thou | sands)      |  |
| Apparel                           | \$13,836  | \$46,564     | \$630,618   |  |
| Child Care                        | \$3,354   | \$11,130     | \$165,796   |  |
| Computers & Accessories           | \$1,187   | \$3,976      | \$57,524    |  |
| Entertainment &<br>Recreation     | \$18,695  | \$62,757     | \$870,608   |  |
| - Pets                            | \$3,933   | \$13,199     | \$183,925   |  |
| Food at Home                      | \$33,846  | \$114,363    | \$1,528,326 |  |
| Food away from Home               | \$23,566  | \$79,422     | \$1,123,485 |  |
| Health Care                       | \$33,289  | \$112,383    | \$1,523,788 |  |
| - Medical Care                    | \$10,832  | \$36,597     | \$501,387   |  |
| Home Improvement                  | \$18,696  | \$61,902     | \$843,086   |  |
| Household Furnishings             | \$13,242  | \$44,356     | \$605,993   |  |
| Personal Care                     | \$5,584   | \$18,795     | \$255,959   |  |
| Vehicle Maint. & Repair           | \$5,876   | \$19,841     | \$277,911   |  |
| AVAILABLE VEHICLES PER HH¹        |           |              |             |  |
| 0                                 | 31%       | 25%          | 29%         |  |
| 1                                 | 45%       | 44%          | 46%         |  |
| 2-3                               | 19%       | 28%          | 24%         |  |
| 4+                                | 5%        | 4%           | 1%          |  |
| MOBILITY                          |           |              |             |  |

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

5,300 2,300

10,500

Kennedy St NW

14th St NW

Colorado Ave NW

#UPTOWN

#### CONTACT

Traffic Counts<sup>2</sup>

Uptown Main Street Gabriela Mossi, Executive Director uptownmainstreet.org

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## CENTRAL 14TH STREET / SPRING ROAD

Immediately north of Columbia Heights is a distinctive concentration of ethnic restaurants and neighborhood service shops. Within these blocks along 14th Street, the linguistic diversity of business owners and residents is reflected in the signs and menus. This experience is open to all visitors who would prefer a five-minute walk from a Metrorail station instead of an international flight. A growing mix of new and historic mid-rise buildings houses a dedicated buy-local residential base committed to watching this commercial core thrive.

#### MINI MEXICO<sup>1</sup>

Dubbed "Mini Mexico" by Washingtonian magazine, the neighborhood is home to a significant concentration of Mexican and Tex-Mex restaurants.

- Anafre
- Chicatana Fine Mexican
- DC Corazon Fonda y Tequileria (PBS Signature Dish)
- Mezcalero
- Mi Casita Bakery
- Taqueria Habanero (Bib Gourmand)
- Tequila & Mezcal

#### **GREAT STREETS + MAIN STREET**

- The commercial area's designation as a Great Streets corridor allows its small businesses to apply for grant funds to cover capital improvements and certain soft costs. In fiscal year 2023, there was \$3.2 million available with individual awards of up to
- · The corridor also receives support from the Uptown Main Street through communitybased economic development initiatives.

#### **10-MINUTE WALK TRADE AREA<sup>2</sup>**

- 22,808 residents
- 10,301 households
- 30.3% population aged 20-34



## **CENTRAL 14TH STREET / SPRING ROAD**



|                               | 0-1/2 mi       | 0-1 mi                     | 0-3 m           |
|-------------------------------|----------------|----------------------------|-----------------|
| POPULATION                    |                |                            |                 |
| Population                    | 25,899         | 72,354                     | 411,85          |
| Daytime Population            | 18,391         | 53,678                     | 665,03          |
| Male                          | 52%            | 50%                        | 48%             |
| Female                        | 48%            | 50%                        | 52%             |
| High School Graduate +        | 86%            | 88%                        | 93%             |
| Bachelor's Degree +           | 60%            | 62%                        | 70%             |
| Graduate /                    | 33%            | 33%                        | 409             |
| Professional Degree           |                |                            |                 |
| HOUSEHOLDS                    |                |                            |                 |
| Households (HH)               | 11,610         | 31,359                     | 193,62          |
| Average HH Size               | 2.2            | 2.3                        | 2.              |
| Owner-occupied                | 35%            | 42%                        | 439             |
| Renter-occupied               | 65%            | 58%                        | 579             |
| Median Home Value             | \$724,511      | \$689,847                  | \$700,09        |
| INCOME                        |                |                            |                 |
| Average HH                    | \$152,418      | \$159,155                  | \$176,92        |
| Median HH                     | \$100,589      | \$108,950                  | \$118,20        |
| HH Income <\$50k              | 23%            | 23%                        | 210             |
| HH Income \$50-\$75k          | 14%            | 12%                        | 110             |
| HH Income \$75k+              | 63%            | 66%                        | 699             |
| Average HH Disposable         | \$97,129       | \$100,826                  | \$108,89        |
|                               | Ψ01,120        | <b>\$100,020</b>           | <b>\$200,00</b> |
| AGE                           |                |                            |                 |
| Age < 20                      | 18%            | 18%                        | 17 <sup>0</sup> |
| Age 20-34                     | 31%            | 31%                        | 310             |
| Age 35-64                     | 40%            | 39%                        | 379             |
| Age 65+<br>Median Age (years) | 12%<br>35.6    | 12%<br>35.6                | 15º<br>35.      |
|                               | /DENIDITI      | IDEC (A.I.                 |                 |
| CONSUMER EX                   |                |                            |                 |
| Apparel                       | \$42,428       | \$119,427                  | \$829,60        |
| Child Care                    | \$11,160       | \$31,480                   | \$218,68        |
| Computers & Accessories       |                | \$11,085                   | \$75,07         |
| Entertainment & Recreation    | \$57,931       | \$163,627                  | \$1,130,46      |
| - Pets                        | \$12,200       | \$34,472                   | \$238,50        |
| Food at Home                  | \$103,393      | \$290,823                  | \$1,995,19      |
| Food away from Home           | \$77,976       | \$217,478                  | \$1,476,65      |
| Health Care                   | \$96,919       | \$276,420                  | \$1,968,30      |
| - Medical Care                | \$31,798       | \$90,594                   | \$646,90        |
| Home Improvement              | \$53,196       | \$153,649                  | \$1,050,04      |
| Household Furnishings         | \$39,351       | \$111,868                  | \$786,41        |
| Personal Care                 | \$16,996       | \$48,000                   | \$334,32        |
| Vehicle Maint. & Repair       | \$18,239       | \$51,427                   | \$362,24        |
| AVAILABLE VE                  | HICLES P       | ER HH¹                     |                 |
| 0                             | 43%            | 41%                        | 379             |
| 1                             | 41%            | 42%                        | 450             |
| 2-3                           | 15%            | 15%                        | 170             |
| 4+                            | 1%             | 2%                         | 10              |
| MOBILITY                      |                |                            |                 |
| Traffic Counts <sup>2</sup>   | 2,100<br>9,400 | Spring Rd NW<br>14th St NW |                 |

**CONTACT** 

Uptown Main Street Gabriela Mossi, Executive Director (202) 270-1461 • info@uptownmainstreet.org uptownmainstreet.org



## CENTRAL 14TH STREET / WMATA NORTHERN BUS BARN

**Characterized by small, independent businesses** and the WMATA Bus Barn, this portion of 14th Street between Webster and Decatur Streets, NW has a charming neighborhood feel. With relatively wide sidewalks, an attractive streetscape, and an active business community, economic activity in this commercial node provides several opportunities for further development

#### **NEW NEIGHBORHOOD BUSINESSES**

New businesses to the corridor include Treehouse, a household décor, art, and plants store, and small-batch roaster Zeke's Coffee. They join other recent arrivals such as Bull Bar & Grill, La Villa Pizzeria, and specialty clothing shop Lifted Life Club.

#### **DEVELOPMENT PIPELINE**

- The Northern Bus Garage (c. 1906) is undergoing a \$500 million rehabilitation resulting in a zero-emission bus facility able to accommodate a fleet of up to 150 electric buses. As part of the project, the 14th Street facade will be preserved and up to 27,500 SF of retail, office, or cultural space will be incorporated into the building.
- Dance Loft on 14th will be a new five-story, mixed-use building with 101 multi-family, mixed-income units, nearly 2,000 SF of restaurant space, and more than 11,000 SF of performing arts theater and studio space for Dance Loft on 14th.

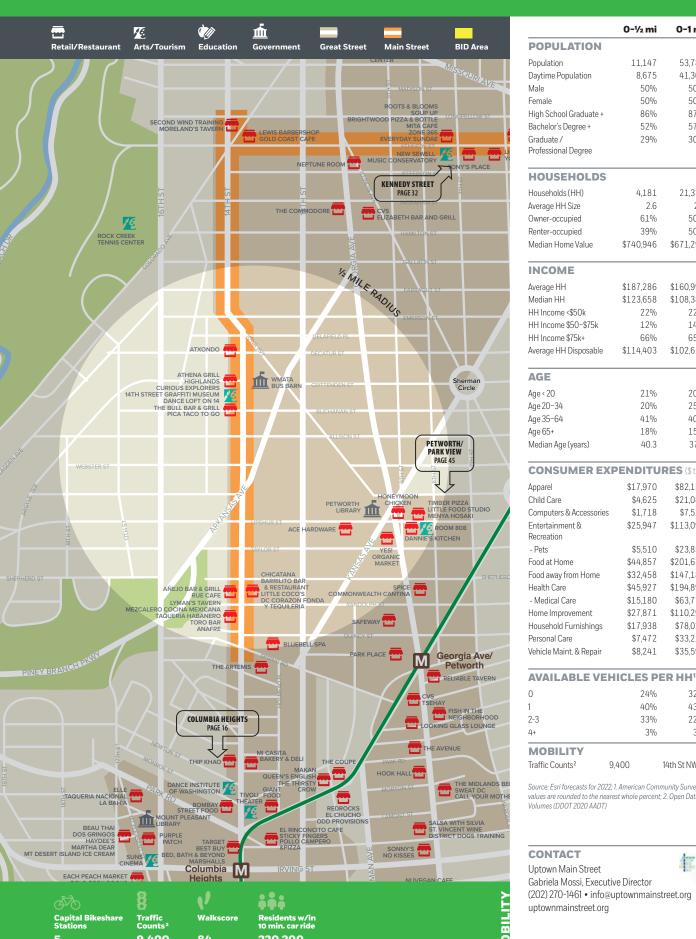
#### **GREAT STREETS + MAIN STREET**

- 14th Street is a designated Great Streets corridor whose small businesses may apply for grants to cover capital improvements and certain soft costs. In fiscal year 2023, there was \$3.2 million available with individual awards of up to \$80,000.
- The corridor also receives support from the Uptown Main Street through communitybased economic development programs.





## CENTRAL 14TH STREET / WMATA NORTHERN BUS BARN



|                         | 0-1/2 mi  | 0-1 mi       | 0-3 m      |
|-------------------------|-----------|--------------|------------|
| POPULATION              |           |              |            |
| Population              | 11,147    | 53,781       | 383,085    |
| Daytime Population      | 8,675     | 41,307       | 462,078    |
| Male                    | 50%       | 50%          | 48%        |
| Female                  | 50%       | 50%          | 52%        |
| High School Graduate +  | 86%       | 87%          | 93%        |
| Bachelor's Degree +     | 52%       | 57%          | 69%        |
| Graduate /              | 29%       | 30%          | 39%        |
| Professional Degree     |           |              |            |
| HOUSEHOLDS              |           |              |            |
| Households (HH)         | 4,181     | 21,331       | 178,496    |
| Average HH Size         | 2.6       | 2.5          | 2.1        |
| Owner-occupied          | 61%       | 50%          | 46%        |
| Renter-occupied         | 39%       | 50%          | 55%        |
| Median Home Value       | \$740,946 | \$671,293    | \$702,336  |
| INCOME                  |           |              |            |
| Average HH              | \$187,286 | \$160,996    | \$179,014  |
| Median HH               | \$123,658 | \$108,387    | \$119,263  |
| HH Income <\$50k        | 22%       | 22%          | 20%        |
| HH Income \$50-\$75k    | 12%       | 14%          | 11%        |
| HH Income \$75k+        | 66%       | 65%          | 69%        |
| Average HH Disposable   | \$114,403 | \$102,617    | \$110,209  |
| AGE                     |           |              |            |
| Age < 20                | 21%       | 20%          | 17%        |
| Age 20-34               | 20%       | 25%          | 29%        |
| Age 35-64               | 41%       | 40%          | 38%        |
| Age 65+                 | 18%       | 15%          | 16%        |
| Median Age (years)      | 40.3      | 37.6         | 37.2       |
| CONSUMER EXP            | PENDITU   | RES (\$ thou | sands)     |
| Apparel                 | \$17,970  | \$82,151     | \$769,611  |
| Child Care              | \$4,625   | \$21,083     |            |
| Computers & Accessories | \$1,718   | \$7,514      | \$69,770   |
| Estate to a control     | ΦΩΕΩ#7    |              | ¢1.0F4.1FF |

| Apparel                 | \$17,970 | \$82,151  | \$769,611   |
|-------------------------|----------|-----------|-------------|
| Child Care              | \$4,625  | \$21,083  | \$202,754   |
| Computers & Accessories | \$1,718  | \$7,514   | \$69,770    |
| Entertainment &         | \$25,947 | \$113,093 | \$1,054,155 |
| Recreation              |          |           |             |
| - Pets                  | \$5,510  | \$23,859  | \$222,361   |
| Food at Home            | \$44,857 | \$201,633 | \$1,857,118 |
| Food away from Home     | \$32,458 | \$147,187 | \$1,369,455 |
| Health Care             | \$45,927 | \$194,896 | \$1,836,842 |
| - Medical Care          | \$15,180 | \$63,774  | \$603,618   |
| Home Improvement        | \$27,871 | \$110,298 | \$1,000,882 |
| Household Furnishings   | \$17,938 | \$78,025  | \$733,553   |
| Personal Care           | \$7,472  | \$33,213  | \$310,966   |
| Vehicle Maint. & Repair | \$8,241  | \$35,599  | \$335,960   |
|                         |          |           |             |

| AVAILABLE | VEHICLES PER | KININ' |     |
|-----------|--------------|--------|-----|
| 0         | 24%          | 32%    | 34% |
| 1         | 40%          | 43%    | 45% |
| 2-3       | 33%          | 22%    | 20% |
| 4+        | 3%           | 3%     | 1%  |
|           |              |        |     |

#### **MOBILITY**

Traffic Counts<sup>2</sup> 9,400 14th St NW

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

Uptown Main Street Gabriela Mossi, Executive Director (202) 270-1461 • info@uptownmainstreet.org uptownmainstreet.org



24 Very Walkable

220,200





# CHEVY CHASE / FRIENDSHIP HEIGHTS

With changes to the District's comprehensive plan allowing for more mixed-use development, Chevy Chase/Friendship Heights is undergoing a metamorphosis. Development opportunities, small and large, surround the community's focal point at Wisconsin and Western Avenues. With access to commercial corridors, open spaces, and amenities like the Lafayette-Pointer Recreation Center, the neighborhood offers the chance to capitalize on new residential and retail development in one of DC's oldest neighborhoods.

## RETAIL + RESTAURANT OPENINGS (2022+)

- Alley Cat (restaurant)
- Art Sound Language Record & Book Store
- Bee Goods (ice cream)
- Call Your Mother (restaurant)
- Derby (restaurant)
- Mamma's Bagels
- Opal (restaurant)

#### **TOP RESTAURANTS**

- Albi (1 Michelin Star)
- Little Pearl (1 Michelin Star)

#### **DEVELOPMENT PIPELINE**

- Tishman Speyer purchased Mazza Gallerie in 2021 and plans to redevelop the building into 325 multifamily units and 90,000 SF of retail space.
- Federal Realty is proposing to redevelop the neighborhood's Friendship Center into a mixed-use building with 310 residential units above 14,000 SF of retail.
- In total, there are more than 1,000 new residential units in various stages of entitlements and permitting.







## **CHEVY CHASE / FRIENDSHIP HEIGHTS**



|                         | 0-1/2 mi  | 0-1 mi       | 0-3 mi      |
|-------------------------|-----------|--------------|-------------|
| POPULATION              |           |              |             |
| Population              | 10,888    | 29,322       | 179,546     |
| Daytime Population      | 20,962    | 40,235       | 223,929     |
| Male                    | 44%       | 46%          | 47%         |
| Female                  | 56%       | 54%          | 53%         |
| High School Graduate +  | 99%       | 99%          | 97%         |
| Bachelor's Degree +     | 89%       | 89%          | 84%         |
| Graduate /              | 59%       | 59%          | 54%         |
| Professional Degree     |           |              |             |
| HOUSEHOLDS              |           |              |             |
| Households (HH)         | 5,647     | 13,406       | 79,228      |
| Average HH Size         | 1.9       | 2.2          | 2.2         |
| Owner-occupied          | 47%       | 61%          | 57%         |
| Renter-occupied         | 53%       | 39%          | 43%         |
| Median Home Value       | \$883,697 | \$965,305    | \$955,725   |
| INCOME                  |           |              |             |
| Average HH              | \$211,385 | \$255,724    | \$241,957   |
| Median HH               | \$146,608 | \$181,571    | \$165,420   |
| HH Income <\$50k        | 15%       | 12%          | 13%         |
| HH Income \$50-\$75k    | 8%        | 7%           | 9%          |
| HH Income \$75k+        | 77%       | 81%          | 78%         |
| Average HH Disposable   | \$130,686 | \$150,099    | \$142,419   |
| AGE                     |           |              |             |
| Age < 20                | 14%       | 19%          | 20%         |
| Age 20-34               | 20%       | 17%          | 21%         |
| Age 35-64               | 35%       | 37%          | 37%         |
| Age 65+                 | 31%       | 27%          | 21%         |
| Median Age (years)      | 48.4      | 46.4         | 41.1        |
| CONSUMER EXP            | PENDITU   | RES (\$ thou | sands)      |
| Apparel                 | \$27,762  | \$77,774     | \$441,617   |
| Child Care              | \$7,558   | \$21,715     | \$121,946   |
| Computers & Accessories | \$2,616   | \$7,408      | \$41,410    |
| Entertainment &         | \$39,446  | \$112,963    | \$632,437   |
| Recreation              |           |              |             |
| - Pets                  | \$8,432   | \$23,995     | \$133,915   |
| Food at Home            | \$66,859  | \$187,182    | \$1,060,020 |
| Food away from Home     | \$49,677  | \$138,357    | \$782,377   |
| Health Care             | \$69,797  | \$198,716    | \$1,114,296 |
| - Medical Care          | \$23,146  | \$65,739     | \$368,096   |

#### **AVAILABLE VEHICLES PER HH¹** 0 18% 47% 42% 43% 37% 35% 23% 2-3 4+ 1% 1% 2%

\$41.457

\$27.700

\$11,485

\$12,501

\$127,594

\$79658

\$32,324

\$35,043

\$686.927

\$446.403

\$182,041

\$199,032

#### **MOBILITY**

Traffic Counts<sup>2</sup> 15,600 Wisconsin Ave 24,200 Connecticut Ave

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### **CONTACT**

District Bridges Chevy Chase Main Street Program Manager (202) 450-4309 ccms@districtbridges.org districtbridges.org

Friendship Heights Alliance (202) 709-9405 hello@friendshipheightsalliance.org friendshipheightsalliance.org





## **CLEVELAND PARK**

**Named for former President Grover Cleveland,** Cleveland Park hosts one of the District's historic and successful commercial districts established by a streetcar stop. Home to a Red Line Metrorail station, the area also boasts several local landmarks and civic institutions with the city's largest outdoor pedestrian plaza. The community's modest scale belies a high-density population that supports the Connecticut Avenue retail district, which offers a mix of local and national tenants including an urban-format Target.

#### **SHOPPING & EATERY ANCHORS**

- Atomic Billiards (30 years in business)Captain Cookie & the Milkman (2023
- Captain Cookie & the Milkman (2023 opening)
- Green Hydrangea Florists
- Indique (restaurant, 20+ years in business)
- Sababa (Bib Gourmand)
- Transcendence Perfection Bliss of the Beyond (gifts & cards, 40 years in business)
- Vace Italian Deli (47 years in business)

#### **COMMUNITY SPACES**

- The \$19.7 million Cleveland Park Library (c. 2018) includes 26,700 SF of community educational space.
- Cleveland Park Farmers Market offers produce & artisanal goods on Saturdays (9 am - 1 pm, April - December).

### GREAT STREETS RETAIL SMALL BUSINESS GRANTS

The commercial corridors in the neighborhood are designated Great Streets corridors. As funds become available, small businesses may apply for grants for capital improvements and certain soft costs. In fiscal year 2023, there was \$3.2 million available with individual awards up to \$80,000.





## **CLEVELAND PARK**



|                                   | 0-1/2 mi   | 0-1 mi       | 0-3 mi      |
|-----------------------------------|------------|--------------|-------------|
| POPULATION                        |            |              |             |
| Population                        | 9,790      | 30,896       | 368,628     |
| Daytime Population                | 7,769      | 31,693       | 621,524     |
| Male                              | 45%        | 46%          | 49%         |
| Female                            | 55%        | 54%          | 51%         |
| High School Graduate +            | 98%        | 97%          | 94%         |
| Bachelor's Degree +               | 86%        | 85%          | 77%         |
| Graduate /<br>Professional Degree | 55%        | 55%          | 45%         |
| HOUSEHOLDS                        |            |              |             |
| Households (HH)                   | 5,984      | 16,891       | 172,486     |
| Average HH Size                   | 1.6        | 1.8          | 2.0         |
| Owner-occupied                    | 44%        | 46%          | 45%         |
| Renter-occupied                   | 56%        | 54%          | 55%         |
| Median Home Value                 | \$883,170  | \$904,944    | \$813,068   |
| INCOME                            |            |              |             |
| Average HH                        | \$226,265  | \$217,732    | \$195,122   |
| Median HH                         | \$154,929  | \$151,655    | \$130,757   |
| HH Income <\$50k                  | 9%         | 11%          | 18%         |
| HH Income \$50-\$75k              | 9%         | 10%          | 10%         |
| HH Income \$75k+                  | 82%        | 78%          | 72%         |
| Average HH Disposable             | \$133,111  | \$128,788    | \$117,941   |
| AGE                               |            |              |             |
| Age < 20                          | 11%        | 12%          | 17%         |
| Age 20-34                         | 32%        | 33%          | 32%         |
| Age 35-64                         | 40%        | 39%          | 36%         |
| Age 65+                           | 17%        | 16%          | 15%         |
| Median Age (years)                | 38.2       | 37.3         | 35.6        |
| CONSUMER EXI                      | PENDITU    | RES (\$ thou | sands)      |
| Apparel                           | \$32,944   | \$88,298     | \$808,914   |
| Child Care                        | \$9,280    | \$25,036     | \$218,071   |
| Computers & Accessories           | \$3,005    | \$8,100      | \$73,852    |
| Entertainment & Recreation        | \$44,376   | \$120,367    | \$1,106,388 |
| - Pets                            | \$9,332    | \$25,295     | \$233,076   |
| Food at Home                      | \$77,390   | \$207,768    | \$1,934,141 |
| Food away from Home               | \$58,939   | \$157,645    | \$1,442,651 |
| Lloolth Coro                      | ¢7 € 0 ∩ 2 | \$20E 120    | ¢1 006 /172 |

| Computers & Accessories | \$3,005  | \$8,100   | \$73,852    |
|-------------------------|----------|-----------|-------------|
| Entertainment &         | \$44,376 | \$120,367 | \$1,106,388 |
| Recreation              |          |           |             |
| - Pets                  | \$9,332  | \$25,295  | \$233,076   |
| Food at Home            | \$77,390 | \$207,768 | \$1,934,141 |
| Food away from Home     | \$58,939 | \$157,645 | \$1,442,651 |
| Health Care             | \$75,803 | \$205,138 | \$1,906,473 |
| - Medical Care          | \$24,889 | \$67,305  | \$626,190   |
| Home Improvement        | \$39,502 | \$112,964 | \$1,048,365 |
| Household Furnishings   | \$30,974 | \$84,063  | \$770,308   |
| Personal Care           | \$13,161 | \$35,443  | \$325,928   |
| Vehicle Maint. & Repair | \$14,225 | \$37,895  | \$350,665   |
|                         |          |           |             |
|                         |          |           |             |

| AVAILABLE VEHICLES PER HH |     |     |     |  |
|---------------------------|-----|-----|-----|--|
| 0                         | 26% | 29% | 36% |  |
| 1                         | 57% | 53% | 44% |  |
| 2-3                       | 16% | 18% | 19% |  |
| 4+                        | 1%  | 1%  | 1%  |  |

### **MOBILITY**

Traffic Counts<sup>2</sup> 17,300 Connecticut Ave 5,200 Porter St

AVAII ARI E VELICI ES DED LILI

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

### CONTACT

District Bridges
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Cleveland Park Main Street Director
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districtbridges.org







# **COLUMBIA HEIGHTS**

**Anything is possible** in Columbia Heights. From its dense residential communities to its lauded urban farm at Columbia Heights Green, this neighborhood also provides a wide spectrum of retail options. Large-format tenants combine along its dominant 11th and 14th Street corridors with local culinary powerhouses representing an almost countless number of cuisines. With Metrorail access and a buzzing arts scene ramping up, Columbia Heights continues to be one of the District's most compelling and commercially diverse neighborhoods.

## RETAIL + RESTAURANT OPENINGS (2022+)

- Buddy's (restaurant)
- Dave's Hot Chicken (restaurant)
- Johnny's All American (restaurant)
- KooKoo DC (restaurant)
- Lidl (grocery)
- Pho72 (restaurant)
- Pinsa Place (restaurant)
- Snipes (apparel)
- Spicebird (restaurant)
- Tamashaa Indian Restro Bar
- Triology (tattoo studio)

### **TOP RESTAURANTS**

- Makan (Bib Gourmand)
- Queen's English (Bib Gourmand)
- Thip Khao (Bib Gourmand)

#### **PLACEMAKING**

- The annual Columbia Heights Day community festival celebrates the neighborhood's artisans, businesses, and diversity.
- The Columbia Heights Civic Plaza hosts regular neighborhood events including the Columbia Heights Farmers Market and Salsa on the Plaza.

### GREAT STREETS RETAIL SMALL BUSINESS GRANTS

The commercial corridors in the neighborhood are designated Great Streets corridors. As funds become available, small businesses may apply for grants for capital improvements and certain soft costs. In fiscal year 2023, there was \$3.2 million available with individual awards up to \$80,000.





## **COLUMBIA HEIGHTS**



|                           | 0-1/2 mi           | 0-1 mi            | 0-3 mi      |
|---------------------------|--------------------|-------------------|-------------|
| POPULATION                |                    |                   |             |
| Population                | 38,000             | 94,627            | 406,677     |
| Daytime Population        | 28,296             | 97,571            | 741,508     |
| Male                      | 51%                | 51%               | 49%         |
| Female                    | 49%                | 49%               | 51%         |
|                           |                    |                   |             |
| High School Graduate +    | 88%                | 91%               | 94%         |
| Bachelor's Degree +       | 67%                | 71%               | 71%         |
| Graduate /                | 36%                | 39%               | 40%         |
| Professional Degree       |                    |                   |             |
| HOUSEHOLDS                |                    |                   |             |
| Households (HH)           | 18,037             | 45,309            | 192,487     |
| Average HH Size           | 2.1                | 2.0               | 2.0         |
| Owner-occupied            | 32%                | 38%               | 42%         |
| Renter-occupied           | 68%                | 62%               | 58%         |
| Median Home Value         | \$691,720          | \$718,325         | \$695,382   |
| vieulai i i loi ile value | \$091,120          | \$110,525         | φ093,30Z    |
| INCOME                    |                    |                   |             |
| Average HH                | \$152,271          | \$175,109         | \$175,813   |
| Median HH                 | \$106,319          | \$119,816         | \$117,936   |
| HH Income <\$50k          | 25%                | 20%               | 21%         |
| HH Income \$50-\$75k      | 10%                | 10%               | 11%         |
| HH Income \$75k+          | 65%                | 70%               | 69%         |
| Average HH Disposable     | \$96,873           | \$108,027         | \$108,321   |
| wordge i i i bisposable   | Ψ00,010            | Ψ100,021          | Ψ100,021    |
| AGE                       |                    |                   |             |
| Age < 20                  | 16%                | 16%               | 17%         |
| Age 20-34                 | 36%                | 36%               | 32%         |
| Age 35-64                 | 38%                | 38%               | 36%         |
| Age 65+                   | 10%                | 10%               | 15%         |
| Median Age (years)        | 34.2               | 34.4              | 35.6        |
|                           |                    |                   |             |
| CONSUMER EX               | PENDITU            | JRES (\$ thou     | sands)      |
| Apparel                   | \$66,552           | \$191,359         | \$822,171   |
| Child Care                | \$17,717           | \$51,225          | \$216,687   |
| Computers & Accessories   | \$6,168            | \$17,561          | \$74,211    |
| Entertainment &           | \$89,926           | \$259,518         | \$1,116,456 |
| Recreation                |                    |                   |             |
| - Pets                    | \$18,930           | \$54,500          | \$235,434   |
| Food at Home              | \$160,742          | \$460,328         | \$1,974,871 |
| Food away from Home       | \$121,863          | \$346,546         | \$1,463,153 |
| Health Care               | \$150,657          | \$437,003         | \$1,940,441 |
| - Medical Care            |                    |                   |             |
|                           | \$49,416           | \$143,164         | \$637,392   |
| Home Improvement          | \$79,645           | \$237,412         | \$1,025,447 |
| Household Furnishings     | \$61,336           |                   |             |
| Personal Care             | \$26,537           | \$76,578          | \$330,674   |
| Vehicle Maint. & Repair   | \$28,591           | \$81,185          | \$357,948   |
| AVAILABLE VEI             | HICLES P           | ER HH¹            |             |
| )                         | 49%                | 45%               | 37%         |
| I                         | 41%                | 44%               | 46%         |
| ı<br>2-3                  | 10%                | 11%               | 16%         |
| <u>2</u> -3               | 1%                 | 1%                | 1%          |
| 4+                        | ± /U               | 1 /0              | ± /0        |
| •                         |                    |                   |             |
| MOBILITY                  | 14,900             | 14th St NW        |             |
|                           | ,                  |                   |             |
| MOBILITY                  | 2; 1. American Com | munity Survey (20 |             |

CONTACT

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Walker's Paradise





# CONGRESS HEIGHTS / SAINT ELIZABETHS

**Home to the 350-acre Saint Elizabeths** East and West Campuses, a new Entertainment & Sports Arena, the 3,700-employee U.S. Coast Guard headquarters, and the new consolidated offices of the Department of Homeland Security, Congress Heights will be an epicenter for future business opportunities.

#### **SYCAMORE & OAK**

The new 22,000 SF retail village located on the St. Elizabeths East campus is home to 13 local businesses offering products and services such as streetwear brands, beauty & skincare shops, art boutiques, a fitness operator, food vendors, and a fresh food market.

### AN ENTERTAINMENT DESTINATION

The 4,200-seat Entertainment & Sports Arena (ESA), located on the St. Elizabeths East Campus, opened in 2018 and home to the 2019 WNBA Champion Washington Mystics, the practice facility for the Washington Wizards, and a versatile venue that hosts concerts, festivals, and sporting events.

### **NEW HOSPITAL**

The \$375 million Cedar Hill Regional Medical Center project managed by George Washington University includes a state-of-the-art 136-bed, full-service hospital, an ambulatory pavilion for physician offices, clinics and community space, and a helipad for emergency transports. The hospital will open in early 2025.

### 5 MILLION SF REDEVELOPMENT AT SAINT ELIZABETHS EAST

- The Max Robinson Center is a newly constructed 120,000 SF office & medical facility occupied by Whitman-Walker Health and Whitman-Walker Health System.
- Parcel 13 will be redeveloped by Neighborhood Development Company and MCG Capital into a 421-unit residential building with 126 affordable units and 21,000 SF of commercial space.
- The 3.4-acre Parcel 7 will be redeveloped by St. Elizabeths Legacy Partners into 124,300 SF of office space, anchored by a DC government agency, along with 29,300 SF retail space, 278 affordable multifamily units, and 18 townhomes.

### GREAT STREETS RETAIL SMALL BUSINESS GRANTS

Martin Luther King, Jr. Avenue is a designated Great Streets corridor. As funds become available, small businesses may apply for grants for capital improvements and certain soft costs. In fiscal year 2023, there was \$3.2 million available with individual awards up to \$80,000





## **CONGRESS HEIGHTS / SAINT ELIZABETHS**



|  | 0-1/2 mi             | 0-1 mi        | 0-3 mi        |
|--|----------------------|---------------|---------------|
| POPULATION   |                      |               |               |
| Population   | 8,180                | 26,878        | 197,225       |
| Daytime Population   | 7,766                | 25,869        | 237,605       |
| Male   | 46%                  | 44%           | 46%           |
| Female   | 54%                  | 56%           | 54%           |
| High School Graduate +   | 89%                  | 88%           | 91%           |
| Bachelor's Degree +  | 13%                  | 12%           | 41%           |
| Graduate /   | 6%                   | 5%            | 20%           |
| Professional Degree  |                      |               |               |
| HOUSEHOLDS   |                      |               |               |
| Households (HH)  | 3,422                | 10,185        | 89,708        |
| Average HH Size  | 2.3                  | 2.5           | 2.2           |
| Owner-occupied   | 31%                  | 24%           | 32%           |
| Renter-occupied  | 69%                  | 76%           | 68%           |
| Median Home Value  | \$359,574            | \$341,115     | \$383,827     |
| INCOME   |                      |               |               |
| Average HH   | \$69,896             | \$62,596      | \$114,156     |
| Median HH  | \$49,380             | \$40,744      | \$75,033      |
| HH Income <\$50k   | 51%                  | 58%           | 36%           |
| HH Income \$50-\$75k   | 13%                  | 14%           | 14%           |
| HH Income \$75k+   | 36%                  | 28%           | 50%           |
| Average HH Disposable  | \$51,262             | \$45,588      | \$76,828      |
| AGE  |                      |               |               |
| Age < 20   | 28%                  | 32%           | 23%           |
| Age 20-34  | 20%                  | 22%           | 25%           |
| Age 35-64  | 37%                  | 34%           | 38%           |
| Age 65+  | 14%                  | 13%           | 14%           |
| Median Age (years)   | 36.1                 | 32.5          | 36.0          |
| CONSUMER EX  | (PENDITU             | RES (\$ thous | sands)        |
| Apparel  | \$6,136              | \$16,498      | \$256,131     |
| Child Care   | \$1,312              | \$3,476       | \$61,391      |
| Computers & Accessories  | \$481                | \$1,319       | \$21,913      |
| Entertainment & Recreation   | \$8,169              | \$21,900      | \$345,758     |
| - Pets   | \$1,742              | \$4,648       | \$73,349      |
| Food at Home   | \$15,185             | \$41,029      | \$627,185     |
| Food away from Home  | \$10,222             | \$27,718      | \$443,835     |
| Health Care  | \$15,709             | \$42,409      | \$641,958     |
| - Medical Care   | \$5,129              | \$13,887      | \$211,083     |
| Home Improvement   | \$7,112              | \$17,885      | \$304,189     |
| Household Furnishings  | \$5,789              | \$15,371      | \$243,193     |
| Personal Care  | \$2,472              | \$6,632       | \$103,484     |
| Vehicle Maint. & Repair  | \$2,756              | \$7,657       | \$117,403     |
| AVAILABLE VE   | HICLES PE            | ER HH¹        |               |
| 0  | 41%                  | 48%           | 32%           |
| 1  | 46%                  | 41%           | 48%           |
| 2-3  | 13%                  | 10%           | 19%           |
| 4+   | 0%                   | 1%            | 1%            |
| MOBILITY   |                      |               |               |
| Traffic Counts <sup>2</sup>  | 7,400-10,600         | Martin L. Kir | ıa Jr. Ave SF |
|  | 12,900               | Alabama Ave   | -             |
| Source: Esri forecasts for 202<br>values are rounded to the ne<br>Volumes (DDOT 2020 AADT) | arest whole percent; |               |               |

### CONTACT

**Destination Congress Heights** Wendell Quann, Project Director (202) 563-5200 • quann@chctdc.org chctdc.org





# **DEANWOOD**

**Historically an entertainment hub** for African-American neighborhoods, this community is highly regarded for its collection of homes designed by Black architects H.D. Woodson and Lewis Giles, Sr. With new development on the horizon, Deanwood is expecting residential deliveries as well as new retail, office, and civic spaces.

#### **NEW RESIDENTIAL DEVELOPMENT**

- The Strand Residences delivered in early 2022 adjacent to the historic Strand Theater and feature 86 affordable residential units. The historic theater will be transformed into the planned Deanwood Smokehouse (from owners of Ivy City Smokehouse)

  a restaurant, music, venue, bar, and community space.
- Providence Place, a new 93-unit affordable housing development located at 50th & Fitch Streets, opened in 2022.
- 11Hundred Apartments, located at 1100
   Eastern Avenue NE, delivered 63 affordable residential units and 3,600 SF of ground floor retail space in 2021.

### **NEW RESTAURANTS**

- The Deanwood Deli (4505 Sheriff Road, NE) opened in June 2023.
- The Deanwood Smokehouse (5131 Nannie Helen Burroughs Ave., NE) is scheduled to open in Fall 2023 in the historic Strand Theater.

### GREAT STREETS AND MAIN STREETS

Nannie Helen Burroughs is a designated Great Streets corridor. As funds become available, small businesses may apply for grants for capital improvements and certain soft costs. In fiscal year 2023, there was \$3.2 million available with individual awards of up to \$80,000. The Ward 7 Business Partnership (W7BP) also offers business support and other community-based economic development initiatives.







## **DEANWOOD**

0-1/2 mi



|                                      | 0-1/2 mi  | 0-1 mi          | 0-3 mi         |
|--------------------------------------|-----------|-----------------|----------------|
| POPULATION                           |           |                 |                |
| Population                           | 9,895     | 32,855          | 195,876        |
| Daytime Population                   | 9,329     | 28,882          | 169,731        |
| Male                                 | 47%       | 45%             | 47%            |
| Female                               | 53%       | 55%             | 53%            |
| High School Graduate +               | 85%       | 88%             | 88%            |
| Bachelor's Degree +                  | 20%       | 20%             | 30%            |
| Graduate /                           | 8%        | 7%              | 13%            |
| Professional Degree                  |           |                 |                |
| HOUSEHOLDS                           |           |                 |                |
| Households (HH)                      | 3,343     | 12,795          | 77,867         |
| Average HH Size                      | 2.6       | 2.4             | 2.4            |
| Owner-occupied                       | 47%       | 40%             | 49%            |
| Renter-occupied                      | 53%       | 60%             | 51%            |
| Median Home Value                    | \$323,944 | \$335,329       | \$356,989      |
| INCOME                               |           |                 |                |
| Average HH                           | \$79,301  | \$74,822        | \$97,826       |
| Median HH                            | \$54,776  | \$51,033        | \$65,545       |
| HH Income <\$50k                     | 43%       | 49%             | 38%            |
| HH Income \$50–\$75k                 | 26%       | 20%             | 17%            |
| HH Income \$75k+                     | 32%       | 31%             | 45%            |
| Average HH Disposable                | \$55,650  | \$53,605        | \$68,680       |
| AGE                                  |           |                 |                |
| Age < 20                             | 24%       | 27%             | 24%            |
| Age 20-34                            | 20%       | 21%             | 21%            |
| Age 35-64                            | 38%       | 36%             | 38%            |
| Age 65+                              | 18%       | 16%             | 16%            |
| Median Age (years)                   | 40.4      | 36.7            | 38.2           |
| CONSUMER EX                          | (PENDITU  | IRES (\$ thous  | sands)         |
| Apparel                              | \$6,504   | \$24,486        | \$188,758      |
| Child Care                           | \$1,358   | \$5,160         | \$42,610       |
| Computers & Accessories              | \$534     | \$1,951         | \$15,893       |
| Entertainment &<br>Recreation        | \$9,352   | \$32,823        | \$259,378      |
| - Pets                               | \$2,049   | \$6,992         | \$55,421       |
| Food at Home                         | \$16,725  | \$61,011        | \$471,228      |
| Food away from Home                  | \$11,235  | \$41,208        | \$324,373      |
| Health Care                          | \$19,233  | \$63,694        | \$496,565      |
| - Medical Care                       | \$6,361   | \$20,858        | \$163,537      |
| Home Improvement                     | \$8,536   | \$28,179        | \$241,762      |
| Household Furnishings                | \$6,519   | \$23,110        | \$183,008      |
| Personal Care                        | \$2,707   | \$9,848         | \$77,259       |
| Vehicle Maint. & Repair              | \$3,385   | \$11,313        | \$88,163       |
| AVAILABLE VE                         | HICLES P  | ER HH¹          |                |
| 0                                    | 35%       | 39%             | 27%            |
| 1                                    | 49%       | 42%             | 45%            |
| 2-3                                  | 15%       | 18%             | 26%            |
| 4+                                   | 1%        | 1%              | 3%             |
| MOBILITY Traffic Counts <sup>2</sup> | 13,100    | Nannie Helen Bu | rroughs Ava NE |
| manic Counts                         | 4,000     | Division Ave NE | -              |
|                                      |           |                 | _              |
|                                      | 6,000     | Sheriff Rd NF   |                |

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

### CONTACT

Ward 7 Business Partnership/ Deanwood Heights Main Streets Deborah Jones, Executive Director (202) 398-6054 • djones@wardseven.com wardseven.com







# **DOWNTOWN DC**

**At the heart of the nation's capital,** Downtown DC is where all aspects of life in the District coalesce: business and recreation, hospitality and tourism, culture and entertainment. Here, global and national interests intersect with local enterprise. As the third-largest office market in the U.S. shakes off the effects of the pandemic, signs of fresh energy in Downtown DC abound, including new museums and destination dining, the stunning revitalization of historic Franklin Park, and multiple residential projects in development — the first housing built in the central business district in over a decade.

#### **TOP RESTAURANTS**

- Minibar (2 Michelin Stars)
- Cranes (1 Michelin Star)
- Fiola (1 Michelin Star)
- Sushi Nakazawa (1 Michelin Star)
- China Chilcano (Bib Gourmand)
- Jaleo (Bib Gourmand)
- Karma Modern India (Bib Gourmand)
- Oyamel (Bib Gourmand)
- Unconventional Diner (Bib Gourmand)

### DINING, SHOPPING + ENTERTAINMENT

- 141 destination restaurants (19 opened in 2022)
- 64 destination retailers
- 13 museums
- 8 theater and performance venues
- · Capital One Arena
- Walter E. Washington Convention Center

### NEW HOME FOR HIGHER-EDUCATION

- Duke, NYU, Purdue, University of Texas, and the University of Maryland have established satellite campuses in Downtown.
- John Hopkins University has consolidated various programs such as its School of Advanced International Studies and Carey Business School into the newly renovated 420,000 SF 555 Pennsylvania Avenue (former home to the Newseum).
- Georgetown University continues the expansion of its Capital Campus with the opening of the McCourt School of Public Policy in 2024.

### **OFFICE MARKET**

- Existing Office SF: 39.4 million
- Avg \$/SF/FS: \$59.64
- Vacancy Rate: 22.4%
- SF Under Construction: 400,000 SF

### **DAYTIME POPULATION**

1.2 M within one-mile



### **DOWNTOWN DC**



|                        | 0-1 mi    | 0-5 mi        | 0-20 m    |
|------------------------|-----------|---------------|-----------|
| POPULATION             |           |               |           |
| Population             | 52,560    | 836,664       | 4,095,103 |
| Daytime Population     | 257,645   | 1,238,731     | 4,473,427 |
| Male                   | 52%       | 48%           | 49%       |
| Female                 | 48%       | 52%           | 51%       |
| High School Graduate + | 94%       | 93%           | 92%       |
| Bachelor's Degree +    | 74%       | 64%           | 57%       |
| Graduate /             | 42%       | 35%           | 30%       |
| Professional Degree    |           |               |           |
| HOUSEHOLDS             |           |               |           |
| Households (HH)        | 30,155    | 387,545       | 1,587,349 |
| Average HH Size        | 1.7       | 2.1           | 2.5       |
| Owner-occupied         | 24%       | 38%           | 58%       |
| Renter-occupied        | 76%       | 62%           | 42%       |
| Median Home Value      | \$649,980 | \$654,770     | \$531,010 |
| INCOME                 |           |               |           |
| Average HH             | \$168,128 | \$160,030     | \$166,695 |
| Median HH              | \$117,229 | \$106,511     | \$113,030 |
| HH Income <\$50k       | 22%       | 24%           | 20%       |
| HH Income \$50-\$75k   | 8%        | 12%           | 12%       |
| HH Income \$75k+       | 70%       | 64%           | 68%       |
| Average HH Disposable  | \$104,660 | \$101,360     | \$109,266 |
| AGE                    |           |               |           |
| Age < 20               | 12%       | 18%           | 23%       |
| Age 20-34              | 38%       | 30%           | 22%       |
| Age 35-64              | 39%       | 37%           | 39%       |
| Age 65+                | 11%       | 14%           | 16%       |
| Median Age (years)     | 35.3      | 35.8          | 38.3      |
| CONSUMER EX            | PENDITU   | RES (\$ thous | sands)    |
|                        |           |               |           |

| Apparel                 | \$125,043 | \$1,517,932 | \$6,147,002  |
|-------------------------|-----------|-------------|--------------|
| Child Care              | \$33,905  | \$391,377   | \$1,647,330  |
| Computers & Accessories | \$11,433  | \$135,359   | \$575,061    |
| Entertainment &         | \$166,824 | \$2,057,613 | \$8,837,681  |
| Recreation              |           |             |              |
| - Pets                  | \$35,160  | \$434,512   | \$1,885,327  |
| Food at Home            | \$297,169 | \$3,663,480 | \$15,144,580 |
| Food away from Home     | \$225,794 | \$2,684,546 | \$10,950,970 |
| Health Care             | \$286,194 | \$3,641,402 | \$16,008,470 |
| - Medical Care          | \$94,227  | \$1,197,161 | \$5,298,655  |
| Home Improvement        | \$139,741 | \$1,866,482 | \$9,472,221  |
| Household Furnishings   | \$115,741 | \$1,435,777 | \$6,237,198  |
| Personal Care           | \$49,745  | \$611,206   | \$2,548,593  |
| Vehicle Maint. & Repair | \$55,028  | \$671,180   | \$2,887,117  |
|                         |           |             |              |

### **AVAILABLE VEHICLES PER HH¹**

| 0   | 51% | 32% | 13% |
|-----|-----|-----|-----|
| 1   | 42% | 47% | 38% |
| 2-3 | 7%  | 20% | 44% |
| 4+  | 0%  | 1%  | 5%  |
|     |     |     |     |

### **MOBILITY**

Downtown has seven Metro stations on all six lines:

- Metro Center
- Gallery Place Chinatown
- · Archives Navy Memorial -Penn Quarter
- Judiciary Square
- McPherson Square
- · Federal Triangle
- Mt Vernon Square 7th St -Convention Center

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent.

#### CONTACT

DowntownDC Business Improvement District (202) 638-3232 • retail@downtowndc.org downtowndc.org





# **DUPONT CIRCLE**

### Dupont Circle is one of the District's international centers,

a cosmopolitan neighborhood with a welcoming European ambiance. Known as the city's gathering place, Dupont Circle is a vibrant blend of local retailers and restaurants, art galleries and museums, lively arts programming, historic architecture, and gilded mansions. Over the next few years, the District Department of Transportation will be making a \$25 million investment to build Dupont Plaza over the down ramp of Connecticut Avenue. Extensive streetscape enhancements of the surrounding sidewalks will be included.

### **RETAIL + RESTAURANT OPENINGS (2022+)**

- Boogy & Peel (restaurant)
- Doggy Style (pet bakery & spa)
- Gemini × Happy Ice Cream
- Krave (restaurant)
- La Bicicletta! (café + bar)
- Panera (restaurant)
- PLNTR (household plants)
- · Brine raw bar
- Spirits & Spice (specialty retail food)
- Sura (restaurant)
- Synergy and Serenity (health & wellness)
- Thaiverse (restaurant)
- Vagabond (restaurant)

### **LOCAL ITINERARY**

Visitors to Dupont Circle can stay in more than 20 hotels, dine at DC favorites such as The Pembroke and Duck Duck Goose, see 70+ embassies around the Circle and along nearby Embassy Row, and enjoy world-class art exhibitions at the Phillips Collection, Heurich House Museum, Dupont Underground, and Hillyer Art Space.

### **ANNUAL EVENTS**

- Year Round: Farmers Market, First Friday
- Fall: Art All Night, High Heel Race
- Winter: Holiday Celebration in the Circle, Holiday Markets (The Heurich House Museum's Annual Christkindlmarkt and Dupont Circle Main Street's Holiday Pop-Up)
- Spring: Pride Parade
- Summer: 17th Street Festival, See You in the Circle Concert Series

### **PUBLIC SPACE**

- The neighborhood is home to Dupont Circle park and several parklets, expanded sidewalk cafés, and two streateries.
- The District will invest at least \$25 million for the creation of Dupont Plaza, a flexible public space along Connecticut Avenue from Dupont Circle to California Street.

### **OFFICE MARKET**

- Existing Office SF: 21 million
- Avg \$/SF/FS: \$51.26
- Vacancy Rate: 22.4%
- SF Under Construction: 334k

### **DAYTIME POPULATION**

241,340 within one-mile



## **DUPONT CIRCLE**



Capital Bikeshare Stations

20

within 1/2 mile

Metrorail Stations

**Dupont Circle** 

Traffic Counts<sup>2</sup>

28,300 Dupont Circle Walkscore

**100** Walke<u>r's Paradise</u> Residents w/in 10 min. car ride

206,700

|   | 0-1/2 mi           | 0-1 mi        | 0-3 mi      |
|---|--------------------|---------------|-------------|
| POPULATION  |                    |               |             |
| Population  | 23,226             | 84,187        | 393,803     |
| Daytime Population  | 72,989             | 241,340       | 802,082     |
| Male  | 50%                | 51%           | 49%         |
| Female  | 50%                | 49%           | 51%         |
| High School Graduate +  | 99%                | 97%           | 95%         |
| Bachelor's Degree +   | 92%                | 87%           | 78%         |
| Graduate /  | 53%                | 51%           | 44%         |
| Professional Degree   |                    |               |             |
| HOUSEHOLDS  |                    |               |             |
| Households (HH)   | 14,569             | 47,468        | 198,777     |
| Average HH Size   | 1.5                | 1.6           | 1.9         |
| Owner-occupied  | 40%                | 37%           | 38%         |
| Renter-occupied   | 60%                | 63%           | 62%         |
| Median Home Value   | \$696,579          | \$756,876     | \$753,945   |
| INCOME  |                    |               |             |
| Average HH  | \$185,594          | \$190,213     | \$182,404   |
| Median HH   | \$124,971          | \$127,604     | \$124,568   |
| HH Income <\$50k  | 16%                | 17%           | 18%         |
| HH Income \$50-\$75k  | 11%                | 10%           | 10%         |
| HH Income \$75k+  | 73%                | 72%           | 71%         |
| Average HH Disposable   | \$112,401          | \$114,399     | \$112,279   |
| AGE   |                    |               |             |
| Age < 20  | 6%                 | 11%           | 15%         |
| Age 20-34   | 43%                | 41%           | 36%         |
| Age 35-64   | 39%                | 36%           | 36%         |
| Age 65+   | 12%                | 11%           | 13%         |
| Median Age (years)  | 35.5               | 34.3          | 34.6        |
| CONSUMER EX   | (PENDITU           | JRES (\$ thou | sands)      |
| Apparel   | \$66,350           | \$219,900     | \$881,412   |
| Child Care  | \$18,574           | \$60,862      | \$238,079   |
| Computers & Accessories   | \$6,046            | \$20,119      | \$80,314    |
| Entertainment & Recreation  | \$88,810           | \$296,043     | \$1,192,514 |
| - Pets  | \$18,702           | \$62,286      | \$251,230   |
| Food at Home  | \$155,909          | \$517,980     | \$2,101,586 |
| Food away from Home   | \$118,974          | \$394,474     | \$1,579,718 |
| Health Care   | \$152,324          | \$503,944     | \$2,050,785 |
| - Medical Care  | \$50,081           | \$165,455     | \$673,950   |
| Home Improvement  | \$76,242           | \$261,934     | \$1,071,671 |
| Household Furnishings   | \$61,986           | \$205,717     | \$827,811   |
| Personal Care   | \$26,451           | \$87,749      | \$353,238   |
| Vehicle Maint. & Repair   | \$28,939           | \$94,787      | \$383,112   |
| AVAILABLE VE  | HICLES P           | ER HH¹        |             |
| 0   | 55%                | 52%           | 37%         |
| 1   | 38%                | 40%           | 47%         |
| 2-3   | 7%                 | 8%            | 15%         |
| 4+  | 0%                 | 0%            | 1%          |
| MOBILITY  |                    |               |             |
| Traffic Counts <sup>2</sup>   | 5,600              | 17th St       |             |
|   | 9,500              | PSt           |             |
|   | 21,100             | Connecticut A |             |
|   | 28,300             | Dupont Circle |             |
| Source: Esri forecasts for 202<br>values are rounded to the new<br>Volumes (DDOT 2020 AADT) | arest whole percen |               |             |
|   |                    |               |             |

CONTACT

Dupont Circle Business Improvement District Bill McLeod, Executive Director (202) 525-4687 • bmcleod@dupontcirclebid.org dupontcirclebid.org



# EAST CAPITOL STREET / CAPITOL GATEWAY

**A geography-defining entryway** into the District, East Capitol Street is more than its spectacular vistas. The street forms a unifying corridor for the Benning, Lincoln Heights, Fort Dupont, and Marshall Heights neighborhoods, among others. With proximity to the Capitol Heights Metrorail Station and a short drive to major highways I-95, I-295, and I-495, the neighborhood offers superior regional access.

#### **COMMUNITY ANCHORS**

- Delivered in 2018, the Marvin Gaye Recreation Center features a music room, teaching kitchen, art gallery space, tech lounge, and fitness center.
- In 2015, the University of the District of Columbia partnered with District and federal agencies, local organizations, and residents to convert a three-acre site at East Capitol Street and Southern Avenue into the East Capitol Urban Farm. The Farm has become a multi-functional community asset featuring: a community garden, an aquaponics facility, a community-centered farmers market, and green infrastructure, including rain gardens, and other environmental practices.

#### **CAPITOL GATEWAY MARKETPLACE**

An 11-acre site at 58th and East Capitol Streets offers significant redevelopment potential for future residential and community-focused retail and services, including a full-service grocery store.

DAYTIME POPULATION
23,337
within one-mile





# **EAST CAPITOL STREET / CAPITOL GATEWAY**



|  | 0-1/2 mi              | 0-1 mi                 | 0-3 mi        |
|--|-----------------------|------------------------|---------------|
| POPULATION                             |                       |                        |               |
| Population                             | 7,374                 | 28,697                 | 161,099       |
| Daytime Population                     | 5,982                 | 23,337                 | 134,452       |
| Male                                   | 46%                   | 46%                    | 46%           |
| Female                                 | 54%                   | 54%                    | 54%           |
| High School Graduate +                 | 85%                   | 86%                    | 89%           |
| -                                      | 25%                   | 19%                    | 23%           |
| Bachelor's Degree +                    |                       |                        |               |
| Graduate /<br>Professional Degree      | 9%                    | 7%                     | 10%           |
| riolessional Degree                    |                       |                        |               |
| HOUSEHOLDS                             |                       |                        |               |
| Households (HH)                        | 2,772                 | 10,676                 | 64,254        |
| Average HH Size                        | 2.6                   | 2.6                    | 2.5           |
| Owner-occupied                         | 62%                   | 53%                    | 50%           |
| Renter-occupied                        | 38%                   | 47%                    | 50%           |
| Median Home Value                      | \$337,348             | \$318,545              | \$315,196     |
| wiediai i i ioi iie value              | Ψ331,3 <del>4</del> 0 | \$310,5 <del>4</del> 3 | Ψ313,130      |
| INCOME                                 |                       |                        |               |
| Average HH                             | \$78,484              | \$78,339               | \$87,873      |
| Median HH                              | \$54,102              | \$54,673               | \$62,652      |
| HH Income <\$50k                       | 46%                   | 46%                    | 39%           |
| HH Income \$50-\$75k                   | 17%                   | 18%                    | 19%           |
| HH Income \$75k+                       | 37%                   | 37%                    | 43%           |
| Average HH Disposable                  | \$57,245              | \$57,017               | \$63,882      |
|  | ***,= **              |                        |               |
| AGE                                    |                       |                        |               |
| Age < 20                               | 26%                   | 28%                    | 26%           |
| Age 20-34                              | 20%                   | 20%                    | 21%           |
| Age 35-64                              | 36%                   | 36%                    | 38%           |
| Age 65+                                | 18%                   | 16%                    | 16%           |
| Median Age (years)                     | 38.2                  | 36.7                   | 37.8          |
| CONSUMER EX                            | DENDITU               | IDES (\$ thous         | anda)         |
| Apparel                                | \$5,373               | \$20,787               | \$139,129     |
| Child Care                             | \$1,150               | \$4,500                | \$31,426      |
| Crilia Care<br>Computers & Accessories |                       | \$1,706                | \$11,742      |
| •                                      |                       |                        |               |
| Entertainment &<br>Recreation          | \$7,573               | \$28,975               | \$193,113     |
| - Pets                                 | \$1,647               | \$6,267                | \$41,411      |
| Food at Home                           | \$13,625              | \$52,374               | \$348,854     |
| Food away from Home                    | \$9,207               | \$35,484               | \$239,139     |
| Health Care                            | \$15,237              | \$57,626               | \$374,168     |
| - Medical Care                         | \$5,019               | \$18,950               | \$123,376     |
| Home Improvement                       | \$7.021               | \$26,695               | \$183,850     |
| Household Furnishings                  | \$5,320               | \$20,401               | \$136,720     |
| Personal Care                          | \$2,224               | \$8,565                | \$57,253      |
| Vehicle Maint. & Repair                | \$2,670               | \$10,137               | \$66,241      |
| vernere ivianite & Repair              | Ψ2,010                | Ψ10,131                | Ψ00,2-11      |
| AVAILABLE VE                           | HICLES P              | ER HH <sup>1</sup>     |               |
| 0                                      | 24%                   | 27%                    | 24%           |
|  | 44%                   | 43%                    | 44%           |
| 2-3                                    | 29%                   | 26%                    | 29%           |
| 4+                                     | 2%                    | 3%                     | 3%            |
| MOBILITY                               |                       |                        |               |
| Traffic Counts <sup>2</sup>            | 18,100                | East Capitol St        |               |
|  | 11,300                | Southern Ave (         | S of E. Cap.) |
|  | 3,400                 | 58th St                |               |
|  |                       |                        |               |

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

### **CONTACT**

Washington DC Economic Partnership Derek Ford, President & CEO (202) 661-8673 • dford@wdcep.com wdcep.com















# FORT LINCOLN / DAKOTA CROSSING

Fort Lincoln is bustling with The Shops at Dakota Crossing, a 430,000-SF shopping center occupied by major national retailers, as well as hundreds of new townhomes and multifamily units delivered over the last decade. It truly has become a "new town, in town" with direct access to South Dakota and New York Avenues and U.S. Route 50, making this spot both a local favorite and a regional destination.

### **NATIONAL RETAILERS AT DAKOTA CROSSING**

- Costco
- Chick-fil-A
- Lowe's
- · DICK'S Sporting Goods
- Five Below
- PetSmart

### **LOCAL TENANTS**

- Dakota Nail Spa
- Hook & Reel Cajun Seafood & Bar
- Mecho's Dominican Kitchen
- · Roaming Rooster (restaurant)
- Tropical Smoothie Cafe (franchisee)

### **GREAT STREETS RETAIL SMALL BUSINESS GRANTS**

New York Avenue, South Dakota Avenue, Bladensburg Road, V Street, and the Shops at Dakota Crossing are designated Great Streets corridors. As funds become available, small businesses may apply for grants to cover capital improvements and certain soft costs. In fiscal year 2023 there was \$3.2 million available with individual awards up to \$80,000.





## FORT LINCOLN / DAKOTA CROSSING



|                             | 0-1/2 mi           | 0-1 mi         | 0-3 mi                |
|-----------------------------|--------------------|----------------|-----------------------|
| POPULATION                  |                    |                |                       |
| Population                  | 6,367              | 10,880         | 252,718               |
| Daytime Population          | 7,787              | 13,762         | 243,487               |
| Male                        | 45%                | 46%            | 48%                   |
| Female                      | 55%                | 54%            | 52%                   |
| High School Graduate +      | 89%                | 88%            | 89%                   |
| Bachelor's Degree +         | 51%                | 48%            | 44%                   |
| Graduate /                  | 26%                | 23%            | 21%                   |
| Professional Degree         |                    |                |                       |
| HOUSEHOLDS                  |                    |                |                       |
| Households (HH)             | 2,650              | 4,303          | 102,203               |
| Average HH Size             | 2.2                | 2.3            | 2.4                   |
| Owner-occupied              | 54%                | 61%            | 44%                   |
| Renter-occupied             | 46%                | 39%            | 56%                   |
| Median Home Value           | \$490,000          | \$482,253      | \$475,989             |
| INCOME                      |                    |                |                       |
| Average HH                  | \$105,160          | \$115,794      | \$126,648             |
| Median HH                   | \$66,264           | \$77,811       | \$82,867              |
| HH Income <\$50k            | 42%                | 37%            | 31%                   |
| HH Income \$50-\$75k        | 12%                | 11%            | 14%                   |
| HH Income \$75k+            | 47%                | 52%            | 55%                   |
| Average HH Disposable       | \$71,479           | \$77,933       | \$83,818              |
| AGE                         |                    |                |                       |
| Age < 20                    | 16%                | 18%            | 23%                   |
| Age 20-34                   | 16%                | 17%            | 24%                   |
| Age 35-64                   | 37%                | 38%            | 38%                   |
| Age 65+                     | 31%                | 27%            | 15%                   |
| Median Age (years)          | 52.0               | 48.4           | 37.2                  |
| CONSUMER EX                 | (PENDITI)          | IDFS (\$thous  | cande)                |
|                             |                    | \$11,904       |                       |
| Apparel<br>Child Care       | \$6,804<br>\$1,310 | \$2,447        | \$318,419<br>\$76,213 |
| Computers & Accessories     |                    | \$1,053        | \$27,666              |
| Entertainment &             | \$9,644            | \$17,292       | \$434,477             |
| Recreation                  | Ψ5,044             | Ψ11,232        | Ψ-15-1,-111           |
| - Pets                      | \$2,089            | \$3,778        | \$92,081              |
| Food at Home                | \$17,823           | \$31,082       | \$786,060             |
| Food away from Home         | \$12,021           | \$21,127       | \$554,939             |
| Health Care                 | \$19,648           | \$35,406       | \$798,107             |
| - Medical Care              | \$6,660            | \$11,914       | \$262,691             |
| Home Improvement            | \$8,386            | \$16,505       | \$403,413             |
| Household Furnishings       | \$6,595            | \$11,975       | \$304,768             |
| Personal Care               | \$2,948            | \$5,155        | \$129,140             |
| Vehicle Maint. & Repair     | \$3,408            | \$6,114        | \$144,330             |
| AVAILABLE VE                | HICLES P           | ER HH¹         |                       |
| 0                           | 29%                | 29%            | 27%                   |
| 1                           | 58%                | 52%            | 47%                   |
| 2-3                         | 12%                | 18%            | 24%                   |
| 4+                          | 1%                 | 2%             | 2%                    |
| MOBILITY                    |                    |                |                       |
| Traffic Counts <sup>2</sup> | 108,200            | New York Ave N |                       |
|                             | 24,300             | South Dakota A |                       |
|                             | 13100              | Bladenshurg R  | d NF                  |

13,100 Bladensburg Rd NE

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

### **CONTACT**

Washington DC Economic Partnership Derek Ford, President & CEO (202) 661-8673 • dford@wdcep.com wdcep.com





# FORT TOTTEN / RIGGS PARK / MANOR PARK

With an increasingly diverse housing stock and strong transportation connections, this neighborhood continues to grow as a dynamic residential community and multimodal center prime for future business opportunities. The neighborhood's residents, businesses, and mixed-use developments support the area as an up-and-coming transit village for local and regional markets.

#### **LEGACY BUSINESSES**

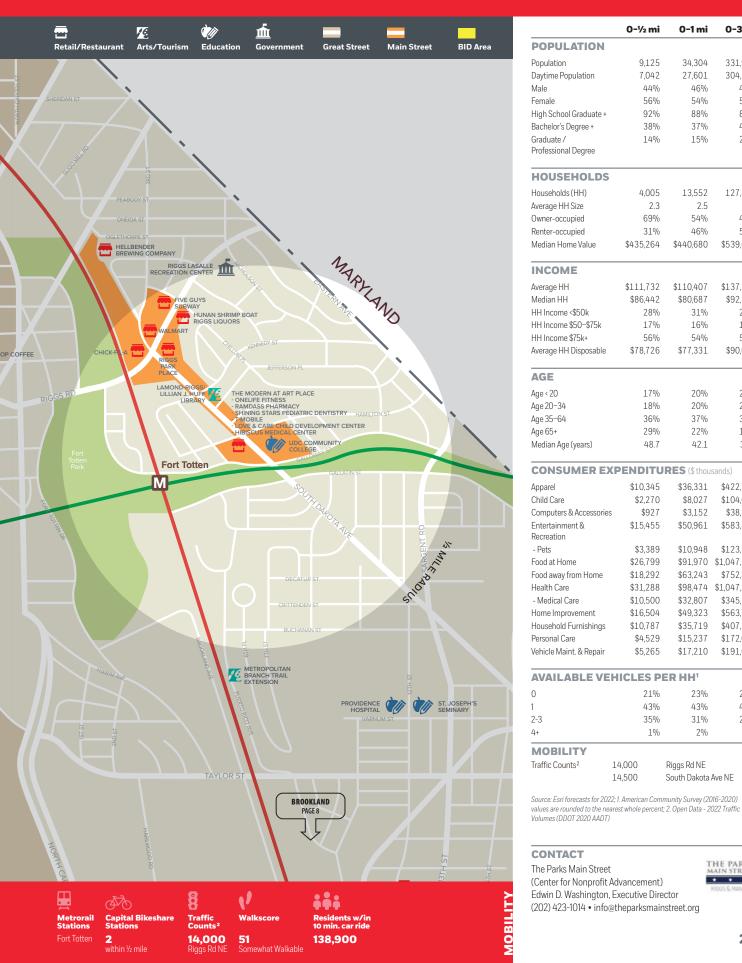
- Bene' Millinery (hat & bridal shop), home of the "DC Hat Lady" (44 years in business)
- The Davis Center (dance studio, 54 years in business)
- Hunan Shrimp Boat (27 years in business)
- Lovely Lady Boutique, women's fashions (32 years business in business)
- Manor Park Barber Shop (60 years in business)
- Peaches Kitchen Restaurant, Jamaican and American cuisine (16 years in business)
- Riggs Dry Cleaners (32 years in business)
- Riggs Wine & Liquor (37 years in business)
- Senbeb Café (vegan and vegetarian soul food) & Senbeb Natural Foods Co-op (16+ years)
- Troka Insurance (16 years in business)
- The V.I.P. Room, event venue (44 years in business)

#### **DEVELOPMENT PIPELINE**

- Phase II of the Art Place at Fort Totten project will transform 5.1 acres into a 25,000 SF Aldi grocery store, Explore! Children's Museum, a family entertainment zone, and up to 294 apartments in late 2024.
- Riggs Park Place is a four-acre site located at the northeast intersection of South Dakota Avenue and Riggs Road. Phase I delivered 90 for-sale townhomes in 2022/23. Phase II includes Riggs Crossing Senior Residence, a new 93-unit senior affordable housing development, and up to 20,000 SF of retail.
- The neighborhood welcomed the new 20,000 SF Lamond Riggs/Lillian J. Huff Library in 2022.
- Phase I of the Art Place at Fort Totten project includes 520 residential units with 93,000 SF of retail space anchored by Onelife Fitness, Phenix Salon Suites, Love & Care Daycare, and Shining Stars Dentistry.



# FORT TOTTEN / RIGGS PARK / MANOR PARK



|                                 | 0-1/2 mi           | 0-1 mi            | 0-3 mi      |
|---------------------------------|--------------------|-------------------|-------------|
| POPULATION                      |                    |                   |             |
| Population                      | 9,125              | 34,304            | 331,923     |
| Daytime Population              | 7,042              | 27,601            | 304,521     |
| Male                            | 44%                | 46%               | 49%         |
| Female                          | 56%                | 54%               | 51%         |
| High School Graduate +          | 92%                | 88%               | 84%         |
| Bachelor's Degree +             | 38%                | 37%               | 48%         |
| Graduate /                      | 14%                | 15%               | 25%         |
| Professional Degree             |                    |                   |             |
| HOUSEHOLDS                      |                    |                   |             |
| Households (HH)                 | 4,005              | 13,552            | 127,830     |
| Average HH Size                 | 2.3                | 2.5               | 2.5         |
| Owner-occupied                  | 69%                | 54%               | 47%         |
| Renter-occupied                 | 31%                | 46%               | 53%         |
| Median Home Value               | \$435,264          | \$440,680         | \$539,664   |
|                                 | Ψ433,204           | Ψ+40,000          | Ψ555,004    |
| INCOME                          |                    |                   |             |
| Average HH                      | \$111,732          | \$110,407         | \$137,110   |
| Median HH                       | \$86,442           | \$80,687          | \$92,526    |
| HH Income <\$50k                | 28%                | 31%               | 27%         |
| HH Income \$50-\$75k            | 17%                | 16%               | 14%         |
| HH Income \$75k+                | 56%                | 54%               | 59%         |
| Average HH Disposable           | \$78,726           | \$77,331          | \$90,626    |
| AGE                             |                    |                   |             |
| Age < 20                        | 17%                | 20%               | 22%         |
| Age 20-34                       | 18%                | 20%               | 25%         |
| Age 35-64                       | 36%                | 37%               | 38%         |
| Age 65+                         | 29%                | 22%               | 15%         |
| Median Age (years)              | 48.7               | 42.1              | 36.7        |
| CONSUMER EX                     | PENDITU            | JRES (\$ thou     | sands)      |
| Apparel                         | \$10,345           | \$36,331          | \$422,796   |
| Child Care                      | \$2,270            | \$8,027           | \$104,669   |
| Computers & Accessories         | \$927              | \$3,152           | \$38,269    |
| Entertainment &                 | \$15,455           | \$50,961          | \$583,833   |
| Recreation                      |                    |                   |             |
| - Pets                          | \$3,389            | \$10,948          | \$123,596   |
| Food at Home                    | \$26,799           | \$91,970          | \$1,047,753 |
| Food away from Home             | \$18,292           | \$63,243          | \$752,866   |
| Health Care                     | \$31,288           | \$98,474          | \$1,047,267 |
| - Medical Care                  | \$10,500           | \$32,807          | \$345,794   |
| Home Improvement                | \$16,504           | \$49,323          | \$563,794   |
| Household Furnishings           | \$10,787           | \$35,719          | \$407,183   |
| Personal Care                   | \$4,529            | \$15,237          | \$172,060   |
| Vehicle Maint. & Repair         | \$5,265            | \$17,210          | \$191,673   |
| AVAILABLE VE                    | HICLES P           | ER HH¹            |             |
| 0                               | 21%                | 23%               | 27%         |
| 1                               | 43%                | 43%               | 44%         |
| 2-3                             | 35%                | 31%               | 26%         |
| 4+                              | 1%                 | 2%                | 3%          |
| MOBILITY                        |                    | D                 |             |
|                                 | 14,000             | Riggs Rd NE       | A . NIE     |
|                                 | 14,500             | South Dakota      | Ave NE      |
| Source: Esri forecasts for 2022 | 2; 1. American Com | munity Survey (20 | 016-2020)   |

**CONTACT** 

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# **GEORGETOWN**

Cobblestone streets and outdoor streateries. Waterfront picnics and political watering holes. Canal history and charming boutiques. One of DC's original ports, Georgetown is repeatedly named the Best Neighborhood for Shopping by Washingtonian magazine and welcomes upwards of 12 million domestic and international visitors annually. The commercial district has been rebounding since the pandemic, with high retail leasing activity driven by flagship openings and new, innovative small businesses and restaurants.

### **OUTDOOR & CULTURAL PROGRAMMING**

- Georgetown's new C&O Canal boat, operated by Georgetown Heritage, is offering public boat tours for the first time in more than a decade.
- · Signature outdoor events, including Georgetown GLOW and Georgetown French Market - as well as new arts and culture partnerships with the likes of the Kennedy Center and Capital Fringe Festival - are creating new momentum for the city's oldest neighborhood.

### **DINING RENAISSANCE**

- · Washingtonian deemed Georgetown the "in" dining neighborhood for 2023, and the commercial district has welcomed more than 35 restaurants, cafes and other food service establishments since 2020.
- Stephen Starr and Nancy Silverton have added to the buzz, with plans to open the Italian restaurant Osteria Mozza in the former Dean & DeLuca space in early 2024.
- The neighborhood is home to nationally recognized restaurants such as Reverie (1 Michelin Star), Das Ethiopian (Bib Gourmand), Lutece, Cafe Milano, and YELLOW.

### **SELECT RETAIL + RESTAURANT OPENINGS (2022+)**

- Alkova (yoga + coworking)
- Alo Yoga
- Boat House Apparel
- Commonwealth Proper (apparel)
- Clubhouse DC (coffee + cocktails)
- DC Tasty Corner (restaurant)
- DIG (restaurant)
- Fathom Gallery (art gallery)
- Georgetown Garden Shop
- Glossier (beauty supplies)
- Kyojin (restaurant)
- L'Avant-Garde (restaurant)
- La Bonne Vache (restaurant)
- HOBO Bags
- Little Words Project (clothing accessories)
- Maman (restaurant)
- Showfields (boutique department store)
- StorieCollective (home goods)
- Todd Snyder (apparel)
- Up West (apparel)
- Villa Yara (restaurant)

### **OFFICE MARKET**

- Existing Office SF: 2.9 million
- Avg \$/SF/FS: \$43.92
- Vacancy Rate: 15.9%
- SF Under Construction: 0

### **DAYTIME POPULATION**

97,028 within one-mile



CoStar (Q2 2023, within 0.5 miles)

## **GEORGETOWN**



|  | 0-1/2 mi            | 0-1 mi                | 0-3 mi                   |
|--|---------------------|-----------------------|--------------------------|
| POPULATION   |                     |                       |                          |
| Population   | 11,887              | 37,333                | 352,856                  |
| Daytime Population   | 22,852              | 97,028                | 705,719                  |
| Male   | 47%                 | 48%                   | 50%                      |
| Female   | 53%                 | 52%                   | 51%                      |
| High School Graduate +   | 99%                 | 99%                   | 96%                      |
| Bachelor's Degree +  | 91%                 | 91%                   | 81%                      |
| Graduate /<br>Professional Degree  | 57%                 | 58%                   | 47%                      |
| HOUSEHOLDS   |                     |                       |                          |
| Households (HH)  | 3,954               | 17,190                | 175,425                  |
| Average HH Size  | 2.0                 | 1.8                   | 1.9                      |
| Owner-occupied   | 64%                 | 50%                   | 39%                      |
| Renter-occupied  | 36%                 | 50%                   | 61%                      |
| Median Home Value  | \$1,421,647         | \$1,116,906           | \$820,793                |
| INCOME   |                     |                       |                          |
| Average HH   | \$297,326           | \$221,922             | \$193,060                |
| Median HH  | \$200,001           | \$154,953             | \$131,569                |
| HH Income <\$50k   | 7%                  | 17%                   | 17%                      |
| HH Income \$50-\$75k   | 6%                  | 10%                   | 10%                      |
| HH Income \$75k+   | 86%                 | 74%                   | 73%                      |
| Average HH Disposable  | \$165,305           | \$129,432             | \$117,919                |
| AGE  |                     |                       |                          |
| Age < 20   | 25%                 | 16%                   | 15%                      |
| Age 20-34  | 38%                 | 43%                   | 37%                      |
| Age 35-64  | 24%                 | 26%                   | 36%                      |
| Age 65+<br>Median Age (years)  | 14%<br>26.4         | 15%<br>30.7           | 12%<br>34.4              |
|  | 20.4                | 30.1                  | 34.4                     |
| CONSUMER EX  | PENDITU             | IRES (\$ thou         | sands)                   |
| Apparel  | \$28,033            | \$92,376              | \$818,798                |
| Child Care   | \$8,092             | \$25,663              | \$224,487                |
| Computers & Accessories  | \$2,528             | \$8,410               | \$75,187                 |
| Entertainment &  | \$38,138            | \$125,246             | \$1,111,938              |
| Recreation   | ¢7.0Ε2              | ¢2C 27/1              | ¢22/11/12                |
| - Pets<br>Food at Home   | \$7,952<br>\$65,269 | \$26,374<br>\$217,678 | \$234,143<br>\$1,945,703 |
| Food away from Home  | \$49,502            | \$164,763             | \$1,471,230              |
| Health Care  | \$63,657            | \$215,396             | \$1,902,329              |
| - Medical Care   | \$20,735            | \$70,768              | \$625,378                |
| Home Improvement   | \$37,282            | \$114,150             | \$1,011,551              |
| Household Furnishings  | \$26,607            | \$87,392              | \$772,028                |
| Personal Care  | \$11,209            | \$37,094              | \$328,306                |
| Vehicle Maint. & Repair  | \$11,372            | \$39,885              | \$355,738                |
| AVAILABLE VEI  | HICLES P            | ER HH¹                |                          |
| 0  | 22%                 | 35%                   | 35%                      |
| 1  | 51%                 | 47%                   | 46%                      |
| 2-3  | 26%                 | 17%                   | 17%                      |
| 4+   | 1%                  | 1%                    | 1%                       |
| MOBILITY   |                     |                       |                          |
| Traffic Counts <sup>2</sup>  | 15,700-22,10        | 0 M St NW             | 1                        |
|  | 20,700              |                       | in Ave NW                |
| Source: Esri forecasts for 2022<br>values are rounded to the nea<br>Volumes (DDOT 2020 AADT) |                     |                       |                          |

CONTACT

Georgetown BID Joe Sternlieb, CEO & President (202) 298-9222 jsternlieb@georgetowndc.com georgetowndc.com

Georgetown Main Street Rachel Shank, Executive Director (202) 656-4427 rachel@georgetownmainstreet.com georgetownmainstreet.com



# **GEORGIA AVENUE / BRIGHTWOOD**

Conveniently located along Georgia Avenue between Shepherd Park and Petworth, this neighborhood of rowhouses and Art Deco-inspired dwellings sits alongside Rock Creek Park. Brightwood is also home to Fort Stevens, the site of the only Civil War battle to take place within DC proper. The bustling intersection of Missouri and Georgia Avenues offers a range of local dining choices with everexpanding options.



#### **GREAT STREETS + MAIN STREET**

Georgia Avenue is a designated Great Streets corridor whose small businesses may apply for grants to cover capital improvements and certain soft costs. The corridor also receives support from Upper Georgia Avenue Main Street through community-based economic development initiatives and events such as Art All Night.

#### **GROCERY STORES**

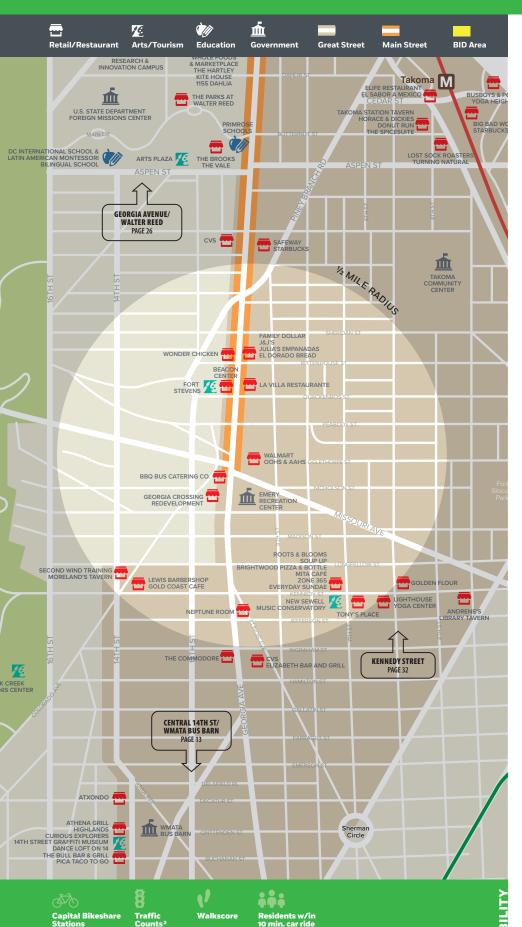
The commercial area is anchored by a 52,000 SF Safeway and 103,000 SF Walmart.

### **FORT STEVENS**

The only Civil War battle fought in the District of Columbia occurred at Fort Stevens. It was part of a more extensive system of 68 fortifications in and around DC.



## **GEORGIA AVENUE / BRIGHTWOOD**



261,400

90 Walker's Paradise

17,300

within ½ mile

|                                   | 0-1/2 mi  | 0-1 mi        | 0-3 mi    |
|-----------------------------------|-----------|---------------|-----------|
| POPULATION                        |           |               |           |
| Population                        | 17,624    | 39,962        | 324,628   |
| Daytime Population                | 13,904    | 33,242        | 305,499   |
| Male                              | 47%       | 47%           | 48%       |
| Female                            | 53%       | 53%           | 52%       |
| High School Graduate +            | 83%       | 87%           | 90%       |
| Bachelor's Degree +               | 40%       | 47%           | 63%       |
| Graduate /<br>Professional Degree | 17%       | 22%           | 35%       |
| HOUSEHOLDS                        |           |               |           |
| Households (HH)                   | 6,436     | 14,722        | 137,964   |
| Average HH Size                   | 2.7       | 2.7           | 2.3       |
| Owner-occupied                    | 40%       | 53%           | 45%       |
| Renter-occupied                   | 60%       | 47%           | 55%       |
| Median Home Value                 | \$586,732 | \$592,281     | \$659,734 |
| INCOME                            |           |               |           |
| Average HH                        | \$111,361 | \$135,222     | \$165,615 |
| Median HH                         | \$69,804  | \$86,184      | \$109,175 |
| HH Income <\$50k                  | 36%       | 29%           | 22%       |
| HH Income \$50-\$75k              | 17%       | 16%           | 12%       |
| HH Income \$75k+                  | 47%       | 55%           | 66%       |
| Average HH Disposable             | \$76,313  | \$89,564      | \$104,625 |
| AGE                               |           |               |           |
| Age < 20                          | 25%       | 23%           | 20%       |
| Age 20-34                         | 19%       | 19%           | 26%       |
| Age 35-64                         | 41%       | 40%           | 38%       |
| Age 65+                           | 15%       | 18%           | 16%       |
| Median Age (years)                | 39.0      | 40.4          | 37.5      |
| CONSUMER EXF                      | PENDITU   | RES (\$ thous | ands)     |
| Apparel                           | \$18,189  | \$49,398      | \$545,927 |
| Child Care                        | \$4,228   | \$11,846      | \$142,212 |
| Computers & Accessories           | \$1,494   | \$4,161       | \$49,909  |
| Entertainment &                   | \$23,723  | \$65,942      | \$755,954 |

| CONSUMER EXP            | PENDITUR | RES (\$ thou | sands)      |
|-------------------------|----------|--------------|-------------|
| Apparel                 | \$18,189 | \$49,398     | \$545,927   |
| Child Care              | \$4,228  | \$11,846     | \$142,212   |
| Computers & Accessories | \$1,494  | \$4,161      | \$49,909    |
| Entertainment &         | \$23,723 | \$65,942     | \$755,954   |
| Recreation              |          |              |             |
| - Pets                  | \$4,961  | \$13,849     | \$159,813   |
| Food at Home            | \$44,327 | \$120,763    | \$1,330,431 |
| Food away from Home     | \$30,649 | \$83,818     | \$973,932   |
| Health Care             | \$42,196 | \$117,459    | \$1,330,123 |
| - Medical Care          | \$13,671 | \$38,117     | \$438,128   |
| Home Improvement        | \$21,968 | \$64,152     | \$738,962   |
| Household Furnishings   | \$16,816 | \$46,682     | \$526,640   |
| Personal Care           | \$7,222  | \$19,828     | \$222,046   |
| Vehicle Maint. & Repair | \$7,491  | \$20,715     | \$242,687   |
|                         |          |              |             |

| AVAILABLE | VEHICLES PER | HH¹ |     |
|-----------|--------------|-----|-----|
| 0         | 34%          | 24% | 28% |
| 1         | 46%          | 45% | 45% |
| 2-3       | 17%          | 27% | 26% |
| 4+        | 3%           | 4%  | 2%  |

### **MOBILITY**

| Traffic Counts <sup>2</sup> | 17,300 | Georgia Ave NW  |
|-----------------------------|--------|-----------------|
|                             | 2,300  | Missouri Ave NW |

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

### CONTACT

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# **GEORGIA AVENUE / WALTER REED**

The former Walter Reed Army Medical Center reopened its historic gates to the public in 2017 with celebratory events and the opening of the DC International School. The Parks at Walter Reed, a joint venture of Hines, Urban Atlantic, and Triden Development, will actively integrate the campus with surrounding neighborhoods and bring new residential and commercial opportunities to the area.

### **GREAT STREETS RETAIL SMALL BUSINESS GRANTS**

Georgia Avenue is a designated Great Streets corridor. As funds become available, small businesses can apply for grants to cover capital improvements and certain soft costs. The corridor is also supported by the Upper Georgia Avenue Main Street program through community-based economic development initiatives and events such as Art All Night.

### THE PARKS AT WALTER REED

- Reynard Apartments: The five-story, 344unit multifamily development will include 11 live/work units and is expected to deliver in late 2024.
- Aspen Square at The Parks: The 50-townhome development (2,300 SF avg size) will start delivering home ownership opportunities in late 2023.
- The Town Center: The three mixed-use buildings that form the retail marketplace of the Parks at Walter Reed total nearly 500 residential units and 100,000 SF of retail space, anchored by a new Whole Foods grocery store.

### **WHOLE FOODS**

Whole Foods opened a new 47,000 SF grocery store in the summer of 2023 at the Parks at Walter Reed development. This represents Whole Foods' 8th store in DC.

### **CHILDREN'S NATIONAL RESEARCH** & INNOVATION CAMPUS

The 380,000 SF medical research facility is the first in the nation dedicated to pediatric research devoted to complex and rare genetic diseases and features a primary care clinic. The 160,000 SF Phase I opened in early 2021 on the former Walter Reed Medical Center campus and included the opening of Johnson & Johnson Innovation (JLABS), a healthcare and life sciences incubator.

### OFFICE MARKET

- Existing Office SF: 195k
- Vacancy Rate: 1.9%
- SF Under Construction: 0

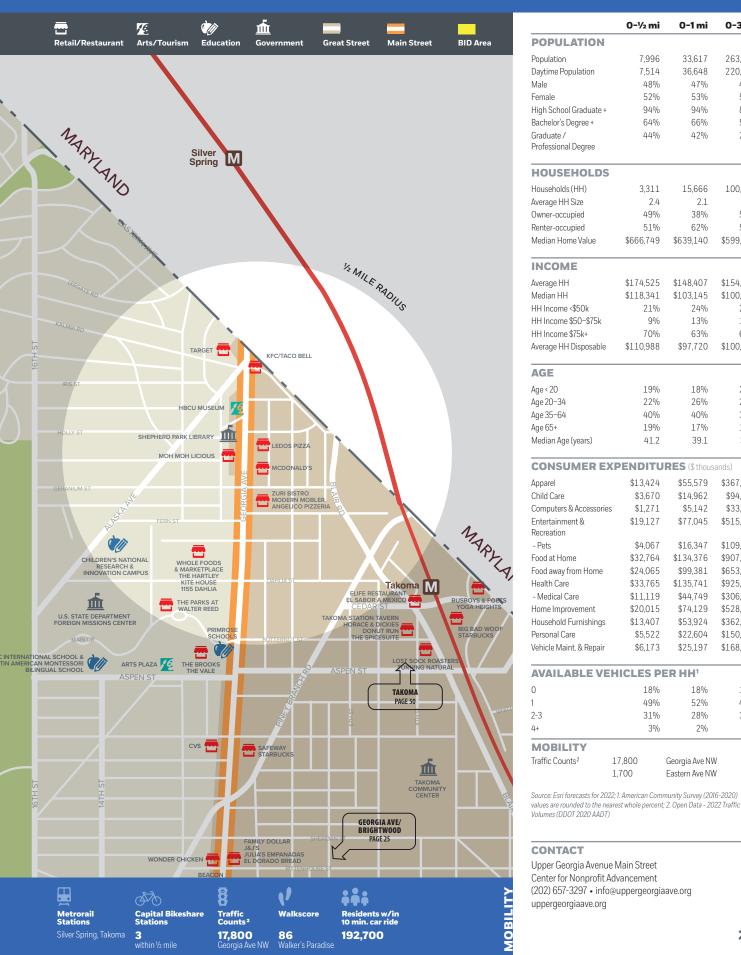
### **DAYTIME POPULATION**

36,648 within one-mile



CoStar (Q2 2023, within 0.5 miles)

## **GEORGIA AVENUE / WALTER REED**



|  | 0-1/ <sub>2</sub> mi | 0-1 mi                           | 0-3 mi    |
|--|----------------------|----------------------------------|-----------|
| POPULATION   |                      |                                  |           |
| Population   | 7,996                | 33,617                           | 263,352   |
| Daytime Population   | 7,514                | 36,648                           | 220,389   |
| Male   | 48%                  | 47%                              | 49%       |
| Female   | 52%                  | 53%                              | 51%       |
| High School Graduate +   | 94%                  | 94%                              | 85%       |
| Bachelor's Degree +  | 64%                  | 66%                              | 53%       |
| Graduate /   | 44%                  | 42%                              | 29%       |
| Professional Degree  | 1170                 | 1270                             | 2370      |
| HOUSEHOLDS   |                      |                                  |           |
| Households (HH)  | 3,311                | 15,666                           | 100,125   |
| Average HH Size  | 2.4                  | 2.1                              | 2.6       |
| Owner-occupied   | 49%                  | 38%                              | 50%       |
| Renter-occupied  | 51%                  | 62%                              | 50%       |
| Median Home Value  | \$666,749            | \$639,140                        | \$599,847 |
| INCOME   |                      |                                  |           |
| Average HH   | \$174,525            | \$148,407                        | \$154,968 |
| Median HH  | \$118,341            | \$103,145                        | \$100,731 |
| HH Income <\$50k   | 21%                  | 24%                              | 25%       |
| HH Income \$50-\$75k   | 9%                   | 13%                              | 13%       |
| HH Income \$75k+   | 70%                  | 63%                              | 62%       |
| Average HH Disposable  | \$110,988            | \$97,720                         | \$100,588 |
| Average III i Disposable                                       | \$110,500            | \$31,120                         | \$100,300 |
| AGE  |                      |                                  |           |
| Age < 20   | 19%                  | 18%                              | 23%       |
| Age 20-34  | 22%                  | 26%                              | 21%       |
| Age 35-64  | 40%                  | 40%                              | 39%       |
| Age 65+  | 19%                  | 17%                              | 17%       |
| Median Age (years)   | 41.2                 | 39.1                             | 38.5      |
| CONSUMER EX  | (PENDITU             | IRES (\$ thousa                  | ınds)     |
| Apparel  | \$13,424             | \$55,579                         | \$367,843 |
| Child Care   | \$3,670              | \$14,962                         | \$94,093  |
| Computers & Accessories  | \$1,271              | \$5,142                          | \$33,772  |
| Entertainment & Recreation                                     | \$19,127             | \$77,045                         | \$515,682 |
| - Pets   | \$4,067              | \$16,347                         | \$109,184 |
| Food at Home   | \$32,764             | \$134,376                        | \$907,725 |
| Food away from Home  | \$24,065             | \$99,381                         | \$653,806 |
| Health Care  | \$33,765             | \$135,741                        | \$925,800 |
| - Medical Care   | \$11,119             | \$44,749                         | \$306.064 |
| Home Improvement   | \$20,015             | \$74,129                         | \$528,186 |
| Household Furnishings  | \$13,407             | \$53,924                         | \$362,763 |
| Personal Care  | \$5,522              | \$22,604                         | \$150,588 |
| Vehicle Maint. & Repair  | \$6,173              | \$25,197                         | \$168,572 |
| vernere wante et repair  | ΨΟ,ΣΤΟ               | Ψ25,151                          | Ψ100,512  |
| AVAILABLE VE   |                      | ER HH¹                           |           |
| 0  | 18%                  | 18%                              | 19%       |
| 1  | 49%                  | 52%                              | 42%       |
| 2-3  | 31%                  | 28%                              | 36%       |
| 4+   | 3%                   | 2%                               | 3%        |
| MOBILITY Traffic Counts <sup>2</sup>                           | 17,800               | Goorgia Ava NIM                  |           |
| name Counts*   | 1,700                | Georgia Ave NW<br>Eastern Ave NW |           |
| Source: Esri forecasts for 202<br>values are rounded to the ne |                      |                                  |           |

### CONTACT

Upper Georgia Avenue Main Street Center for Nonprofit Advancement (202) 657-3297 • info@uppergeorgiaave.org uppergeorgiaave.org



# **GLOVER PARK**

With its distinct community identity, Glover Park offers the appeal of a quaint and well-established residential neighborhood with all the convenience of urban living. Host to a mix of families, single professionals, and students, the area is located within walking distance to the commercial portion of Wisconsin Avenue that connects Georgetown to Cathedral Heights.

#### **NOTABLE RESTAURANTS**

- Aladdin House of Kabob & Gyros (2023 opening)
- Chipotle Mexican Grill
- Dumplings and Beyond
- Eerkins Uyghur Cuisine
- Old Europe (German restaurant)
- Möge Tee
- Rocklands Barbeque and Grilling Company
- Sprig and Sprout (Vietnamese restaurant)
- Xiquet (1 Michelin Star)

### **WHOLE FOODS**

Whole Foods reopened its 21,500 SF store in 2022 after an extensive renovation and was one of the first stores to feature Amazon's Just Walk Out technology.

### **ACCESS TO GREEN SPACE & OUTDOOR ACTIVITIES**

The neighborhood is home to the Glover Park Community Center and Guy Mason Community Center and adjacent to Glover Archbold Park and Whitehaven Park, both part of the Rock Creek Park system.

### **GREAT STREETS RETAIL SMALL BUSINESS GRANTS**

Wisconsin Avenue is a designated Great Streets corridor. As funds become available, small businesses may apply for grants to cover capital improvements and certain soft costs. In fiscal year 2023 there was \$3.2 million available with individual awards up to \$80,000.





## **GLOVER PARK**



|                         | 0-1/2 mi    | 0-1 mi        | 0-3 mi      |
|-------------------------|-------------|---------------|-------------|
| POPULATION              |             |               |             |
| Population              | 8,124       | 34,553        | 339,795     |
| Daytime Population      | 9,102       | 40,744        | 628,010     |
| Male                    | 46%         | 45%           | 49%         |
| Female                  | 54%         | 55%           | 51%         |
| High School Graduate +  | 98%         | 98%           | 96%         |
| Bachelor's Degree +     | 86%         | 89%           | 81%         |
| Graduate /              | 52%         | 56%           | 48%         |
| Professional Degree     |             |               |             |
| HOUSEHOLDS              |             |               |             |
| Households (HH)         | 3,852       | 15,086        | 165,528     |
| Average HH Size         | 2.1         | 2.0           | 1.9         |
| Owner-occupied          | 45%         | 49%           | 42%         |
| Renter-occupied         | 55%         | 51%           | 58%         |
| Median Home Value       | \$1,015,864 | \$1,079,131   | \$859,037   |
| INCOME                  |             |               |             |
| Average HH              | \$228,913   | \$226,334     | \$200,103   |
| Median HH               | \$151,356   | \$155,659     | \$135,997   |
| HH Income <\$50k        | 14%         | 12%           | 16%         |
| HH Income \$50-\$75k    | 14%         | 11%           | 10%         |
| HH Income \$75k+        | 72%         | 77%           | 74%         |
| Average HH Disposable   | \$130,805   | \$132,331     | \$121,171   |
| AGE                     |             |               |             |
| Age < 20                | 12%         | 17%           | 16%         |
| Age 20-34               | 43%         | 38%           | 35%         |
| Age 35-64               | 31%         | 29%           | 36%         |
| Age 65+                 | 14%         | 16%           | 13%         |
| Median Age (years)      | 33.2        | 32.9          | 34.6        |
| CONSUMER EX             | PENDITU     | JRES (\$ thou | sands)      |
| Apparel                 | \$21,253    | \$82,281      | \$795,792   |
| Child Care              | \$6,025     | \$22,912      | \$218,462   |
| Computers & Accessories | \$1,935     | \$7,514       | \$73,286    |
| Entertainment &         | \$28,847    | \$112,221     | \$1,087,623 |
| Recreation              |             |               |             |
| - Pets                  | \$6,054     | \$23,656      | \$229,088   |
| Food at Home            | \$49,844    | \$194,548     | \$1,893,505 |
| Food away from Home     | \$37,829    | \$146,839     | \$1,428,348 |
| Lloolth Coro            | ¢/(0.102    | ¢10/10/10     | ¢1 06/110E  |

| Child Care              | \$6,025  | \$22,912  | \$218,462   |
|-------------------------|----------|-----------|-------------|
| Computers & Accessories | \$1,935  | \$7,514   | \$73,286    |
| Entertainment &         | \$28,847 | \$112,221 | \$1,087,623 |
| Recreation              |          |           |             |
| - Pets                  | \$6,054  | \$23,656  | \$229,088   |
| Food at Home            | \$49,844 | \$194,548 | \$1,893,505 |
| Food away from Home     | \$37,829 | \$146,839 | \$1,428,348 |
| Health Care             | \$49,102 | \$194,040 | \$1,864,105 |
| - Medical Care          | \$16,095 | \$63,828  | \$612,996   |
| Home Improvement        | \$26,872 | \$104,006 | \$1,013,143 |
| Household Furnishings   | \$20,164 | \$78,451  | \$755,894   |
| Personal Care           | \$8,513  | \$33,159  | \$320,084   |
| Vehicle Maint. & Repair | \$9,051  | \$35,869  | \$346,371   |
|                         |          |           |             |

| AVAILABLE | AVAILABLE VEHICLES PER HIT |     |     |  |
|-----------|----------------------------|-----|-----|--|
| 0         | 23%                        | 26% | 35% |  |
| 1         | 49%                        | 50% | 45% |  |
| 2-3       | 26%                        | 24% | 19% |  |
| 4+        | 2%                         | 1%  | 1%  |  |
|           |                            |     |     |  |

### **MOBILITY**

Traffic Counts<sup>2</sup> 18,500 Wisconsin Ave NW 2,100 Calvert St NW

AVAIL ADLE VELUCLES DED LILL

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

### **CONTACT**

Glover Park Main Street Kate Dean, Executive Director (202) 455-6101 • kate@gloverparkmainstreet.org gloverparkmainstreet.org







# **GOLDEN TRIANGLE**

More than 40 square blocks of shopping, dining, entertainment, businesses, and major global institutions make up the Golden Triangle. Just steps from the White House and George Washington University, the neighborhood stands out for its accessibility, cultural attractions, public space programming, sustainability accomplishments, 2,000 hotel rooms, and emphasis on innovation and placemaking. Managed by the first-ever LEED-Certified BID in the world (LEED Platinum) the neighborhood is a model of sustainability.

### **NEW RETAIL + RESTAURANT OPENINGS (2022+)**

- 68 Café
- The Best Sandwich Place
- Colada Shop
- Dusk Specialty Ice Tea and Coffee
- E-Tea
- Foxtrot
- Planta Queen
- Pop Social
- Stoney's
- Tatte Bakery & Café

### **NEW DEVELOPMENT**

- · Five office to residential conversions have been announced, totaling more than 540 units (1111 20th St, 1133 19th St, 2141 K St, 1735 K St, 2100 M St).
- The former Vanguard office building is being converted into the Elle Apartments, a 163-unit residential building, with delivery expected in 2024.
- 17xM will be a new 334,000 SF office building, anchored by the law firm Gibson, Dunn & Crutcher, and will offer 13,000 SF of retail space. It is expected to deliver in 2024.

#### **HIGHLY ACCESSIBLE**

- 3 Metrorail stations providing access to 4 Metro lines (Red, Orange, Blue, and Silver)
- · 3 miles of protected bike lanes
- Dozens of Metrobus lines, plus DC Circulator
- Easy air, rail, and vehicular access accommodating international travel and residential commuters from: DCA, IAD, Union Station, VRE, I-66, I-395, I-50, GW Parkway, and Rock Creek Parkway

### **PLACEMAKING**

- Farragut Square will undergo a \$9.8 million transformation over the next few years.
- In Penn West, Pennsylvania Ave. between 17th and 22nd St. is set to be reimagined with a new streetscape to better serve pedestrian, bike, and vehicular traffic, while adding new public and green space. This project is fully designed, has District funding, and is set to move forward.
- Annual GLDN+ Streets competition, GLDN+ Sounds Summer Concert series, TriFit fitness classes, and more.

\*CoStar (Q2 2023, within 0.5 miles)

### **OFFICE MARKET**

- Existing Office SF: 35.8 million
- Avg Rent/SF: \$55.85
- Vacancy Rate: 23.1%
- SF Under Construction: 334k

### DAYTIME POPULATION

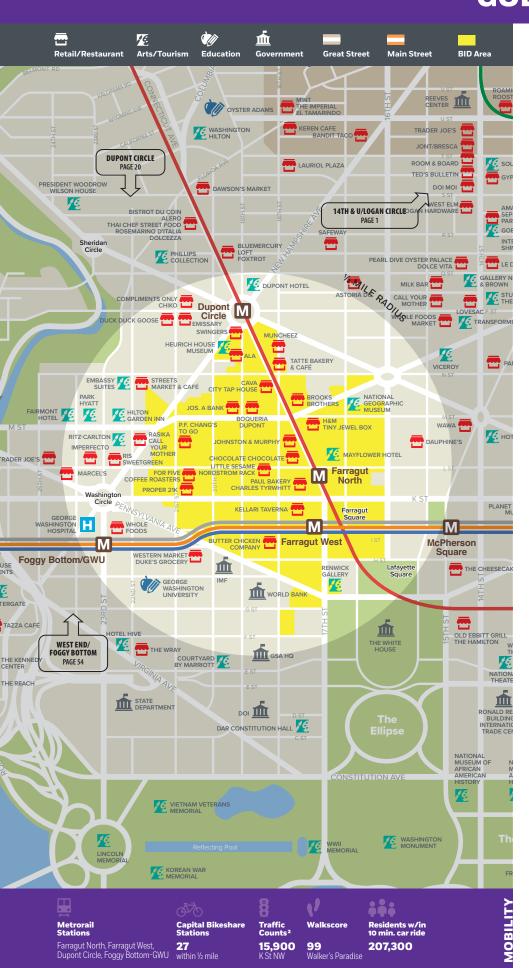
289,715 within one-mile

### PENN WEST EQUITY AND **INNOVATION DISTRICT**

A collaboration between the Golden Triangle BID, the DC government, and additional partners, the Penn West Equity and Innovation District (Penn West) in the Golden Triangle will build off the presence of four key sectors-medtech, govtech, fintech, and edtech—to nurture and retain talent, develop a highly competitive workforce, and serve as a new economic engine for Washington, DC.



## **GOLDEN TRIANGLE**



|                         | 0-1/2 mi  | 0-1 mi       | 0-3 mi      |
|-------------------------|-----------|--------------|-------------|
| POPULATION              |           |              |             |
| Population              | 17,674    | 63,500       | 400,834     |
| Daytime Population      | 134,603   | 289,715      | 824,710     |
| Male                    | 48%       | 51%          | 50%         |
| Female                  | 52%       | 49%          | 50%         |
| High School Graduate +  | 98%       | 98%          | 95%         |
| Bachelor's Degree +     | 86%       | 88%          | 78%         |
| Graduate /              | 54%       | 53%          | 44%         |
| Professional Degree     | 0.70      | 0070         | 1170        |
| HOUSEHOLDS              |           |              |             |
| Households (HH)         | 8,244     | 35,615       | 206,495     |
| Average HH Size         | 1.6       | 1.6          | 1.8         |
| Owner-occupied          | 30%       | 36%          | 36%         |
| Renter-occupied         | 70%       | 64%          | 64%         |
| Median Home Value       | \$732,326 | \$739,789    | \$756,668   |
| INCOME                  |           |              |             |
| Average HH              | \$148,544 | \$182,977    | \$181,585   |
| Median HH               | \$98,173  | \$102,377    | \$124,244   |
| HH Income <\$50k        | 26%       | 19%          | 18%         |
| HH Income \$50–\$75k    | 12%       | 11%          | 10%         |
| HH Income \$75k+        | 62%       | 70%          | 72%         |
| Average HH Disposable   | \$93,184  | \$110,837    | \$112,087   |
| AGE                     |           |              |             |
| Age < 20                | 17%       | 11%          | 14%         |
| Age 20-34               | 51%       | 42%          | 37%         |
| Age 35-64               | 23%       | 34%          | 36%         |
| Age 65+                 | 8%        | 12%          | 13%         |
| Median Age (years)      | 28.5      | 33.8         | 34.7        |
| CONSUMER EXP            | PENDITU   | RES (\$ thou | sands)      |
| Apparel                 | \$30,453  | \$159,645    | \$913,344   |
| Child Care              | \$8,282   | \$43,828     | \$247,036   |
| Computers & Accessories | \$2,807   | \$14,632     | \$83,119    |
| Entertainment &         | \$40,477  | \$214,486    | \$1,233,222 |
| Recreation              |           |              |             |
| - Pets                  | \$8,569   | \$45,268     | \$259,781   |
| Food at Home            | \$71,643  | \$376,271    | \$2,175,407 |
| Food away from Home     | \$54,969  | \$286,644    | \$1,637,165 |
| Health Care             | \$70,048  | \$369,196    | \$2,121,390 |
| - Medical Care          | \$23,133  | \$121,557    | \$697,181   |
| Home Improvement        | \$32,421  | \$184,708    | \$1,099,329 |
| Household Furnishings   | \$28,199  | \$149,368    | \$856,287   |
| Personal Care           | \$12,104  | \$63,775     | \$365,763   |
| Vehicle Maint. & Repair | \$13,710  | \$70,192     | \$397,035   |

# AVAILABLE VEHICLES PER HH¹ 0 61% 56% 37% 1 35% 37% 48% 2-3 4% 7% 15% 4+ 0% 0% 0% 1%

### **MOBILITY**

 $\begin{array}{ccc} \text{Traffic Counts}^2 & 15{,}900 & \text{K St NW} \\ & 21{,}100 & \text{Connecticut Ave NW} \end{array}$ 

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

### CONTACT

Golden Triangle BID Leona Agouridis, President & CEO (202) 463-3400 • lagouridis@goldentriangledc.com goldentriangledc.com





# **H STREET NE**

**H Street NE is α DC neighborhood** that maximizes a 'live, work, play' community philosophy. Historic townhouses and modern apartment buildings surround its flourishing commercial district. Atlas Performing Arts Center anchors the street's eastern half, activating stores and restaurants 18 hours a day, all year. Office buildings cluster near the neighborhood's western edge where Union Station provides bus and rail accessibility to destinations near and far.

### **RETAIL + RESTAURANT OPENINGS (2022+)**

- 90 Second Pizza
- Balangay (Filipino restaurant)
- Binge Bar (alcohol-free bar)
- Ephemeral (tattoo studio)
- Irregardless (wine bistro)
- The Little Grand (bar + pizza)
- Nike (apparel)
- Paste & Rind (cheese counter & tasting bar)
- Providencia (tavern + Asian/Latin restaurant)
- Purl (American restaurant)
- Slutty Vegan (plant-based restaurant)

### **TOP RESTAURANTS**

- Cane (Bib Gourmand)
- Daru (Bib Gourmand)
- Fancy Radish (Bib Gourmand)
- Maketto (Bib Gourmand)
- Toki Underground (Bib Gourmand)

### **ARTS + CULTURAL PROGRAMMING**

The H Street NE neighborhood is home to several arts and performing spaces, including Gallery O on H, the Atlas Performing Arts Center, and Mehari Sequar Gallery. The annual H St Festival has grown to become a 150,000-participant event and brings entertainment, food, and shopping to the corridor. Art All Night is also held on H Street annually to celebrate visual and performing arts in the neighborhood.

### **NEW RESIDENTIAL DEVELOPMENT**

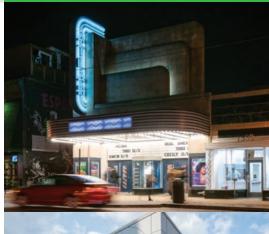
- Foulger-Pratt is developing the Paxton (1603 - 1625 Benning Rd., NE) which will deliver 148 residential units in Q2 2024.
- Grubb Properties delivered 191 residential units and 7,900 SF of retail at 1701 H St., NE in 2023.
- · WestMill Capital Partners has plans to redevelop the former AutoZone site (1207 H St., NE) into 200 residential units and 11,000 SF of retail.

### **OFFICE MARKET**

- Existing Office SF: 407k
- Avg \$/SF/FS: \$44.35
- SF Under Construction: 0

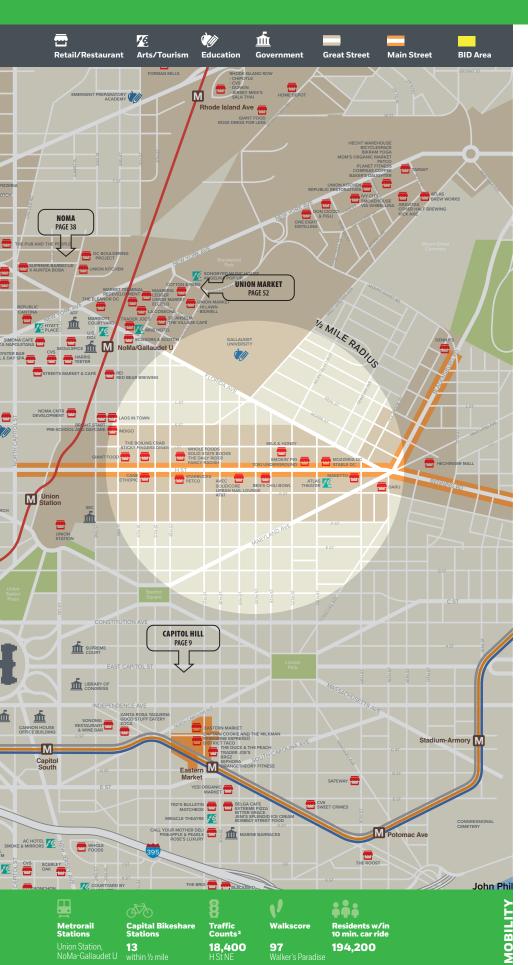
### **DAYTIME POPULATION**

88,141 within one-mile





## **H STREET NE**



|   | 0-1/2 mi  | 0-1 mi         | 0-3 m       |
|---|-----------|----------------|-------------|
| POPULATION                                |           |                |             |
| Population                                | 21,480    | 63,458         | 358,795     |
| Daytime Population                        | 20,278    | 88,141         | 720,914     |
| Male.                                     | 49%       | 48%            | 49%         |
| Female                                    | 51%       | 52%            | 519         |
|   | 97%       | 95%            | 93%         |
| High School Graduate +                    |           |                |             |
| Bachelor's Degree +                       | 76%       | 71%            | 65%         |
| Graduate /<br>Professional Degree         | 40%       | 37%            | 34%         |
| HOUSEHOLDS                                |           |                |             |
| Households (HH)                           | 9,639     | 30,593         | 174,573     |
| Average HH Size                           | 2.1       | 2.0            | 1.9         |
| Owner-occupied                            | 50%       | 40%            | 36%         |
| Renter-occupied                           | 50%       | 60%            | 64%         |
| Median Home Value                         | \$771,621 | \$743,699      | \$637,27    |
| ivieulari nome value                      | \$111,021 | \$145,099      | \$031,21    |
| INCOME                                    |           |                |             |
| Average HH                                | \$215,229 | \$176,096      | \$156,753   |
| Median HH                                 | \$156,366 | \$118,397      | \$106,973   |
| HH Income <\$50k                          | 13%       | 20%            | 25%         |
| HH Income \$50–\$75k                      | 8%        | 9%             | 10%         |
| HH Income \$75k+                          | 79%       | 71%            | 64%         |
| Average HH Disposable                     | \$128,222 | \$108,558      | \$98,553    |
| AGE                                       |           |                |             |
| Age < 20                                  | 16%       | 19%            | 179         |
| Age 20-34                                 | 31%       | 29%            | 31%         |
| Age 35-64                                 | 40%       | 39%            | 38%         |
| Age 65+                                   | 13%       | 13%            | 149         |
| Median Age (years)                        | 36.1      | 36.3           | 35.         |
| CONSUMER EX                               | KPENDITU  | JRES (\$ thou  | sands)      |
| Apparel                                   | \$49,929  | \$133,172      | \$675,052   |
| Child Care                                | \$13,758  | \$34,486       | \$171,645   |
| Computers & Accessorie                    |           | \$11,659       | \$59,658    |
| Computers & Accessorie<br>Entertainment & |           |                |             |
| Entertainment &<br>Recreation             | \$67,791  | \$178,072      | \$907,603   |
| - Pets                                    | \$14,216  | \$37,399       | \$191,470   |
| Food at Home                              | \$118,721 | \$318,270      | \$1,628,292 |
| Food away from Home                       | \$89,366  | \$233,214      | \$1,191,98  |
| Health Care                               | \$114,634 | \$311,351      | \$1,602,438 |
| - Medical Care                            | \$37,492  | \$102,046      | \$526,257   |
| Home Improvement                          | \$63.342  | \$158,209      | \$801,888   |
|   |           |                |             |
| Household Furnishings                     | \$46,915  | \$124,407      | \$631,69    |
| Personal Care                             | \$20,000  | \$53,210       | \$270,800   |
| Vehicle Maint. & Repair                   | \$21,023  | \$57,118       | \$295,74    |
| AVAILABLE VE                              |           |                |             |
| 0   | 22%       | 29%            | 40%         |
| 1   | 55%       | 53%            | 45%         |
| 2-3                                       | 22%       | 17%            | 149         |
| 4+<br>NAODIL ITY                          | 1%        | 1%             | 19/         |
| MOBILITY                                  | 10 500    | 110.115        |             |
| Traffic Counts <sup>2</sup>               | 18,400    | H St NE        | _           |
|   | 12,700    | Florida Ave NE |             |
|   | 14,200    | Bladensburg F  |             |

CONTACT

Volumes (DDOT 2020 AADT)

H Street Main Street Anwar Saleem, Executive Director (202) 543-0161 • anwar.saleem@hstreet.org hstreet.org







# **HILLCREST / SKYLAND**

Nestled between two regional commuter routes, Hillcrest/ Skyland's easy access to Suitland Parkway and Pennsylvania Avenue is a hidden gem. Residents can take a bus, train, car, or bike to work and have created a neighborhood-scale enclave around Skyland Town Center. With the next phases of development scheduled to open in the next few years, new development opportunities here will not remain a secret much longer.

### **RETAIL + RESTAURANT OPENINGS (2022+)**

- &Pizza
- CVS pharmacy
- Fuji Hibachi and Sushi
- HalfSmoke
- Lidl
- Like That Barber
- Maizal
- Mezeh
- · Roaming Rooster
- Skyland Nail Salon and Spa
- Starbucks
- Trek

### **GROCERY ANCHORS**

- At 29,000 SF, DC's first-ever Lidl grocery store anchors the Skyland Town Center's mixed-use shopping & dining destination.
- A 56,000 SF Safeway grocery store anchors the 98,000 SF Good Hope Marketplace shopping center.

#### SKYLAND TOWN CENTER

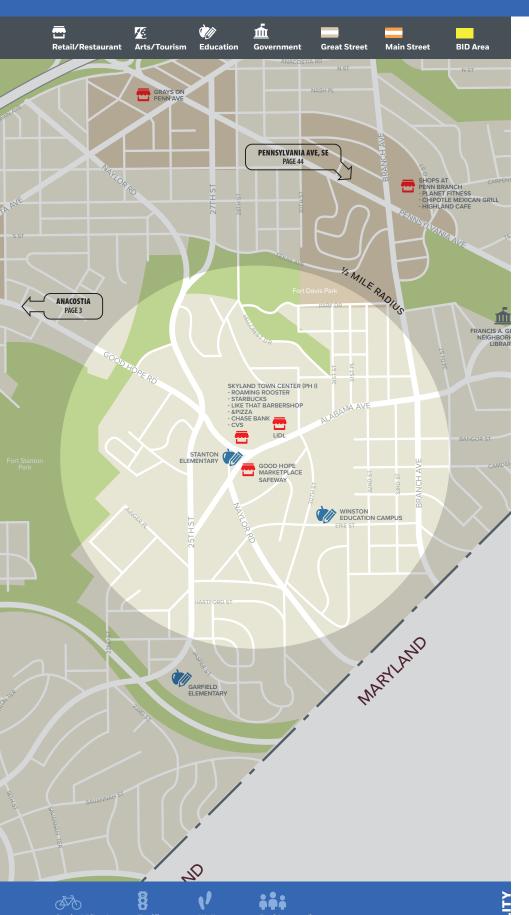
With the support of public and private financing sources including an \$18.75 million TIF, redevelopment of the former Skyland Shopping Center has transformed four city blocks into a vibrant, mixed-use hub:

- Block 2 includes the Crest at Skyland (263 units & 84,000 SF of retail) as well as new road infrastructure.
- Block 3 consists of three one-story buildings offering 42,400 SF of retail, including DC's first Lidl grocery store.
- Blocks 1 and 4 (2025 delivery) will potentially include 126 for-sale townhomes and a 75unit senior apartment building.





# HILLCREST / SKYLAND



|                         | 0-1/2 mi  | 0-1 mi        | 0-3 m     |
|-------------------------|-----------|---------------|-----------|
| POPULATION              |           |               |           |
| Population              | 10,205    | 35,644        | 260,24    |
| Daytime Population      | 8,494     | 28,662        | 248,39    |
| Male                    | 44%       | 45%           | 46%       |
| Female                  | 56%       | 55%           | 54%       |
| High School Graduate +  | 89%       | 89%           | 91%       |
| Bachelor's Degree +     | 30%       | 27%           | 38%       |
| Graduate /              | 16%       | 13%           | 189       |
| Professional Degree     |           |               |           |
| HOUSEHOLDS              |           |               |           |
| Households (HH)         | 4,456     | 15,687        | 115,642   |
| Average HH Size         | 2.2       | 2.2           | 2.3       |
| Owner-occupied          | 22%       | 31%           | 379       |
| Renter-occupied         | 78%       | 69%           | 63%       |
| Median Home Value       | \$372,869 | \$356,641     | \$389,80  |
| INCOME                  |           |               |           |
| Average HH              | \$81,355  | \$76,344      | \$113,948 |
| Median HH               | \$53,199  | \$48,671      | \$71,86   |
| HH Income <\$50k        | 47%       | 51%           | 379       |
| HH Income \$50-\$75k    | 19%       | 16%           | 15%       |
| HH Income \$75k+        | 34%       | 33%           | 49%       |
| Average HH Disposable   | \$58,255  | \$54,866      | \$75,850  |
| AGE                     |           |               |           |
| Age < 20                | 26%       | 26%           | 23%       |
| Age 20-34               | 19%       | 19%           | 24%       |
| Age 35-64               | 37%       | 38%           | 38%       |
| Age 65+                 | 17%       | 16%           | 15%       |
| Median Age (years)      | 38.5      | 38.1          | 36.8      |
| CONSUMER EXP            | PENDITU   | RES (\$ thous | ands)     |
| Apparel                 | \$9,393   | \$30,812      | \$329,770 |
| Child Care              | \$2,045   | \$6,791       | \$77,58   |
| Computers & Accessories | \$745     | \$2,486       | \$27,84   |

| CONSUMER EXPENDITURES (\$ thousands) |          |          | ands)     |
|--------------------------------------|----------|----------|-----------|
| Apparel                              | \$9,393  | \$30,812 | \$329,770 |
| Child Care                           | \$2,045  | \$6,791  | \$77,587  |
| Computers & Accessories              | \$745    | \$2,486  | \$27,849  |
| Entertainment &                      | \$12,310 | \$40,758 | \$444,919 |
| Recreation                           |          |          |           |
| - Pets                               | \$2,602  | \$8,620  | \$94,360  |
| Food at Home                         | \$23,040 | \$75,791 | \$808,826 |
| Food away from Home                  | \$15,613 | \$51,580 | \$567,159 |
| Health Care                          | \$23,301 | \$77,243 | \$828,580 |
| - Medical Care                       | \$7,585  | \$25,261 | \$272,145 |
| Home Improvement                     | \$10,512 | \$35,124 | \$397,593 |
| Household Furnishings                | \$8,737  | \$28,889 | \$313,321 |
| Personal Care                        | \$3,762  | \$12,395 | \$133,402 |
| Vehicle Maint. & Repair              | \$4,149  | \$13,861 | \$149,522 |
|                                      |          |          |           |

| AVAILABLE VEHICLES PER HH¹ |     |     |     |  |
|----------------------------|-----|-----|-----|--|
| 0                          | 41% | 37% | 32% |  |
| 1                          | 40% | 45% | 47% |  |
| 2-3                        | 19% | 18% | 19% |  |
| 4+                         | 0%  | 1%  | 2%  |  |

### **MOBILITY**

Traffic Counts<sup>2</sup> 12,900 Alabama Ave SE

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

### CONTACT

Washington DC Economic Partnership Derek Ford, President & CEO (202) 661-8673 • dford@wdcep.com wdcep.com





# HOWARD UNIVERSITY / PLEASANT PLAINS

**Pleasant Plains** sustains a core and vibrant African American community of Black-owned businesses, innovators, and leaders. Howard University has vaulted to prominence as a leading research institution with distinguished alumni, including Vice President Kamala Harris. Pleasant Plains and Howard University are intertwined by the community's students, professors, administrators, and visitors. Increased interest in the area establishes this neighborhood as one to watch.

### HOWARD UNIVERSITY'S GROWING CAMPUS

- The Oliver (2711 2719 Georgia Avenue NW) will deliver 93 apartments above 41,000 SF of commercial space occupied by Howard University's Office of Development & Alumni Relations and Office of University Communications in early 2024.
- Reverb (2131 9th Street NW) delivered a 312 residential apartment building with about 5,000 SF of retail space in 2023.
- The redevelopment and preservation of the Bond Bread and Washington Railway & Electric Company (WRECO) buildings will deliver 469 new residential units, 180 hotel rooms, and 50,000 SF of retail space by 2027
- A three-acre site (Lot 3) will be redeveloped into 450 residential units and up to 37,000 SF of retail space and will be anchored by the National Research Center for Health Disparities, which will provide a home to pharmaceutical companies and biomedical research organizations that specialize in chronic illnesses with an emphasis on solutions for communities of color.

#### **CREATIVE + ENTREPRENEURIAL**

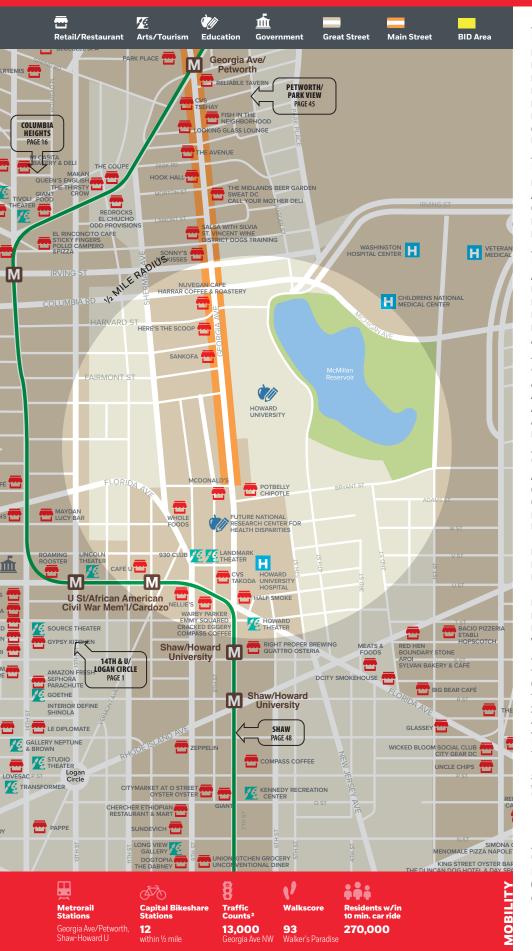
- In 2021, Pitchfork highlighted 9:30 Club among "36 of America's best independent music venues," describing it as "best known for: the best staff in the biz."
- Sankofa Video, Books & Café, established by two lauded filmmakers committed to sharing "films, videos & books by and about people of African descent," has remained a neighborhood staple for more than two decades.

DAYTIME POPULATION

100,669
within one-mile



## **HOWARD UNIVERSITY / PLEASANT PLAINS**



|                        | 0-1/2 mi  | 0-1 mi        | 0-3 m     |
|------------------------|-----------|---------------|-----------|
| POPULATION             |           |               |           |
| Population             | 21,174    | 89,402        | 415,589   |
| Daytime Population     | 20,588    | 100,669       | 782,866   |
| Male                   | 51%       | 51%           | 49%       |
| Female                 | 49%       | 49%           | 51%       |
| High School Graduate + | 93%       | 92%           | 93%       |
| Bachelor's Degree +    | 71%       | 73%           | 70%       |
| Graduate /             | 39%       | 38%           | 39%       |
| Professional Degree    |           |               |           |
| HOUSEHOLDS             |           |               |           |
| Households (HH)        | 8,528     | 42,642        | 197,263   |
| Average HH Size        | 2.0       | 2.0           | 2.0       |
| Owner-occupied         | 38%       | 38%           | 41%       |
| Renter-occupied        | 62%       | 62%           | 59%       |
| Median Home Value      | \$698,207 | \$726,723     | \$690,813 |
| INCOME                 |           |               |           |
| Average HH             | \$182,396 | \$180,140     | \$174,137 |
| Median HH              | \$131,594 | \$126,479     | \$117,595 |
| HH Income <\$50k       | 20%       | 19%           | 21%       |
| HH Income \$50-\$75k   | 7%        | 8%            | 11%       |
| HH Income \$75k+       | 73%       | 73%           | 69%       |
| Average HH Disposable  | \$111,809 | \$110,994     | \$107,566 |
| AGE                    |           |               |           |
| Age < 20               | 22%       | 16%           | 17%       |
| Age 20-34              | 39%       | 37%           | 32%       |
| Age 35-64              | 30%       | 37%           | 37%       |
| Age 65+                | 8%        | 10%           | 14%       |
| Median Age (years)     | 30.0      | 34.1          | 35.7      |
| CONSUMER EX            | PENDITU   | RES (\$ thous | sands)    |
| Apparel                | \$37,972  | \$185,777     | \$836,093 |
| Children               | ¢0.500    | ¢40.200       | ¢210.720  |

| Apparel                 | \$37,972 | \$185,777 | \$836,093   |
|-------------------------|----------|-----------|-------------|
| Child Care              | \$9,586  | \$49,388  | \$219,723   |
| Computers & Accessories | \$3,457  | \$16,989  | \$75,241    |
| Entertainment &         | \$51,406 | \$251,519 | \$1,133,735 |
| Recreation              |          |           |             |
| - Pets                  | \$10,828 | \$52,819  | \$239,057   |
| Food at Home            | \$92,620 | \$447,221 | \$2,009,400 |
| Food away from Home     | \$68,575 | \$335,902 | \$1,486,967 |
| Health Care             | \$89,614 | \$424,566 | \$1,973,253 |
| - Medical Care          | \$29,605 | \$139,161 | \$647,830   |
| Home Improvement        | \$44,639 | \$228,575 | \$1,035,351 |
| Household Furnishings   | \$35,210 | \$172,477 | \$788,000   |
| Personal Care           | \$15,329 | \$74,327  | \$336,112   |
| Vehicle Maint. & Repair | \$16,722 | \$78,892  | \$363,815   |
|                         |          |           |             |

| AVAILABLE VEHICLES PER HH |     |     |     |
|---------------------------|-----|-----|-----|
| 0                         | 42% | 43% | 37% |
| 1                         | 45% | 44% | 46% |
| 2-3                       | 12% | 12% | 16% |
| 4+                        | 0%  | 1%  | 1%  |
|                           |     |     |     |

### **MOBILITY**

Traffic Counts<sup>2</sup> 13,000 Georgia Ave NW

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

### CONTACT

District Bridges

(202) 929-8141 • Igams@districtbridges.org districtbridges.org







# **KENNEDY STREET**

A proactive community ready to embrace new business opportunities, Kennedy Street is bolstered by a residential and business population that is committed to the success of the neighborhood and its commercial district. This DC main street's rare east-west orientation creates outdoor shopping and dining opportunities that are not easily replicated. In addition to its recent residential building boom, Kennedy Street offers significant new business opportunities, especially for independent retailers, restaurants, and specialty grocers.

### **RECENT BUSINESS OPENINGS (2020+)**

- Brightwood Pizza & Bottle (cocktail bar, cider, wine and beer shop)
- Everyday Sundae Scoop Shop
- La Coop Coffee
- Mita Café
- Shellfish Market (seafood restaurant)

### **DEVELOPMENT PIPELINE**

- 839 Kennedy St: The existing property was renovated, and two stories were added resulting in 31 condo units in 2021.
- 809-813 Kennedy St: The Todd A. Lee Senior Residences delivered in 2021 with 38 affordable studio and 1-BR units for seniors as well as retail.
- 5508 7th Street NW: Motif luxury apartments were completed in 2022.
- 24 Kennedy St: This project will deliver 50 new residential units in 2023.

### **GREAT STREETS + MAIN STREET**

Kennedy Street is a designated Great Streets corridor whose small businesses may apply for grants for capital improvements and certain soft costs. In fiscal year 2023, there was \$3.2 million available with individual awards of up to \$80,000. The corridor also receives support from Uptown Main Street through communitybased economic development initiatives.





## **KENNEDY STREET**



|                         | 0-1/2 mi  | 0-1 mi        | 0-3 mi    |
|-------------------------|-----------|---------------|-----------|
| POPULATION              |           |               |           |
| Population              | 15,251    | 45,945        | 351,085   |
| Daytime Population      | 11,181    | 38,037        | 328,396   |
| Male                    | 47%       | 47%           | 48%       |
| Female                  | 53%       | 53%           | 52%       |
| High School Graduate +  | 89%       | 88%           | 89%       |
| Bachelor's Degree +     | 49%       | 47%           | 59%       |
| Graduate /              | 21%       | 22%           | 33%       |
| Professional Degree     |           |               |           |
| HOUSEHOLDS              |           |               |           |
| Households (HH)         | 5,823     | 17,086        | 150,685   |
| Average HH Size         | 2.6       | 2.7           | 2.3       |
| Owner-occupied          | 60%       | 57%           | 44%       |
| Renter-occupied         | 40%       | 43%           | 56%       |
| Median Home Value       | \$549,266 | \$575,636     | \$633,007 |
| INCOME                  |           |               |           |
| Average HH              | \$135,522 | \$135,746     | \$158,763 |
| Median HH               | \$95,249  | \$91,838      | \$105,551 |
| HH Income <\$50k        | 26%       | 28%           | 23%       |
| HH Income \$50-\$75k    | 15%       | 15%           | 13%       |
| HH Income \$75k+        | 59%       | 57%           | 64%       |
| Average HH Disposable   | \$91,132  | \$90,406      | \$100,834 |
| AGE                     |           |               |           |
| Age < 20                | 23%       | 22%           | 20%       |
| Age 20-34               | 20%       | 19%           | 27%       |
| Age 35-64               | 40%       | 40%           | 38%       |
| Age 65+                 | 17%       | 18%           | 15%       |
| Median Age (years)      | 40.1      | 40.7          | 37.1      |
| CONSUMER EXF            | PENDITU   | RES (\$ thous | ands)     |
| Apparel                 | \$20,380  | \$57,469      | \$575,915 |
| Child Care              | \$4,634   | \$13,438      | \$148,516 |
| Computers & Accessories | \$1,620   | \$4,820       | \$52,252  |
| Entertainment &         | \$26,142  | \$77,340      | \$791,584 |
| Recreation              |           |               |           |

|                         |          | (4 (1.00  | ourrao,     |
|-------------------------|----------|-----------|-------------|
| Apparel                 | \$20,380 | \$57,469  | \$575,915   |
| Child Care              | \$4,634  | \$13,438  | \$148,516   |
| Computers & Accessories | \$1,620  | \$4,820   | \$52,252    |
| Entertainment &         | \$26,142 | \$77,340  | \$791,584   |
| Recreation              |          |           |             |
| - Pets                  | \$5,456  | \$16,323  | \$167,106   |
| Food at Home            | \$49,395 | \$141,436 | \$1,404,386 |
| Food away from Home     | \$33,787 | \$97,407  | \$1,025,727 |
| Health Care             | \$46,701 | \$140,823 | \$1,393,471 |
| - Medical Care          | \$15,074 | \$45,880  | \$458,736   |
| Home Improvement        | \$23,308 | \$74,795  | \$759,623   |
| Household Furnishings   | \$18,625 | \$54,724  | \$551,493   |
| Personal Care           | \$8,057  | \$23,294  | \$233,321   |
| Vehicle Maint. & Repair | \$8,227  | \$24,645  | \$255,050   |
|                         |          |           |             |

| AVAILABLE VEHICLES PEK HH |     |     |     |
|---------------------------|-----|-----|-----|
| 0                         | 21% | 24% | 29% |
| 1                         | 44% | 45% | 46% |
| 2-3                       | 31% | 28% | 24% |
| 4+                        | 4%  | 3%  | 2%  |
|                           |     |     |     |

### **MOBILITY**

 $\begin{array}{ccc} \text{Traffic Counts}^2 & \quad 15,800 & \quad \text{Georgia Ave NW} \\ & \quad 5,300 & \quad \text{Kennedy St NW} \end{array}$ 

AVAIL ADLE VELUCIEC DED IIII

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

### CONTACT

Uptown Main Street
Gabriela Mossi, Executive Director
(202) 270-1461 • info@uptownmainstreet.org
uptownmainstreet.org





# LINCOLN HEIGHTS / RICHARDSON DWELLINGS

As part of the New Communities Initiative, Deanwood's Lincoln Heights and Richardson Dwellings communities will gain 1,600 new mixedincome housing units, along with retail and office space, as part of a multihundred-million-dollar investment by the District.

### **NEW DEVELOPMENT**

The New Communities Initiative is a DC government program, managed by the Office of the Deputy Mayor for Planning and Economic Development, to revitalize severely distressed subsidized housing, create vibrant mixed-income communities, and assist with addressing residents' needs.

**NEW COMMUNITIES INITIATIVE** 

### **PARKS + RECREATION**

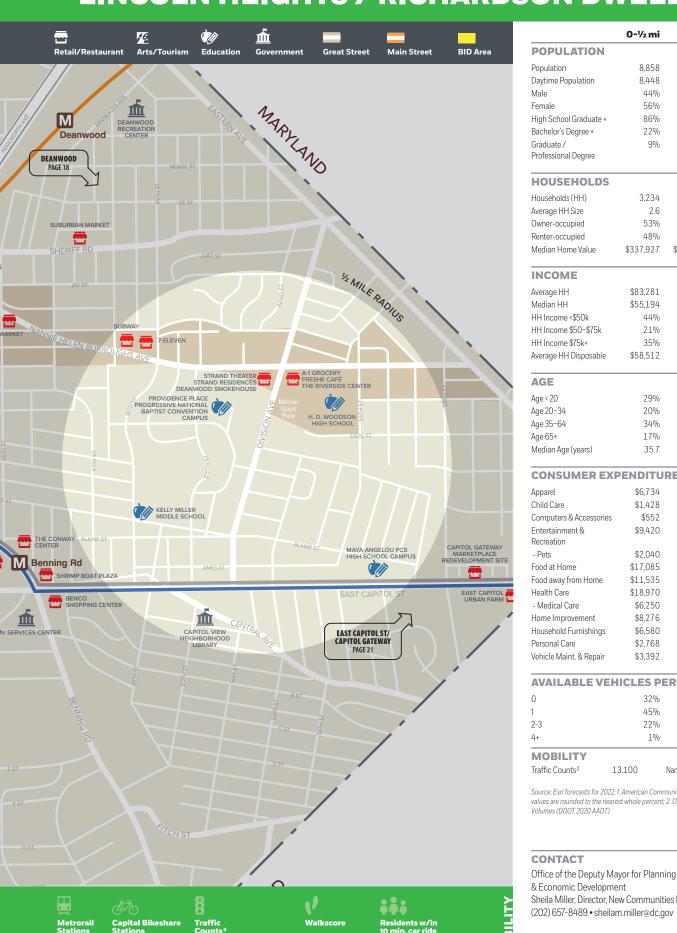
Neighborhood attractions include Marvin Gaye Park and its 1.2-mile bike trail, the Greater Deanwood Neighborhood Heritage Trail, the Deanwood Community Center & Library, and the renovated Riverside Center. As part of the New Communities Initiative, Marvin Gaye Park received \$10 million in infrastructure improvements.

- With the support of a DC Neighborhood Prosperity Fund grant, the historic Strand Theater (c. 1928) underwent a \$38 million redevelopment alongside construction of the new 86-unit Strand Residences. Deanwood Smokehouse will anchor the theater, while the residential building includes retail and incubator space.
- The 93-unit Providence Place was completed in 2022 on the Progressive National Baptist Convention's historic campus at 50th & Fitch Streets.





## LINCOLN HEIGHTS / RICHARDSON DWELLINGS



175,600

**59** Somewhat Walkable

13,100

\_ within ½ mile

| 8,858<br>8,448 | 36,086   | 175,446  |
|----------------|--|--|
| - ,            |  | 175.446  |
| - ,            |  |  |
| 0,440          | 30,458   | 147,369  |
|                |  |  |
| 44%            | 46%  | 46%  |
| 56%            | 54%  | 54%  |
|                |  | 89%  |
| 22%            | 20%  | 26%  |
| 9%             | 7%   | 11%  |
|                |  |  |
|                |  |  |
| 3,234          | 13,784   | 69,843   |
| 2.6            | 2.5  | 2.4  |
|                |  | 48%  |
|                |  | 52%  |
|                |  |  |
| \$337,927      | \$330,615  | \$333,244  |
|                |  |  |
| \$83,281       | \$76,852   | \$89,384   |
| \$55,194       | \$53,068   | \$61,817   |
| 44%            | 46%  | 40%  |
|                |  | 18%  |
|                |  | 42%  |
|                |  | \$64,197   |
| \$30,312       | \$33,231   | \$64,191   |
|                |  |  |
| 29%            | 26%  | 25%  |
| 20%            | 20%  | 21%  |
| 34%            | 37%  | 38%  |
| 17%            | 16%  | 16%  |
| 35.7           | 37.8   | 38.2   |
| ENDITU         | RES (\$ thous  | ands)  |
|                |  |  |
|                |  | \$155,112  |
|                |  | \$34,660   |
|                |  | \$12,974   |
| \$9,420        | \$36,483   | \$213,089  |
| \$2,040        | \$7,841  | \$45,568   |
|                |  | \$387,809  |
|                |  | \$265,591  |
|                | ,  | \$410,620  |
|                |  |  |
|                |  | \$135,272  |
|                |  | \$198,535  |
| \$6,580        | \$25,737   | \$150,652  |
| \$2,768        | \$10,889   | \$63,550   |
| \$3,392        | \$12,581   | \$72,735   |
| ICLES PE       | ER HH¹   |  |
| 32%            | 34%  | 26%  |
|                |  | 44%  |
|                |  | 26%  |
|                |  | 3%   |
| 17/0           | Z%0  | 3%   |
| 100            | Mannia Halaa B   | eroughe A Mr   |
|                | 3,234 2,6 53% 48% \$337,927  \$83,281 \$55,194 44% 21% 35% \$58,512  29% 20% 34% 17% 35.7  ENDITU \$6,734 \$1,428 \$552 \$9,420 \$2,040 \$17,085 \$11,535 \$18,970 \$6,250 \$8,276 \$6,580 \$2,768 \$3,392 | 22% 20% 7%  3,234 13,784 2.6 2.5 53% 45% 48% 555% \$337,927 \$330,615  \$83,281 \$76,852 \$55,194 \$53,068 44% 46% 21% 20% 35% 34% \$58,512 \$55,251  29% 26% 20% 20% 34% 37% 17% 16% 35.7 37.8  ENDITURES (\$thous \$6,734 \$26,705 \$1,428 \$5,735 \$552 \$2,146 \$9,420 \$36,483 \$2,040 \$7,841 \$17,085 \$66,809 \$11,535 \$45,103 \$18,970 \$71,537 \$6,250 \$23,456 \$8,276 \$32,673 \$6,580 \$25,737 \$2,768 \$10,889 \$3,392 \$12,581 |

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic

Sheila Miller, Director, New Communities Initiative (202) 657-8489 • sheilam.miller@dc.gov



# **MINNESOTA & BENNING**

Collectively known as 'Downtown Ward 7,' several recent and substantial mixed-use developments surround the intersection of Minnesota Avenue and Benning Road. Although the neighborhood serves as the headquarters for major employers such as Pepco, DC's Department of Employment Services, and DC's Department of General Services, substantial public and private investment in new development is generating exciting opportunities for small businesses to grow.

#### **RETAIL + COMMUNITY ANCHORS**

- Benning/Dorothy I. Height Library
- Chateau Remix
- Dental Dreams
- DLTR
- Eclectic Cafe
- · Sala Thai
- Uber Greenlight
- Unity Health Care

## **MAJOR EMPLOYERS**

- Pepco's Benning Service Center: ~700 employees
- Department of General Services (DGS) HQ:
- Department of Employment Services (DOES) HQ: ~450

## **NORTHEAST HEIGHTS**

- Standard Real Estate Investments is redeveloping the 6.5-acre East River Park Shopping Center into a mixed-use shopping destination, that will comprise 855 residential units and 127,400 SF of retail anchored by a grocery store.
- The project's western portion will convert the 6.7-acre Senator Square shopping plaza and former Senator Theater site into the new HQ for DGS, 500 residential units, and 43,650 SF of retail.
- The first phase delivered the new 260,000 SF, 700-employee HQ for DGS in 2023.

#### **GREAT STREETS RETAIL SMALL BUSINESS GRANTS**

Minnesota Avenue and Benning Road are designated Great Streets corridors. As funds become available, small businesses may apply for grants to cover capital improvements and certain soft costs. In fiscal year 2023 there was \$3.2 million available with individual awards up to \$80,000.





## **MINNESOTA & BENNING**



|                            | 0-1/2 mi  | 0-1 mi        | 0-3 mi    |  |
|----------------------------|-----------|---------------|-----------|--|
| POPULATION                 |           |               |           |  |
| Population                 | 8,978     | 32,365        | 225,199   |  |
| Daytime Population         | 7,749     | 27,045        | 206,532   |  |
| Male                       | 46%       | 45%           | 47%       |  |
| Female                     | 54%       | 55%           | 53%       |  |
| High School Graduate +     | 89%       | 88%           | 91%       |  |
| Bachelor's Degree +        | 19%       | 17%           | 39%       |  |
| Graduate /                 | 7%        | 7%            | 19%       |  |
| Professional Degree        |           |               |           |  |
| HOUSEHOLDS                 |           |               |           |  |
| Households (HH)            | 4,183     | 13,534        | 94,238    |  |
| Average HH Size            | 2.1       | 2.3           | 2.3       |  |
| Owner-occupied             | 30%       | 30%           | 47%       |  |
| Renter-occupied            | 70%       | 70%           | 54%       |  |
| Median Home Value          | \$345,501 | \$340,602     | \$409,803 |  |
| INCOME                     |           |               |           |  |
| Average HH                 | \$82,024  | \$73,838      | \$120,176 |  |
| Median HH                  | \$50,493  | \$48,055      | \$74,365  |  |
| HH Income <\$50k           | 49%       | 52%           | 35%       |  |
| HH Income \$50-\$75k       | 18%       | 18%           | 15%       |  |
| HH Income \$75k+           | 32%       | 30%           | 50%       |  |
| Average HH Disposable      | \$56,971  | \$52,539      | \$79,143  |  |
| AGE                        |           |               |           |  |
| Age < 20                   | 23%       | 26%           | 23%       |  |
| Age 20-34                  | 20%       | 21%           | 22%       |  |
| Age 35-64                  | 39%       | 37%           | 39%       |  |
| Age 65+                    | 18%       | 16%           | 16%       |  |
| Median Age (years)         | 40.2      | 37.3          | 7.3 38.3  |  |
| CONSUMER EXF               | PENDITU   | RES (\$ thous | sands)    |  |
| Apparel                    | \$8,774   | \$26,211      | \$281,041 |  |
| Child Care                 | \$1,835   | \$5,415       | \$65,423  |  |
| Computers & Accessories    | \$702     | \$2,031       | \$23,719  |  |
| Entertainment & Recreation | \$11,687  | \$33,744      | \$383,122 |  |
| - Pets                     | \$2,485   | \$7,089       | \$81,506  |  |
| Food at Home               | \$21,855  | \$64,332      | \$693,387 |  |
| Food away from Home        | \$14,754  | \$43,401      | \$483,576 |  |
| Health Care                | \$22,556  | \$63,759      | \$718,576 |  |
| - Medical Care             | \$7,401   | \$20,771      | \$236,058 |  |
| Home Improvement           | \$10,066  | \$27,662      | \$351,723 |  |
| Household Furnishings      | \$8,240   | \$23,899      | \$269,252 |  |
| Personal Care              | \$3,564   | \$10,370      | \$114,246 |  |
| Vehicle Maint. & Repair    | \$3,960   | \$11,271      | \$127,973 |  |
| AVAILABLE VEH              | ICLES PE  | ER HH¹        |           |  |

| AVAILABLE VEHICLES PER HH¹ |     |     |     |  |  |  |
|----------------------------|-----|-----|-----|--|--|--|
| 0                          | 40% | 44% | 29% |  |  |  |
| 1                          | 34% | 35% | 47% |  |  |  |
| 2-3                        | 24% | 18% | 22% |  |  |  |
| 4+                         | 2%  | 2%  | 2%  |  |  |  |

#### **MOBILITY**

Traffic Counts<sup>2</sup> 11,700 Minnesota Ave NE

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

Minnesota Avenue Main Street Samantha Archibald, Program Manager (202) 529-5505 • sarchibald@wacif.org wacif.org







# **MOUNT PLEASANT**

Multicultural and multilingual, Mount Pleasant is one of DC's most eclectic neighborhoods. Longstanding retailers along Mount Pleasant Street reflect the international flair and vibrancy of this community, which maintains a unique small-town feel while offering prime shopping, downtown access, dense housing, and proximity to Rock Creek Park, the District's largest open space.

#### **MULTICULTURAL "MAIN STREET"**

- Addis Paris Café (French/Ethiopian)
- Don Juan (Salvadoran/Mexican)
- Dos Gringos (American/Latin American)
- Elle (Bib Gourmand, bakery + cafe)
- Ercilia's (Salvadorian)
- Haydee's (Salvadoran)
- La Bahia (Salvadoran/Mexican)
- La Tejana (Bib Gourmand, Texan/Mexican)
- Martha Dear Pizzeria
- Marx Revolutionary Café (Mediterranean)
- Nido (Mediterranean market)
- Purple Patch (Filipino)
- Raven Grill (Ethiopian-owned bar)
- Taqueria Nacional (Mexican)

#### **GREAT STREETS RETAIL SMALL BUSINESS GRANTS**

Mount Pleasant Street is a designated Great Streets corridor. As funds become available, small businesses may apply for grants for capital improvements and certain soft costs. In fiscal year 2023, there was \$3.2 million available with individual awards of up to \$80,000.

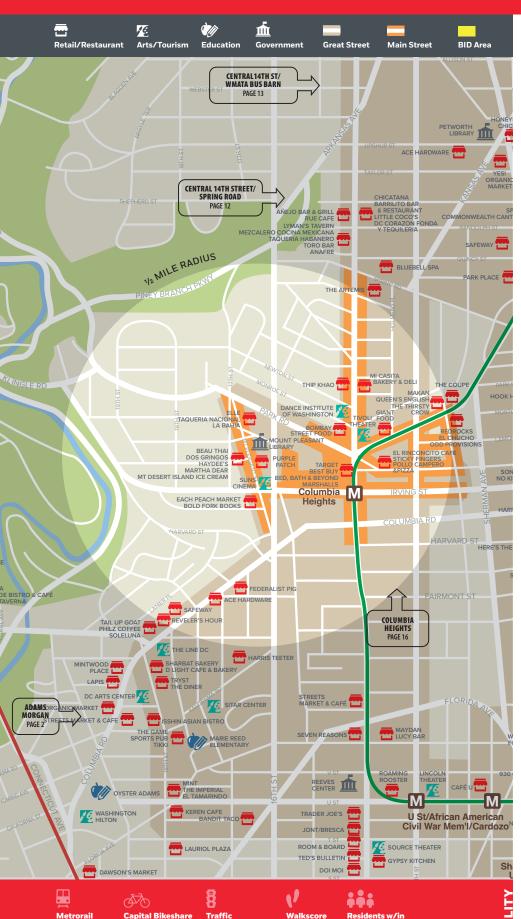
#### **MOUNT PLEASANT** HISTORIC DISTRICT

Qualified property owners of contributing commercial properties in Mount Pleasant have access to tax credits and other incentives for rehabilitation.





## **MOUNT PLEASANT**



|                         | 0-1/2 mi  | 0-1 mi       | 0-3 mi      |
|-------------------------|-----------|--------------|-------------|
| POPULATION              |           |              |             |
| Population              | 35.842    | 96,705       | 402,558     |
| Daytime Population      | 27,182    | 77,801       | 754,697     |
| Male                    | 50%       | 50%          | 49%         |
| Female                  | 50%       | 50%          | 51%         |
| High School Graduate +  | 88%       | 91%          | 94%         |
| Bachelor's Degree +     | 67%       | 73%          | 72%         |
| Graduate /              | 38%       | 41%          | 41%         |
| Professional Degree     | 0070      | 11.70        | 11.70       |
| HOUSEHOLDS              |           |              |             |
| Households (HH)         | 17,566    | 47,961       | 189,441     |
| Average HH Size         | 2.0       | 2.0          | 2.0         |
| Owner-occupied          | 30%       | 38%          | 42%         |
| Renter-occupied         | 70%       | 62%          | 58%         |
| Median Home Value       | \$726,105 | \$724,435    | \$718,782   |
| INCOME                  |           |              |             |
| Average HH              | \$148,693 | \$179,108    | \$179,131   |
| Median HH               | \$99,715  | \$121,964    | \$120,125   |
| HH Income <\$50k        | 26%       | 18%          | 20%         |
| HH Income \$50-\$75k    | 12%       | 10%          | 11%         |
| HH Income \$75k+        | 62%       | 71%          | 69%         |
| Average HH Disposable   | \$93,966  | \$109,883    | \$109,941   |
| AGE                     |           |              |             |
| Age < 20                | 15%       | 15%          | 17%         |
| Age 20-34               | 35%       | 36%          | 33%         |
| Age 35-64               | 39%       | 39%          | 36%         |
| Age 65+                 | 11%       | 11%          | 14%         |
| Median Age (years)      | 34.9      | 34.8         | 35.3        |
| CONSUMER EXP            | PENDITU   | RES (\$ thou | sands)      |
| Apparel                 | \$63,033  | \$207,063    | \$824,072   |
| Child Care              | \$16,998  | \$56,110     | \$218,103   |
| Computers & Accessories | \$5,817   | \$19,023     | \$74,471    |
| Entertainment &         | \$85.348  | \$280,786    | \$1,118,505 |
| Recreation              | , .       |              |             |
| - Pets                  | \$17,932  | \$58,962     | \$235,756   |
| Food at Home            | \$151,473 | \$496,024    | \$1,976,453 |
| Food away from Home     | \$114,785 | \$374,743    | \$1,467,242 |
| Health Care             | \$142,626 | \$471,762    | \$1,939,412 |
| - Medical Care          | \$46,708  | \$154,502    | \$636,911   |
| Home Improvement        | \$77,341  | \$257,518    | \$1,027,620 |
| Household Furnishings   | \$58,377  | \$192,887    | \$777,828   |
| Personal Care           | \$25,148  | \$82,775     | \$331,226   |

## **AVAILABLE VEHICLES PER HH**

| 0   | 50% | 44% | 37% |
|-----|-----|-----|-----|
| 1   | 40% | 44% | 46% |
| 2-3 | 10% | 11% | 16% |
| 4+  | 0%  | 1%  | 1%  |
|     |     |     |     |

\$26,746

#### **MOBILITY**

Vehicle Maint. & Repair

Traffic Counts<sup>2</sup> 6,800 Mount Pleasant St NW

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

District Bridges Paco Ramos.

\$87,762 \$358,051



15 within ½ mile



98 Walker's Paradise

229,700

Columbia Heights/Mount Pleasant Main Street Director (256) 749-9957 • paco@districtbridges.org districtbridges.org





# **MOUNT VERNON TRIANGLE**

Established by a framework action agenda in 2003, Mount Vernon Triangle is today a vibrant downtown community that is widely considered one of Washington, DC's most attractive places to live, work, and thrive. As an undeniable epicenter and lively heartbeat in our Nation's Capital, Mount Vernon Triangle has become an essential and stabilizing part of our downtown footprint. With progress toward full build-out almost complete, Mount Vernon Triangle's sizeable head start in its journey to becoming an all-purpose neighborhood provides real and lasting competitive advantage in support of maintaining and sustaining the clean, safe, welcoming, and inclusive community that has come to define #LifeInMVT.

#### **LOCATION, MOBILITY & LIVABILITY**

- Walkable and centrally located in the heart of downtown Washington, DC with superior walk, bike, and transit scores.
- · Accessible to multiple Metrorail, Metrobus/ Circulator, and Capital Bikeshare transportation options.
- · Popular live events and programming including a weekly FRESHFARM MVT Market, Tunes in the Triangle summer concerts, and the Movies in Milian outdoor film series.
- · 60% of residents currently work from home 3+ days per week1

#### **NEW DEVELOPMENT**

- Liberty Place (881 3rd Street NW) featuring 71 affordable apartment units, 2022.
- Holiday Inn Express (317 K Street NW) featuring 247 hotel rooms, 2022.
- The Cantata (801 3rd Street NW) featuring 275 apartment units and 9,500 SF of retail,
- 300 K (300 K Street NW) featuring 302 apartment units and 5,600 SF of retail, 2024.
- The Claret (950 3rd Street NW) featuring 127 units, 2024.

#### **RETAIL OPENINGS (2022-23)**

- · Definition of Fitness
- MONKO
- Rebel Taco
- Stellina Pizzeria

#### **TOP FOODIE & LIFESTYLE DESTINATIONS**

- Michelin Bib Gourmand: Ottoman Taverna & Stellina Pizzeria
- Michelin Guide Mention: Bar Chinois, dLeña & Mandu
- RAMMY Awardees: RASA (Favorite Fast Bites) & Tessa Velazquez of A Baked Joint (Pastry Chef or Baker of the Year)
- · Washington Post Nominations: Bar Chinois (Best for "Low-Key" Party Brunch Vibe) & Prost (Best for Bringing Your Dog to Brunch)
- Modern Luxury DC Magazine "Best of the City List": Ciel Social Club (Best Rooftop), dLeña (Best Mexican Restaurant), HEMPHILL (Best Gallery), RPM Italian (Best Server), Varnish Lane (Best Nail Salon) & VIDA Fitness (Best Gym)

#### **OFFICE MARKET**

- Existing Office SF: 20.5M
- Avg \$/SF/FS: \$56.47
- Vacancy Rate: 15.3%
- SF Under Construction: 400,000

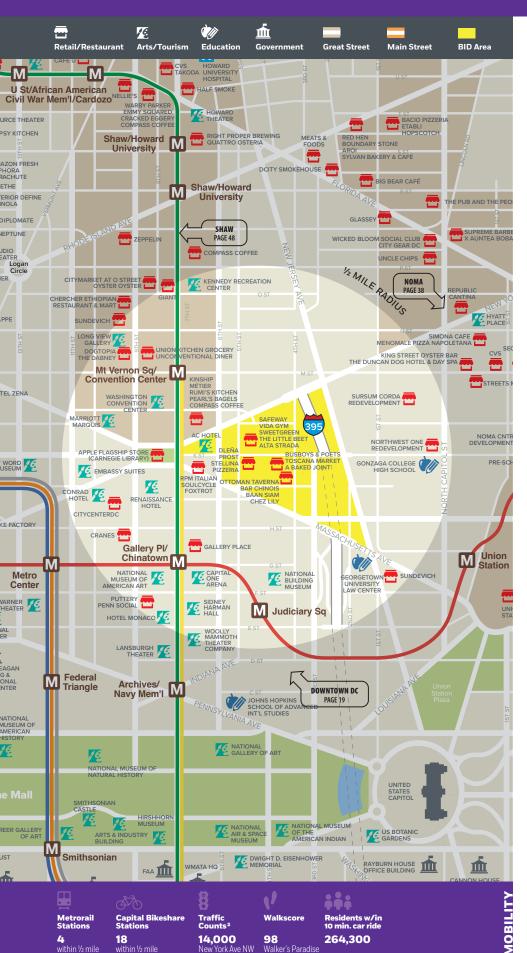
#### **DAYTIME POPULATION**

236,970 within one-mile



1. Mount Vernon Triangle CID, MVT Neighborhood Perception Survey CoStar (Q2 2023, within 0.5 miles)

## **MOUNT VERNON TRIANGLE**



|                            | 0-1/2 mi  | 0-1 mi       | 0-3 mi      |
|----------------------------|-----------|--------------|-------------|
| POPULATION                 |           |              |             |
| Population                 | 21,897    | 66,210       | 385,328     |
| Daytime Population         | 53,181    | 236,970      | 795,541     |
| Male                       | 50%       | 51%          | 50%         |
| Female                     | 50%       | 49%          | 50%         |
| High School Graduate +     | 93%       | 95%          | 94%         |
| Bachelor's Degree +        | 70%       | 76%          | 73%         |
| Graduate /                 | 41%       | 41%          | 40%         |
| Professional Degree        | 1170      | 11.70        | 1070        |
| HOUSEHOLDS                 |           |              |             |
| Households (HH)            | 12,755    | 37,241       | 190,085     |
| Average HH Size            | 1.7       | 1.7          | 1.9         |
| Owner-occupied             | 22%       | 27%          | 37%         |
| Renter-occupied            | 78%       | 73%          | 63%         |
| Median Home Value          | \$615,061 | \$694,969    | \$710,925   |
| INCOME                     |           |              |             |
| Average HH                 | \$161,393 | \$175,097    | \$174,570   |
| Median HH                  | \$113,074 | \$121,746    | \$119,076   |
| HH Income <\$50k           | 26%       | 20%          | 20%         |
| HH Income \$50-\$75k       | 8%        | 8%           | 10%         |
| HH Income \$75k+           | 66%       | 72%          | 69%         |
| Average HH Disposable      | \$100,762 | \$108,312    | \$107,832   |
| AGE                        |           |              |             |
| Age < 20                   | 13%       | 12%          | 16%         |
| Age 20-34                  | 39%       | 37%          | 34%         |
| Age 35-64                  | 37%       | 39%          | 37%         |
| Age 65+                    | 11%       | 11%          | 13%         |
| ŭ.                         | 34.5      | 35.1         | 35.0        |
| Median Age (years)         | 34.3      | 33.1         | 33.0        |
| CONSUMER EXP               | PENDITU   | RES (\$ thou | sands)      |
| Apparel                    | \$51,165  | \$160,514    | \$810,226   |
| Child Care                 | \$13,766  | \$43,563     | \$214,428   |
| Computers & Accessories    | \$4,668   | \$14,648     | \$73,122    |
| Entertainment & Recreation | \$67,940  | \$214,401    | \$1,094,523 |
| - Pets                     | \$14,332  | \$45,156     | \$230,699   |
| Food at Home               | \$121,562 | \$381,374    | \$1,941,491 |
| Food away from Home        | \$92,230  | \$289,365    | \$1,446,683 |
| Health Care                | \$117,577 | \$367,106    | \$1,896,276 |
| - Medical Care             | \$38,798  | \$120,754    | \$622,864   |
| Home Improvement           | \$55,333  | \$181,785    | \$977,945   |
| Household Furnishings      | \$47,307  | \$148,736    | \$759,385   |
| Personal Care              | \$20,333  | \$63,882     | \$324,738   |
| Vehicle Maint. & Repair    | \$22,820  | \$70,198     | \$352,925   |
| AVAILABLE VEH              | ICLES PE  | ER HH¹       |             |
| 0                          | 48%       | 47%          | 39%         |
| 1                          | 1.701     | 4.40/        | 4.704       |

| AVAIL | .ABLE | <b>VEHICLES</b> | PER HH |
|-------|-------|-----------------|--------|
|       |       |                 |        |

| 0   | 48% | 47% | 39% |
|-----|-----|-----|-----|
| 1   | 47% | 44% | 47% |
| 2-3 | 5%  | 9%  | 13% |
| 4+  | 0%  | 0%  | 1%  |
|     |     |     |     |

#### MORII ITY

| Traffic Counts <sup>2</sup> | 16,100 | K St NW              |
|-----------------------------|--------|----------------------|
|                             | 14,000 | New York Ave NW      |
|                             | 25,300 | Massachusetts Ave NW |

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### **CONTACT**

Mount Vernon Triangle Community Improvement District Kenyattah A. Robinson, President & CEO (202) 216-0511 • kr@mvtcid.org MountVernonTriangle.org



# **NEW YORK AVENUE / IVY CITY**

A budding ecosystem of artisanal makers has strengthened a distillery hotspot with modern manufacturing operations alongside New York Avenue NE. Adaptive reuse of former industrial properties has also attracted hundreds of residents in recent years. Well-known national brands and local retailers alike continue to arrive in response to this rapidly growing customer base, providing residents and visitors with several shopping and dining options.

#### **RETAIL + RESTAURANT OPENINGS (2022+)**

- Beat the Bomb (entertainment)
- Bo & Ivy Distillers
- Premier Martial Arts
- Vera (restaurant)

#### **TOP RESTAURANTS**

- Gravitas (1 Michelin Star)
- Ivy City Smokehouse (Bib Gourmand)

#### **CULINARY CREATIONS**

- Food and beverage options include the Michelin Guide's Gravitas (1 star) and Ivy City Smokehouse (Bib Gourmand), as well as Via Ghibellina and Baker's Daughter.
- Union Kitchen selected the neighborhood for its 24,000 SF flagship location, which contains multiple commercial kitchens, a café/market, and event space around the corner from the accelerator's distribution facility.

## **WHAT'S BREWING**

"Distillery Row" is home to Atlas Brew Works, One Eight Distilling, Republic Restoratives, Don Ciccio & Figli, Bo & Ivy Distillers, and Other Half Brewing, which opened its 22,000 SF production facility and taproom in 2020.



## **NEW YORK AVENUE / IVY CITY**



|  | 0-1/2 mi           | 0-1 mi               | 0-3 mi                 |
|--|--------------------|----------------------|------------------------|
| POPULATION                               |                    |                      |                        |
| Population                               | 5,264              | 30,666               | 357,562                |
| Daytime Population                       | 8,297              | 39,050               | 553,058                |
| Male                                     | 47%                | 47%                  | 49%                    |
| Female                                   | 53%                | 53%                  | 51%                    |
| High School Graduate +                   | 87%                | 88%                  | 92%                    |
| Bachelor's Degree +                      | 30%                | 40%                  | 61%                    |
| Graduate /<br>Professional Degree        | 12%                | 19%                  | 31%                    |
| HOUSEHOLDS                               |                    |                      |                        |
| Households (HH)                          | 2,270              | 13,028               | 165,322                |
| Average HH Size                          | 2.1                | 2.2                  | 2.1                    |
| Owner-occupied                           | 22%                | 33%                  | 39%                    |
| Renter-occupied                          | 79%                | 67%                  | 61%                    |
| Median Home Value                        | \$393,529          | \$524,284            | \$616,807              |
| INCOME                                   |                    |                      |                        |
| Average HH                               | \$83,830           | \$100,087            | \$155,198              |
| Median HH                                | \$48,229           | \$61,988             | \$105,906              |
| HH Income <\$50k                         | 51%                | 42%                  | 25%                    |
| HH Income \$50-\$75k                     | 14%                | 15%                  | 11%                    |
| HH Income \$75k+                         | 34%                | 44%                  | 64%                    |
| Average HH Disposable                    | \$57,788           | \$68,671             | \$98,243               |
| AGE                                      |                    |                      |                        |
| Age < 20                                 | 26%                | 24%                  | 18%                    |
| Age 20-34                                | 24%                | 23%                  | 30%                    |
| Age 35-64                                | 36%                | 38%                  | 38%                    |
| Age 65+                                  | 13%                | 16%                  | 14%                    |
| Median Age (years)                       | 34.9               | 38.1                 | 36.3                   |
| CONSUMER EXP                             | ENDITU             | RES (\$ thou         | sands)                 |
| Apparel                                  | \$4,714            | \$32,718             | \$629,439              |
| Child Care                               | \$1,008            | \$7,191              | \$159,290              |
| Computers & Accessories                  | \$410              | \$2,741              | \$55,953               |
| Entertainment &<br>Recreation            | \$6,700            | \$44,404             | \$851,521              |
| - Pets                                   | \$1,449            | \$9,435              | \$179,764              |
| Food at Home                             | \$12,020           | \$81,567             | \$1,528,302            |
| Food away from Home                      | \$8,240            | \$55,986             | \$1,115,220            |
| Health Care                              | \$13,289           | \$83,965             | \$1,507,422            |
| - Medical Care                           | \$4,467            | \$27,672             | \$495,730              |
| Home Improvement                         | \$5,774            | \$39,512             | \$765,687              |
| Household Furnishings                    | \$4,658            | \$31,126             | \$592,101              |
| Personal Care<br>Vehicle Maint. & Repair | \$1,949<br>\$2,470 | \$13,239<br>\$15,120 | \$253,355<br>\$277,560 |
| AVAILABLE VEH                            |                    |                      | . ,                    |

| AVAILABLE VEHICLES PER HH |     |     |     |  |  |  |  |
|---------------------------|-----|-----|-----|--|--|--|--|
| 0                         | 41% | 36% | 37% |  |  |  |  |
| 1                         | 44% | 49% | 46% |  |  |  |  |
| 2-3                       | 14% | 13% | 16% |  |  |  |  |
| 4+                        | 0%  | 2%  | 1%  |  |  |  |  |
|                           |     |     |     |  |  |  |  |

| M   | 0   | В | ı | L | I | Ţ   | Υ |
|-----|-----|---|---|---|---|-----|---|
| Tro | tt: |   | _ |   |   | - 2 |   |

| raffic Counts <sup>2</sup> | 51,100 | New York Ave NE      |
|----------------------------|--------|----------------------|
|                            | 7,500  | West Virginia Ave NE |
|                            | 22,300 | Bladensburg Rd NE    |
|                            | 9,800  | Montana Ave NE       |

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

## CONTACT

Washington DC Economic Partnership Derek Ford, President & CEO (202) 661-8673 • dford@wdcep.com wdcep.com





# NOMA

Nestled in the heart of DC and an easy stroll from the U.S. Capitol, NoMa is one of the city's fastest-growing neighborhoods. The area includes nearly 27.4 million square feet of office, hotel, retail, and residential space, including 30 LEEDcertified buildings and revitalized historic buildings. NoMa continues to grow with an additional 1.9 million square feet under construction. With the support of public figures and the local community, NoMa's development is complimented with initiatives to activate and improve public infrastructure and shared spaces.

#### **RETAIL + RESTAURANT OPENINGS (2022+)**

- Back to Life Physical Therapy
- · Chop Shop
- ChopSmith
- Colby's Dogcare and Spa
- FatFish
- Le Clou
- · Little Miner Taco
- One 501 Wine and Spirits
- Sweet Almond Macarons
- Ted's Bulletin
- Uncorked
- Upstairs at the Morrow
- Yara

#### **NEW ARRIVALS**

- The Hale (1150 First Street NE) is a 15-story, 508-unit residential building with 12,650 SF of ground-floor retail space. The property opened and began leasing in summer 2023.
- The Burton (200 Florida Avenue NE), opened in 2022 as a 15-story apartment building with 387 units and The 202 (202 Florida Avenue NE) will deliver 254 residential units in fall of 2023 - the final phases of the Washington Gateway redevelopment.

• Armature Works (1200 3rd Street NE) is a mixed-use development with 640 residential units, a 203-room The Morrow Hotel (part of the Curio Collection Hilton), and up to 60,000 SF of retail space that opened in 2022.

#### **NEIGHBORHOOD ACTIVATIONS**

- NoMa in Color: A six-week mural festival that occurs in the fall and features curated activations and celebrates art in all forms, from mural painting, to sculpture, to music, dance, food, and film.
- CiNoMatic Art & Soul: Outdoor movie series recurring Wednesday evenings at Alethia Tanner Park.
- · NoMa Farmers Market: Every Thursday from May 4th to October 19th, the NoMa Farmers Market offers a variety of vendors serving up farm fresh produce and local groceries from 4-8 p.m. at Alethia Tanner Park.
- Metropolitan Beer Trail: Links 11 of the neighborhood's most popular brew pubs and bars in a walkable or bikeable path from the Metropolitan Branch Trail, stretching from Union Station northward through NoMa, Eckington, and Brookland.



## **NOMA**



|                                   | 0-1/2 mi  | 0-1 mi       | 0-3 mi      |
|-----------------------------------|-----------|--------------|-------------|
| POPULATION                        |           |              |             |
| Population                        | 20,706    | 67,376       | 393,117     |
| Daytime Population                | 37,578    | 113,106      | 768,319     |
| Male                              | 50%       | 50%          | 50%         |
| Female                            | 50%       | 50%          | 50%         |
| High School Graduate +            | 95%       | 95%          | 93%         |
| Bachelor's Degree +               | 74%       | 72%          | 70%         |
| Graduate /<br>Professional Degree | 36%       | 37%          | 38%         |
| HOUSEHOLDS                        |           |              |             |
| Households (HH)                   | 11,309    | 34,161       | 192,390     |
| Average HH Size                   | 1.7       | 1.9          | 1.9         |
| Owner-occupied                    | 20%       | 32%          | 38%         |
| Renter-occupied                   | 80%       | 68%          | 62%         |
| Median Home Value                 | \$694,079 | \$719,685    | \$672,858   |
| INCOME                            |           |              |             |
| Average HH                        | \$152,940 | \$168,465    | \$167,432   |
| Median HH                         | \$109,650 | \$117,428    | \$114,301   |
| HH Income <\$50k                  | 22%       | 22%          | 22%         |
| HH Income \$50-\$75k              | 9%        | 9%           | 10%         |
| HH Income \$75k+                  | 69%       | 70%          | 68%         |
| Average HH Disposable             | \$98,208  | \$105,386    | \$104,260   |
| AGE                               |           |              |             |
| Age < 20                          | 18%       | 16%          | 16%         |
| Age 20-34                         | 35%       | 34%          | 32%         |
| Age 35-64                         | 36%       | 38%          | 38%         |
| Age 65+                           | 11%       | 12%          | 14%         |
| Median Age (years)                | 33.8      | 35.0         | 35.7        |
| CONSUMER EXP                      | PENDITU   | RES (\$ thou | sands)      |
| Apparel                           | \$43,344  | \$141,937    | \$786,990   |
| Child Care                        | \$11,176  | \$37,416     | \$205,470   |
| Computers & Accessories           | \$3,867   | \$12,769     | \$70,681    |
| Entertainment & Recreation        | \$57,294  | \$189,620    | \$1,064,885 |
| - Pets                            | \$12,070  | \$39,888     | \$224,722   |
| Food at Home                      | \$103,697 | \$339,522    | \$1,893,329 |
| Food away from Home               | \$77,170  | \$253,371    | \$1,401,101 |
| Health Care                       | \$99,908  | \$326,387    | \$1,859,313 |
| - Medical Care                    | \$32,945  | \$107,224    | \$610,874   |
| Home Improvement                  | \$46,807  | \$164,265    | \$956,401   |
| Household Furnishings             | \$39,905  | \$131,713    | \$739,363   |
| D 10                              | 417010    |              |             |

| AVAILABLE VEHICLES PER HH¹ |     |     |     |  |
|----------------------------|-----|-----|-----|--|
| 0                          | 39% | 35% | 40% |  |
| 1                          | 49% | 50% | 46% |  |
| 2-3                        | 12% | 14% | 14% |  |
| 4+                         | 0%  | 1%  | 1%  |  |
|                            |     |     |     |  |

\$17,212

\$19,135

\$56,554 \$316,190

\$61,534 \$344,191

## **MOBILITY**

Personal Care

Vehicle Maint. & Repair

| Traffic Counts <sup>2</sup> | 40,100 | New York Ave NE |
|-----------------------------|--------|-----------------|
|                             | 17,500 | Florida Ave NE  |
|                             | 22,200 | 1st St NE       |

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### **CONTACT**

NoMa Business Improvement District Maura Brophy, President & CEO mbrophy@nomabid.org nomabid.org

95 Walker's Paradise





# **NORTH CAPITOL**

North Capitol's four commercial corridors - North Capitol Street and Rhode Island, New York, and Florida avenues—are gateways into DC as well as destinations in their own rights. With hundreds of residential units in the pipeline, the area offers prime retail and commercial opportunities for businesses looking to set up shop.

#### **NEW + UPCOMING DEVELOPMENT**

- A former Exxon gas station site is being redeveloped into a 388-unit residential building with 7,500 SF of retail space by Aria Development at 1 Florida Ave., NE in 2024.
- So Others Might Eat (SOME) will deliver 136 affordable apartments at 1515 North Capitol St NE in 2024.
- Vicino (1324 North Capitol St NW) delivered 69 apartments and commercial space in 2023.
- The 30,000 SF Langston-Slater elementary school campus (33-45 P St NW) will undergo redevelopment per a District RFP issued in July 2020. Plans call for 55 residential units in both apartments and townhomes.

## **NEIGHBORHOOD DESTINATIONS**

- 7DrumCity: music lessons for adult hobbyists and home of The Pocket live performance venue
- El Camino: Mexican restaurant recognized by the Washington City Paper for having one of the city's best late-night offerings
- · Jam Doung Style: This local staple recently expanded into a new location and still offers the neighborhood's favorite, authentic Jamaican food.
- The Red Hen has made Michelin's Bib Gourmand list since 2017
- DCity Smokehouse (award-winning brisket)
- Uncaged Mimosas (opened in 2023)

#### **GREAT STREETS RETAIL SMALL BUSINESS GRANTS**

Several streets in the area are designated Great Streets corridors. As funds become available, small businesses may apply for grants to cover capital improvements and certain soft costs. In fiscal year 2023 there was \$3.2 million available with individual awards up to \$80,000.





## **NORTH CAPITOL**



|                             | 0-1/2 mi  | 0-1 mi         | 0-3 m      |
|-----------------------------|-----------|----------------|------------|
| POPULATION                  |           |                |            |
| Population                  | 19,857    | 73,781         | 411,228    |
| Daytime Population          | 20,980    | 104,693        | 788,864    |
| Male                        | 50%       | 50%            | 49%        |
| Female                      | 50%       | 50%            | 51%        |
| High School Graduate +      | 95%       | 94%            | 94%        |
| Bachelor's Degree +         | 74%       | 71%            | 719        |
| Graduate /                  | 36%       | 37%            | 39%        |
| Professional Degree         |           |                |            |
| HOUSEHOLDS                  |           |                |            |
| Households (HH)             | 9,261     | 37,010         | 200,23     |
| Average HH Size             | 2.1       | 1.9            | 1.         |
| Owner-occupied              | 47%       | 30%            | 39%        |
| Renter-occupied             | 53%       | 70%            | 61%        |
| Median Home Value           | \$743,931 | \$701,773      | \$681,610  |
| iviediai i ioine value      | Ψ143,331  | Ψ101,113       | ΨΟΟΙ,ΟΙ    |
| INCOME                      |           |                |            |
| Average HH                  | \$177,599 | \$166,407      | \$171,92   |
| Median HH                   | \$132,170 | \$116,736      | \$117,428  |
| HH Income <\$50k            | 16%       | 23%            | 21%        |
| HH Income \$50-\$75k        | 8%        | 8%             | 10%        |
| HH Income \$75k+            | 76%       | 69%            | 69%        |
| Average HH Disposable       | \$112,356 | \$104,091      | \$106,642  |
| AGE                         |           |                |            |
| Age < 20                    | 16%       | 17%            | 169        |
| Age 20-34                   | 32%       | 36%            | 329        |
| Age 35-64                   | 40%       | 36%            | 38%        |
| Age 65+                     | 12%       | 11%            | 149        |
| Median Age (years)          | 36.0      | 34.0           | 35.9       |
| CONSUMER EX                 | PENDITU   | JRES (\$ thou  | sands)     |
| Apparel                     | \$40,049  | \$152,359      | \$839,098  |
| Child Care                  | \$10,406  | \$39,616       | \$219,89   |
| Computers & Accessories     | \$3,635   | \$13,682       | \$75,56    |
| Entertainment &             | \$53,998  | \$203,327      |            |
| Recreation                  | \$33,990  |                |            |
| - Pets                      | \$11,351  | \$42,801       | \$240,12   |
| Food at Home                | \$96,963  | \$365,597      | \$2,018,45 |
| Food away from Home         | \$72,164  | \$272,035      | \$1,494,93 |
| Health Care                 | \$91,448  | \$352,339      | \$1,985,65 |
| - Medical Care              | \$29,947  | \$115,947      | \$652,57   |
| Home Improvement            | \$48,741  | \$173,567      | \$1,028,27 |
| Household Furnishings       | \$37,067  | \$141,104      | \$790,01   |
| Personal Care               | \$15,989  | \$60,801       | \$337,47   |
| Vehicle Maint. & Repair     | \$17,056  | \$66,524       | \$367,230  |
| AVAILABLE VEI               | HICLES P  | ER HH¹         |            |
| 0                           | 30%       | 38%            | 389        |
| 1                           | 49%       | 49%            | 46%        |
| 2-3                         | 20%       | 12%            | 15%        |
| 4+                          | 1%        | 1%             | 19         |
| MOBILITY                    |           |                |            |
| Traffic Counts <sup>2</sup> | 22,200    | North Capitol  | St         |
|                             | 41,000    | New York Ave   | NE         |
|                             |           | DI             | A . AUA/   |
|                             | 27,200    | Rhode Island A | Ave ivvv   |

Volumes (DDOT 2020 AADT)

#### **CONTACT**

NCAPITOL. North Capitol Main Street

(202) 299-0698 • hello@northcapitoldc.com northcapitoldc.com



# **NORTHWEST ONE**

## Northwest One ("NW1"), part of the District's New

Communities Initiative, offers high-quality housing options and public amenities thanks to significant public and private investment. Within walking distance of Union Station and the 1st and H Street NE corridors, the growing neighborhood offers direct access to Capitol Hill, NoMa, and Mount Vernon Triangle.

#### **NEW COMMUNITIES INITIATIVE**

The New Communities Initiative is a DC government program, managed by the Office of the Deputy Mayor for Planning and Economic Development, to revitalize severely distressed subsidized housing, create vibrant mixed-income communities, and assist with addressing residents' needs. More than 700 residential units have delivered to date with hundreds more in the pipeline.

#### **NW1 DEVELOPMENT PIPELINE**

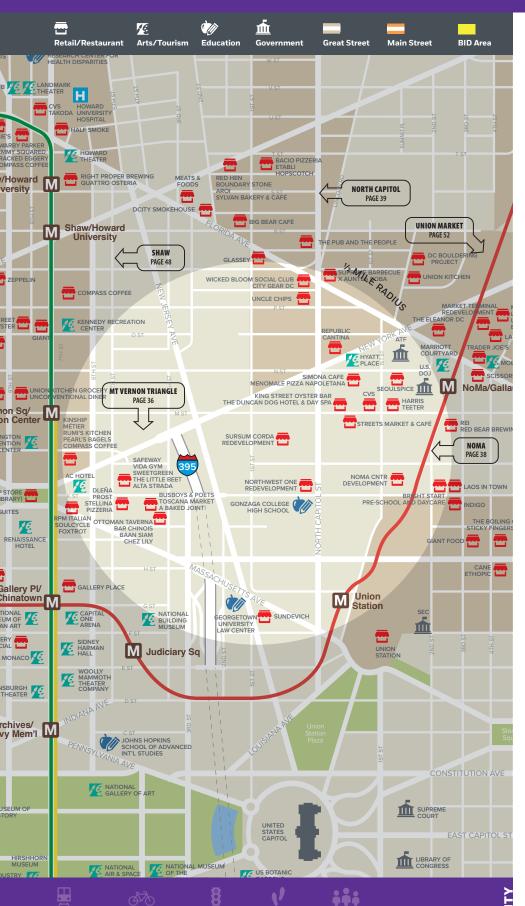
- MRP Realty, CSG Urban Partners, and Taylor Adams Associates are redeveloping two District parcels, including the former Temple Courts, totaling 3.5 acres and 738 residential
- Phase I (33 K Street, NW) resulted in the delivery of 220 mixed-income apartments in 2022.
- Phase II started construction in August 2023 and will deliver 211 affordable rental units.

#### **BANNER LANE**

- The redevelopment of the adjacent 6.7-acre Sursum Corda site calls for 1,243 residential units in a multi-phased development.
- Phase I delivered 561 residential units (122 affordable) in 2023.



## **NORTHWEST ONE**



|                         | 0-1/2 mi  | 0-1 mi       | 0-3 m       |
|-------------------------|-----------|--------------|-------------|
|                         | 0 /21111  | 0 11111      | 0 3 111     |
| POPULATION              |           |              |             |
| Population              | 23,386    | 73,186       | 384,885     |
| Daytime Population      | 51,369    | 167,675      | 767,475     |
| Male                    | 50%       | 50%          | 50%         |
| Female                  | 50%       | 50%          | 50%         |
| High School Graduate +  | 93%       | 95%          | 94%         |
| Bachelor's Degree +     | 70%       | 74%          | 71%         |
| Graduate /              | 38%       | 39%          | 39%         |
| Professional Degree     |           |              |             |
| HOUSEHOLDS              |           |              |             |
| Households (HH)         | 13,401    | 39,181       | 189,248     |
| Average HH Size         | 1.7       | 1.8          | 1.9         |
| Owner-occupied          | 18%       | 30%          | 38%         |
| Renter-occupied         | 83%       | 70%          | 62%         |
| Median Home Value       | \$652,320 | \$709,893    | \$694,945   |
| INCOME                  |           |              |             |
| Average HH              | \$143,025 | \$173,040    | \$172,168   |
| Median HH               | \$104,670 | \$121,005    | \$117,560   |
| HH Income <\$50k        | 27%       | 21%          | 21%         |
| HH Income \$50-\$75k    | 8%        | 8%           | 10%         |
| HH Income \$75k+        | 65%       | 71%          | 69%         |
| Average HH Disposable   | \$92,633  | \$107,482    | \$106,632   |
| AGE                     |           |              |             |
| Age < 20                | 14%       | 15%          | 16%         |
| Age 20-34               | 38%       | 35%          | 33%         |
| Age 35-64               | 37%       | 39%          | 38%         |
| Age 65+                 | 11%       | 11%          | 13%         |
| Median Age (years)      | 34.3      | 35.0         | 35.5        |
|                         |           |              |             |
| CONSUMER EXP            | PENDITU   | RES (\$ thou | sands)      |
| Apparel                 | \$47,845  | \$166,839    | \$795,397   |
| Child Care              | \$12,728  | \$44,503     | \$209,417   |
| Computers & Accessories | \$4,368   | \$15,132     | \$71,647    |
| Entertainment &         | \$63.315  | \$223.210    | \$1.075.545 |

| Apparel                 | \$47,845  | \$166,839 | \$795,397   |
|-------------------------|-----------|-----------|-------------|
| Child Care              | \$12,728  | \$44,503  | \$209,417   |
| Computers & Accessories | \$4,368   | \$15,132  | \$71,647    |
| Entertainment &         | \$63,315  | \$223,210 | \$1,075,545 |
| Recreation              |           |           |             |
| - Pets                  | \$13,368  | \$46,983  | \$226,799   |
| Food at Home            | \$114,066 | \$398,351 | \$1,909,137 |
| Food away from Home     | \$86,562  | \$299,511 | \$1,418,469 |
| Health Care             | \$109,599 | \$382,946 | \$1,868,580 |
| - Medical Care          | \$36,176  | \$125,929 | \$613,719   |
| Home Improvement        | \$50,448  | \$192,088 | \$965,005   |
| Household Furnishings   | \$43,957  | \$154,774 | \$746,451   |
| Personal Care           | \$18,981  | \$66,472  | \$319,105   |
| Vehicle Maint. & Repair | \$21,428  | \$72,647  | \$346,837   |
|                         |           |           |             |

| AVAILABLE | VEHICLES PER |     |     |
|-----------|--------------|-----|-----|
| 0         | 44%          | 41% | 40% |
| 1         | 49%          | 48% | 46% |
| 2-3       | 7%           | 11% | 14% |
| 4+        | 0%           | 0%  | 1%  |
|           |              |     |     |

#### **MOBILITY**

| Traffic Counts <sup>2</sup> | 8,300  | North Capitol St |
|-----------------------------|--------|------------------|
|                             | 41,000 | New York Ave NE  |

AVAIL ADLE VELUCIEC DED IIII

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

Office of the Deputy Mayor for Planning & Economic Development Sheila Miller, Director, New Communities Initiative (202) 657-8489 • sheilam.miller@dc.gov





# **PARK MORTON**

**Transformation continues** just five blocks south of the Georgia Avenue-Petworth Metrorail Station. Situated between prominent Georgia Avenue and Park Road, Park Morton and surrounding neighborhoods are growing as part of the District's New Communities Initiative.

## NEW COMMUNITIES INITIATIVE MASTER PLAN

The New Communities Initiative is a DC government program, managed by the Office of the Deputy Mayor for Planning and Economic Development, to revitalize severely distressed subsidized housing, create vibrant mixed-income communities, and assist with addressing residents' needs.

Park View Community Partners and the DC Housing Authority are jointly redeveloping the Park Morton complex and Bruce Monroe Park site into 462 mixed-income residential units over three phases. The development plan includes a public park, apartments (including senior units), and for-sale housing.

#### **PHASE I UNDERWAY**

- Phase I will deliver a five-story, 142-unit affordable multifamily apartment building in 2024.
- Phase II will consist of 47 additional townhouses/stacked flat units.

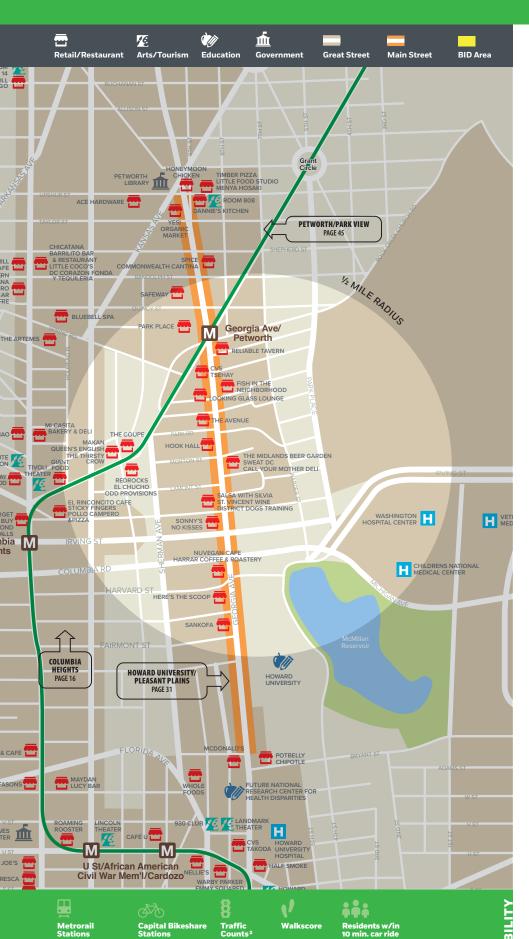




## **PARK MORTON**

0-1/2 mi

0-1 mi



13.000

252,600

96 Walker's Paradise

|                            | • /1      | •            | 0 0         |
|----------------------------|-----------|--------------|-------------|
| POPULATION                 |           |              |             |
| Population                 | 18,796    | 75,441       | 413,121     |
| Daytime Population         | 34,095    | 82,879       | 718,495     |
| Male                       | 51%       | 51%          | 49%         |
| Female                     | 49%       | 49%          | 51%         |
| High School Graduate +     | 88%       | 88%          | 93%         |
| Bachelor's Degree +        | 61%       | 62%          | 67%         |
| Graduate /                 | 30%       | 33%          | 37%         |
| Professional Degree        |           |              |             |
| HOUSEHOLDS                 |           |              |             |
| Households (HH)            | 7,604     | 32,240       | 194,945     |
| Average HH Size            | 2.4       | 2.2          | 2.0         |
| Owner-occupied             | 51%       | 38%          | 41%         |
| Renter-occupied            | 49%       | 62%          | 59%         |
| Median Home Value          | \$654,444 | \$656,264    | \$668,764   |
| INCOME                     |           |              |             |
| Average HH                 | \$169,229 | \$154,231    | \$170,010   |
| Median HH                  | \$123,026 | \$109,179    | \$114,219   |
| HH Income <\$50k           | 17%       | 24%          | 22%         |
| HH Income \$50-\$75k       | 9%        | 10%          | 11%         |
| HH Income \$75k+           | 74%       | 66%          | 67%         |
| Average HH Disposable      | \$108,542 | \$98.671     | \$105,598   |
| Average III I Disposable   | Ψ100,342  | Ψ30,011      | Ψ103,330    |
| AGE                        |           |              |             |
| Age < 20                   | 18%       | 19%          | 17%         |
| Age 20-34                  | 35%       | 33%          | 31%         |
| Age 35-64                  | 36%       | 36%          | 37%         |
| Age 65+                    | 11%       | 12%          | 15%         |
| Median Age (years)         | 33.8      | 34.1         | 36.0        |
| CONSUMER EXP               | PENDITU   | RES (\$ thou | sands)      |
| Apparel                    | \$31,081  | \$119,937    | \$805,715   |
| Child Care                 | \$7,974   | \$30,944     | \$210,551   |
| Computers & Accessories    | \$2,855   | \$11,042     | \$72,646    |
| Entertainment & Recreation | \$42,057  | \$163,412    | \$1,095,202 |
| - Pets                     | \$8,833   | \$34,434     | \$231,102   |
| Food at Home               | \$75,984  | \$293,047    | \$1,942,498 |
| Food away from Home        | \$56,771  | \$218,125    | \$1,433,541 |
| Health Care                | \$69,921  | \$278,387    | \$1,913,592 |
| - Medical Care             | \$22,840  | \$91,384     | \$629,033   |
| Home Improvement           | \$38,482  | \$149,258    | \$1,006,025 |
| Household Furnishings      | \$28,502  | \$111,543    | \$761,662   |
| Personal Care              | \$12,393  | \$48,238     | \$324,532   |
| Vehicle Maint. & Repair    | \$13,043  | \$51,836     | \$352,709   |
| AVAILABLE VEH              | ICI ES DI | ED MUI       |             |
| 0                          | 35%       | 43%          | 37%         |
| ~                          | 0070      | 1070         | 0170        |

#### 0 35% 43% 37% 1 47% 42% 45% 2-3 15% 14% 17% 4+ 3% 1% 1%

#### **MOBILITY**

Traffic Counts<sup>2</sup> 13,000 Georgia Ave NW

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

Office of the Deputy Mayor for Planning & Economic Development Sheila Miller, Director, New Communities Initiative (202) 657-8489 • sheilam.miller@dc.gov



# THE PARKS AT WALTER REED

## The Parks is an adaptive reuse mixed-use master planned

community, located on 66 acres of the 110-acre campus of the historic Walter Reed Army Medical Center. With a strong emphasis on sustainability, this development will be Washington's largest master planned community, weaving 3.1 million SF of mixed-use retail, residential, office, and educational space throughout an expansive campus environment.

#### THE PARKS COMMUNITY

At the nexus of several highly established residential neighborhoods, the site's rolling green hills and pedestrian promenades will make direct connections to Rock Creek Park - the nation's largest urban park - a pillar in the project's strong emphasis on recreation. The Parks at Walter Reed is five miles from Downtown DC, minutes from established Montgomery County communities Bethesda, Chevy Chase, and Silver Spring, and highly accessible by foot, Metro, commuter rail, and

#### **COMMUNITY EVENTS**

- Down in the Reeds Music Festival
- The Parks Farmers Market
- Happy Hours on the Plaza
- Jazz in The Parks
- · Movies on the Lawn

#### **NEW DEVELOPMENT**

- By the end of 2024, The Parks at Walter Reed community will consist of nearly 1,500 new residential units.
- Reynard Apartments: The five-story, 344unit multifamily development will include 11 live/work units and is expected to deliver in late 2024.
- · Aspen Square at The Parks: The 50-townhome development (2,300 SF avg size) will start delivering home ownership opportunities in late 2023.
- The Town Center: The three mixed-use buildings that form the retail marketplace of the Parks at Walter Reed total nearly 500 residential units and 100,000 SF of retail space, anchored by a new Whole Foods grocery store.

#### **WHOLE FOODS**

Whole Foods opened a new 47,000 SF grocery store in the summer of 2023 at the Parks at Walter Reed development. This represents Whole Foods' 8th store in DC.



#### CHILDREN'S NATIONAL **RESEARCH & INNOVATION CAMPUS**

The 380,000 SF medical research facility is the first in the nation dedicated to pediatric research devoted to complex and rare genetic diseases and features a primary care clinic. The 160,000 SF Phase I opened in early 2021 on the former Walter Reed Medical Center campus and included the opening of Johnson & Johnson Innovation (JLABS), a healthcare and life sciences incubator.



## THE PARKS AT WALTER REED



195,000

**83** Very Walkable

17,800

Georgia Ave NW

|                               | 0 /21111         | 0 111111       | 0 3 1111    |
|-------------------------------|------------------|----------------|-------------|
| POPULATION                    |                  |                |             |
| Population                    | 8,252            | 31,835         | 280,816     |
| Daytime Population            | 7,592            | 27,422         | 235,247     |
| Male                          | 46%              | 47%            | 49%         |
| Female                        | 54%              | 53%            | 51%         |
| High School Graduate +        | 92%              | 91%            | 85%         |
| Bachelor's Degree +           | 55%              | 56%            | 54%         |
| Graduate /                    | 34%              | 34%            | 30%         |
| Professional Degree           |                  |                |             |
| HOUSEHOLDS                    |                  |                |             |
| Households (HH)               | 3,292            | 12,864         | 109,600     |
| Average HH Size               | 2.5              | 2.5            | 2.5         |
| Owner-occupied                | 56%              | 48%            | 48%         |
| Renter-occupied               | 44%              | 52%            | 52%         |
| Median Home Value             | \$599,641        | \$618,700      | \$612,196   |
| INCOME                        |                  |                |             |
| Average HH                    | \$164,012        | \$148,705      | \$155,209   |
| Median HH                     | \$109,657        | \$97,359       | \$100,493   |
| HH Income <\$50k              | 24%              | 28%            | 24%         |
| HH Income \$50–\$75k          | 12%              | 13%            | 13%         |
| HH Income \$75k+              | 64%              | 59%            | 62%         |
| Average HH Disposable         | \$104,314        | \$96,425       | \$100,223   |
| AGE                           |                  |                |             |
| Age < 20                      | 19%              | 21%            | 22%         |
| Age 20-34                     | 20%              | 20%            | 23%         |
| Age 35-64                     | 41%              | 41%            | 39%         |
| Age 65+                       | 20%              | 19%            | 16%         |
| Median Age (years)            | 42.4             | 41.4           | 38.3        |
| CONSUMER EX                   | PENDITU          | JRES (\$ thou  | sands)      |
| Apparel                       | \$12,748         | \$45,905       | \$404,457   |
| Child Care                    | \$3,339          | \$11,704       | \$103,785   |
| Computers & Accessories       | \$1,149          | \$4,101        | \$37,076    |
| Entertainment &<br>Recreation | \$17,847         | \$63,498       | \$564,472   |
| - Pets                        | \$3,771          | \$13,428       | \$119,396   |
| Food at Home                  | \$31,216         | \$112,227      | \$995,073   |
| Food away from Home           | \$22,268         | \$80,114       | \$720,180   |
| Health Care                   | \$31,426         | \$113,105      | \$1,007,430 |
| - Medical Care                | \$10,253         | \$37,102       | \$332,822   |
| Home Improvement              | \$18,838         | \$64,285       | \$570,075   |
| Household Furnishings         | \$12,525         | \$44,701       | \$396,008   |
| Personal Care                 | \$5,211          | \$18,692       | \$165,156   |
| Vehicle Maint. & Repair       | \$5,545          | \$20,277       | \$183,737   |
| AVAILABLE VE                  | HICLES P         | ER HH¹         |             |
| 0                             | 22%              | 24%            | 21%         |
| 1                             | 48%              | 47%            | 43%         |
| 2-3                           | 27%              | 27%            | 33%         |
| 4+                            | 3%               | 2%             | 3%          |
| MOBILITY                      | 17,000           | Carrei: A : A! | M           |
|                               | 17,800<br>10,100 | Georgia Ave N  |             |
|                               | 10100            | Eastern Ave N  | N           |

0-1 mi

CONTACT

The Parks at Walter Reed (202) 568.6363 • info@TheParksDC.com theparksdc.com

values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)









# **PARKSIDE / KENILWORTH**

Parkside/Kenilworth is expanding rapidly thanks to private and public investment into the area. Hundreds of new residential units are in the pipeline or underway in the neighborhood, which is conveniently located near the Anacostia Freeway (DC-295), Anacostia River, Benning Road, and Eastern Avenue and just south of the 700-acre Kenilworth Park and Aquatic Gardens.

# DAYTIME POPULATION within one-mile

#### **CONNECTIVITY & ACCESS**

The 400-foot Parkside Pedestrian Bridge was completed in 2021 and crosses over Kenilworth Avenue, two railroad tracks, and I-295 to link the Eastland Gardens, Kenilworth, and Parkside neighborhoods with the Minnesota Avenue Metrorail Station.

#### **KENILWORTH COURTS**

- Kenilworth Courts (c. 1959), a 290-unit, 14-acre public housing complex, will be redeveloped to deliver a total of 530 residential units with a mix of flats and townhomes and 4,500 SF of retail.
- The \$83 million Phase I, Kenilworth 166, broke ground in 2022 and will include 166 residential units in a senior building, a multi-family building, stacked flats, and townhouse rentals.
- · One of the early retail amenities for this community will be the Fresh Food Factory

#### **PARKSIDE**

Of the 3.1 million SF Parkside site being developed by City Interests, over one million SF has delivered across several projects, including:

- Parkside Green: one-acre community park
- Unity-Parkside Health Clinic
- Victory Square: 98-unit senior housing facility
- 208 new townhomes across Parkside Townhomes, Metrotown, and District Towns
- The Grove at Parkside: 186-unit affordable apartment community
- Vesta Parkside: 191-unit apartment building completed in 2022
- Two addition multifamily buildings will deliver 230 residential units in 2023.



## **PARKSIDE / KENILWORTH**



|                         | 0-1/2 mi  | 0-1 mi        | 0-3 mi    |
|-------------------------|-----------|---------------|-----------|
| POPULATION              |           |               |           |
| Population              | 7,679     | 20,568        | 215,311   |
| Daytime Population      | 7,022     | 18,989        | 194,702   |
| Male                    | 45%       | 46%           | 47%       |
| Female                  | 55%       | 54%           | 53%       |
| High School Graduate +  | 90%       | 88%           | 89%       |
| Bachelor's Degree +     | 20%       | 21%           | 37%       |
| Graduate /              | 7%        | 8%            | 17%       |
| Professional Degree     |           |               |           |
| HOUSEHOLDS              |           |               |           |
| Households (HH)         | 2,644     | 7,893         | 86,007    |
| Average HH Size         | 2.6       | 2.4           | 2.4       |
| Owner-occupied          | 24%       | 35%           | 50%       |
| Renter-occupied         | 76%       | 65%           | 50%       |
| Median Home Value       | \$392,308 | \$352,468     | \$396,090 |
| INCOME                  |           |               |           |
| Average HH              | \$58,891  | \$72,752      | \$116,158 |
| Median HH               | \$37,389  | \$48,156      | \$74,162  |
| HH Income <\$50k        | 63%       | 51%           | 35%       |
| HH Income \$50-\$75k    | 15%       | 21%           | 15%       |
| HH Income \$75k+        | 22%       | 27%           | 50%       |
| Average HH Disposable   | \$42,534  | \$51,357      | \$77,888  |
| AGE                     |           |               |           |
| Age < 20                | 29%       | 27%           | 24%       |
| Age 20-34               | 21%       | 21%           | 22%       |
| Age 35-64               | 36%       | 37%           | 39%       |
| Age 65+                 | 13%       | 16%           | 16%       |
| Median Age (years)      | 34.3      | 37.1          | 38.3      |
| CONSUMER EXF            | PENDITU   | RES (\$ thous | ands)     |
| Apparel                 | \$4,234   | \$14,798      | \$245,874 |
| Child Care              | \$813     | \$3,033       | \$57,250  |
| Computers & Accessories | \$316     | \$1,166       | \$20,973  |
| Entertainment &         | \$5,216   | \$19,687      | \$337,867 |
| Recreation              |           |               |           |
| - Pets                  | \$1,076   | \$4,188       | \$72,003  |
| Food at Home            | \$10,309  | \$36,893      | \$610,482 |
| Food away from Home     | \$6,937   | \$24,854      | \$424,836 |
| Health Care             | \$9,735   | \$38,354      | \$634,856 |

| AVAIL | ABLE | <b>VEHICLES</b> | PER HH |
|-------|------|-----------------|--------|
|       |      |                 |        |

| 0   | 57% | 44% | 27% |
|-----|-----|-----|-----|
| 1   | 33% | 40% | 46% |
| 2-3 | 9%  | 15% | 25% |
| 4+  | 1%  | 1%  | 3%  |

\$3,159

\$3,777

\$3,680

\$1,615

\$1,747

\$12,565

\$16,440

\$13,837

\$5,919

\$6,810

\$208,596

\$317,943

\$237,500

\$100,322

\$112,899

#### **MOBILITY**

- Medical Care

Personal Care

Home Improvement

Household Furnishings

Vehicle Maint. & Repair

Traffic Counts<sup>2</sup> 113,200 1-295

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

Washington DC Economic Partnership Derek Ford, President & CEO (202) 661-8673 • dford@wdcep.com wdcep.com









# **PENNSYLVANIA AVENUE SE**

**Developed beginning in the 1880s,** Pennsylvania Avenue SE is often considered the gateway to Capitol Hill. Characterized by single-family homes and townhouses, the area is surrounded by Hillcrest, Penn Branch, Dupont Park, Fairfax Village, Fairlawn, Fort Davis, Randle Highlands, and Summit Park. These communities contribute significant consumer spending potential for the neighborhood's diverse retail tenants.

#### **NEIGHBORHOOD SHOPPING CENTERS**

Fairfax Village (34,400 SF), Fort Davis Center (44,000 SF), and the Shops at Penn Branch (89,000 SF) provide retail, restaurants, and services to nearby communities.

#### **SHOPS AT PENN BRANCH**

- Jair Lynch Real Estate Partners completed renovation of the retail center at 3200 Pennsylvania Avenue SE in 2019. The updated property features 17,000 SF of office space and 65,000 SF of retail anchored by a 20,000 SF Planet Fitness, Chipotle, Highlands restaurant, Alpha Custom Tailor, and a CVS.
- · Phase II of the project will redevelop the rear 1.9-acre parking lot into a mixed-use project including 189 units of housing and additional neighborhood-serving retail.

#### **GREAT STREETS + MAIN STREET**

Pennsylvania Avenue SE's designation as a Great Streets corridor allows small businesses to apply for grant funds to cover capital improvements and certain soft costs. The

corridor also became a DC Main Street in 2020 under the auspices of the Marshall Heights Community Development Organization.

#### FORT CIRCLE PARKS

Pennsylvania Avenue SE runs through Fort Circle Park, a treasured open space with walking and bike trails managed by DC's Department of Parks and Recreation and the National Park Service. The park originally served as a network of forts established to defend the U.S. Capitol during the Civil War.

#### **PENNSYLVANIA AVENUE EAST SMALL AREA PLAN (PAESAP)**

- The PAESAP has been approved, and implementation has started. The plan lays out the framework for a communityinformed vision of a thriving commercial main street where all residents can live, work, eat, and play,
- · The PAESAP is framed around the following themes: Economic Development and Retail Opportunity, Transportation Access and Connectivity, Housing Opportunities and Affordability, and Vibrant Public Realm and





## **PENNSYLVANIA AVENUE SE**



|                                   | 0-1/2 mi    | 0-1 mi        | 0-3 mi    |
|-----------------------------------|-------------|---------------|-----------|
| POPULATION                        |             |               |           |
| Population                        | 5,151       | 26,102        | 265,646   |
| Daytime Population                | 4,138       | 20,831        | 256,782   |
| Male                              | 46%         | 45%           | 47%       |
| Female                            | 54%         | 55%           | 53%       |
| High School Graduate +            | 92%         | 90%           | 91%       |
| Bachelor's Degree +               | 38%         | 30%           | 38%       |
| Graduate /<br>Professional Degree | 21%         | 15%           | 18%       |
| HOUSEHOLDS                        |             |               |           |
| Households (HH)                   | 2,371       | 12,160        | 115,511   |
| Average HH Size                   | 2.2         | 2.1           | 2.2       |
| Owner-occupied                    | 51%         | 42%           | 39%       |
| Renter-occupied                   | 49%         | 58%           | 61%       |
| Median Home Value                 | \$480,786   | \$353,923     | \$395,724 |
| INCOME                            |             |               |           |
| Average HH                        | \$122,802   | \$89,091      | \$115,204 |
| Median HH                         | \$78,240    | \$59,285      | \$71,664  |
| HH Income <\$50k                  | 33%         | 41%           | 37%       |
| HH Income \$50-\$75k              | 15%         | 19%           | 15%       |
| HH Income \$75k+                  | 52%         | 40%           | 48%       |
| Average HH Disposable             | \$82,102    | \$63,536      | \$76,320  |
| AGE                               |             |               |           |
| Age < 20                          | 19%         | 22%           | 23%       |
| Age 20-34                         | 14%         | 18%           | 24%       |
| Age 35-64                         | 41%         | 40%           | 38%       |
| Age 65+                           | 26%         | 21%           | 15%       |
| Median Age (years)                | 48.6        | 43.2          | 36.8      |
| CONSUMER EX                       | PENDITU     | RES (\$ thous | sands)    |
| Apparel                           | \$7,186     | \$27,442      | \$333,416 |
| Child Care                        | \$1,601     | \$6,094       | \$78,174  |
| C 1 0 A                           | <b>ΦΕΟ1</b> | ¢2.21.0       | \$20.0F3  |

| CONSUMER EXPENDITURES (\$ thousands) |          |          |           |
|--------------------------------------|----------|----------|-----------|
| Apparel                              | \$7,186  | \$27,442 | \$333,416 |
| Child Care                           | \$1,601  | \$6,094  | \$78,174  |
| Computers & Accessories              | \$591    | \$2,216  | \$28,053  |
| Entertainment &                      | \$9,826  | \$36,660 | \$449,381 |
| Recreation                           |          |          |           |
| - Pets                               | \$2,097  | \$7,786  | \$95,293  |
| Food at Home                         | \$17,804 | \$67,510 | \$817,922 |
| Food away from Home                  | \$12,106 | \$45,940 | \$572,983 |
| Health Care                          | \$18,686 | \$69,371 | \$836,808 |
| - Medical Care                       | \$6,136  | \$22,697 | \$274,602 |
| Home Improvement                     | \$9,672  | \$33,730 | \$400,368 |
| Household Furnishings                | \$6,986  | \$26,120 | \$316,246 |
| Personal Care                        | \$2,969  | \$11,138 | \$134,618 |
| Vehicle Maint. & Repair              | \$3,186  | \$12,119 | \$150,892 |
|                                      |          |          |           |

| AVAILABLE VEHICLES PER HH¹ |     |     |     |  |  |
|----------------------------|-----|-----|-----|--|--|
| 0                          | 27% | 33% | 31% |  |  |
| 1                          | 39% | 46% | 47% |  |  |
| 2-3                        | 31% | 20% | 20% |  |  |
| 4+                         | 3%  | 1%  | 2%  |  |  |
|                            |     |     |     |  |  |

#### **MOBILITY**

Traffic Counts<sup>2</sup> 15,200 Pennsylvania Ave SE

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

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# **PETWORTH / PARK VIEW**

**Porch-lined rowhouses** and unique local shops front Georgia Avenue, the longest commercial corridor in the District, as it runs through Petworth and Park View. Offering all the advantages of city living, this area continues to welcome families and young professionals with its array of restaurants and recreational amenities.

#### **RETAIL + RESTAURANT OPENINGS (2022+)**

- Cane and Coconut
- Coasters
- ETA Cafe
- Ice n' Slice
- Little Himistu
- Little Vietnam
- Petworth Social Bar & Grill
- San Matteo

## **FOOD & DRINK ON GEORGIA AVE**

- Old favorites and new line the Avenue with The Midlands Beer Garden, St. Vincent, Tabla, Little Food Studio café, a new outdoor patio at Smitty's, Mister Rotisserie, Sangria Bar and Grill, Halal Wrist, and Hen & Fin.
- · Destination restaurants receiving the Michelin Guide's Bib Gourmand designation include the Hitching Post, Honeymoon Chicken, Menya Hosaki, and Timber Pizza Co.

#### **BOUTIQUE RETAIL + DINING ON UPSHUR STREET**

Neighborhood-serving small businesses nestled among residential blocks include award-winning restaurants and specialty retailers such as Slash Run, Loyalty Bookstore, Flowers by Alexes, Cinder BBQ, Willow, Fia's Fabulous Finds, and Lulabelle's Sweet Shop.

### **GREAT STREETS + MAIN STREETS**

Georgia Avenue and adjacent streets are designated Great Streets corridors whose small businesses may apply for grants to cover capital improvements and certain soft costs. The corridor receives additional support from Lower Georgia Avenue Main Street through community-based economic development

In 2021, the Petworth Main Street was also established under the Uptown Community Initiative to include Upshur Ave NW from 8th Street to 13th Street and Georgia Avenue NW from Upshur Street to Missouri Avenue.





## **PETWORTH / PARK VIEW**



|                                  | 0-1/2 mi  | 0-1 mi          | 0-3 mi      |
|----------------------------------|-----------|-----------------|-------------|
| POPULATION                       |           |                 |             |
| Population                       | 18,983    | 64,975          | 408,189     |
| Daytime Population               | 14,113    | 71,558          | 653,222     |
| Male                             | 51%       | 50%             | 49%         |
| rviale<br>Female                 | 49%       | 50%             | 51%         |
|                                  |           |                 |             |
| High School Graduate +           | 87%       | 88%             | 93%         |
| Bachelor's Degree +              | 60%       | 59%             | 67%         |
| Graduate /                       | 28%       | 31%             | 37%         |
| Professional Degree              |           |                 |             |
| HOUSEHOLDS                       |           |                 |             |
| Households (HH)                  | 7,692     | 26,689          | 191,967     |
| Average HH Size                  | 2.5       | 2.4             | 2.0         |
| Owner-occupied                   | 53%       | 44%             | 41%         |
| Renter-occupied                  | 47%       | 56%             | 59%         |
| · ·                              |           |                 |             |
| Median Home Value                | \$652,677 | \$663,298       | \$668,067   |
| INCOME                           |           |                 |             |
| Average HH                       | \$170,871 | \$155,694       | \$170,658   |
| Median HH                        | \$126,147 | \$107,575       | \$114,399   |
| HH Income <\$50k                 | 16%       | 23%             | 21%         |
| HH Income \$50–\$75k             | 11%       | 12%             | 11%         |
| HH Income \$75k+                 | 73%       | 65%             | 68%         |
| Average HH Disposable            | \$109,786 | \$99,707        | \$105,983   |
| Average i ii i Disposable        | \$105,100 | Ψ55,101         | Ψ±05,505    |
| AGE                              |           |                 |             |
| Age < 20                         | 19%       | 19%             | 17%         |
| Age 20-34                        | 30%       | 30%             | 31%         |
| Age 35-64                        | 40%       | 39%             | 38%         |
| Age 65+                          | 12%       | 13%             | 15%         |
| Median Age (years)               | 35.6      | 35.9            | 36.2        |
| CONSUMER EXI                     | DENIDITI  | IDES (\$ th acc |             |
|                                  |           |                 |             |
| Apparel                          | \$31,565  | \$99,575        | \$795,311   |
| Child Care                       | \$8,073   | \$25,795        | \$208,661   |
| Computers & Accessories          | \$2,906   | \$9,186         | \$71,825    |
| Entertainment &<br>Recreation    | \$43,038  | \$136,357       | \$1,082,141 |
| - Pets                           | \$9,058   | \$28,729        | \$228,292   |
| Food at Home                     | \$77,653  | \$243,783       | \$1,917,500 |
| Food away from Home              | \$57,556  | \$180,735       | \$1,415,734 |
| Health Care                      | \$72,154  | \$231,077       | \$1,888,692 |
| - Medical Care                   |           |                 |             |
|                                  | \$23,554  | \$75,635        | \$620,863   |
| Home Improvement                 | \$40,322  | \$128,876       | \$998,600   |
| Household Furnishings            | \$29,217  | \$93,196        | \$752,830   |
| Personal Care                    | \$12,645  | \$40,055        | \$320,390   |
| Vehicle Maint. & Repair          | \$13,380  | \$42,739        | \$348,219   |
| AVAILABLE VEH                    | IICLES P  | ER HH¹          |             |
| 0                                | 34%       | 39%             | 37%         |
| 0<br>                            | 46%       | 42%             |             |
|                                  |           |                 | 45%         |
| 2-3                              | 18%       | 17%             | 17%         |
| 4+                               | 3%        | 2%              | 1%          |
| MOBILITY                         | F 100     | 0               | 14/         |
|                                  | 5,100     | Georgia Ave N   |             |
|                                  | ,900      | New Hampshi     |             |
| 4                                | ,400      | Upshur St NW    |             |
| Source: Esri forecasts for 2022; |           |                 |             |

CONTACT

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# RHODE ISLAND AVENUE NE / BRENTWOOD

The Brentwood neighborhood in northeast DC is quickly emerging as a major retail and commercial hub centered around the Rhode Island Avenue-Brentwood Metrorail Station. As one of Pierre L'Enfant's original streets, Rhode Island Avenue serves as a major commuter corridor joining the heart of downtown DC to the highly populated Maryland suburbs. Adding to the area's residential density, hundreds of housing units have delivered over the last five years and thousands more remain in the pipeline.

#### **RETAIL + RESTAURANT OPENINGS (2022+)**

- Bar Alegria
- Bryant Street Market
- Ivy City Food Works
- Kraken Kourts

## **RHODE ISLAND ROW**

The neighborhood's 'town center' features 274 apartments and 70,000 SF of retail and restaurant space. Tenants include The Carolina Kitchen, Chipotle, CVS, the DC Department of Motor Vehicles, Dunkin', and Sala Thai.

#### **COMMUNITY ACTIVATIONS**

Kraken Kourts repurposed a former 70,000 SF Forman Mills department store into a community gathering space offering pickleball courts, roller skating, and a beer garden.

#### **MAIN STREETS + GREAT STREETS**

The corridor receives support from Rhode Island Avenue NE (RIA-NE) Main Street, which works closely with area businesses to assess their needs and provides technical assistance and storefront improvement grants.

#### TRANSIT-ORIENTED MIXED-USE **DEVELOPMENT**

- Bryant Street (redevelopment of Rhode Island Avenue Shopping Center) is supported by a \$24M TIF and will feature up to 1,600 residential units and 275,000 SF of retail. Phase I opened in 2021 and included a 9-screen, Alamo Drafthouse Cinema, 487 residential units, and 40,000 SF of retail space anchored by a food hall, Metrobar, F45, and Inspire Nails.
- RIA (redevelopment of Brookland Manor) will consist of approximately 1,400 residential units and 181,000 SF of retail. The mixeduse project is supported by a \$47M TIF. Phase I will contain two residential buildings totaling 341 units (including 200 senior-only units) with construction expected to start in 2023.
- Rowan (2607 Reed St) delivered 353 units in 2021 and Rialto (410 Rhode Island Ave) is a new 74-unit residential building built in





## RHODE ISLAND AVENUE NE / BRENTWOOD



|                         | 0-1/2 mi  | 0-1 mi       | 0-3 m       |
|-------------------------|-----------|--------------|-------------|
| POPULATION              |           |              |             |
| Population              | 11,359    | 38,170       | 409,241     |
| Daytime Population      | 13,294    | 65,397       | 723,651     |
| Male                    | 46%       | 48%          | 49%         |
| Female                  | 54%       | 52%          | 51%         |
| High School Graduate +  | 89%       | 92%          | 92%         |
| Bachelor's Degree +     | 47%       | 59%          | 65%         |
| Graduate /              | 22%       | 28%          | 34%         |
| Professional Degree     |           |              |             |
| HOUSEHOLDS              |           |              |             |
| Households (HH)         | 5,138     | 16,704       | 189,957     |
| Average HH Size         | 2.2       | 2.1          | 2.0         |
| Owner-occupied          | 37%       | 42%          | 41%         |
| Renter-occupied         | 63%       | 58%          | 59%         |
| Median Home Value       | \$568,501 | \$659,295    | \$645,438   |
| INCOME                  |           |              |             |
| Average HH              | \$113,948 | \$142,156    | \$164,797   |
| Median HH               | \$72,117  | \$93,659     | \$111,715   |
| HH Income <\$50k        | 36%       | 29%          | 22%         |
| HH Income \$50-\$75k    | 16%       | 12%          | 11%         |
| HH Income \$75k+        | 49%       | 59%          | 66%         |
| Average HH Disposable   | \$76,750  | \$91,532     | \$103,101   |
| AGE                     |           |              |             |
| Age < 20                | 22%       | 22%          | 17%         |
| Age 20-34               | 22%       | 28%          | 30%         |
| Age 35-64               | 39%       | 36%          | 38%         |
| Age 65+                 | 17%       | 15%          | 14%         |
| Median Age (years)      | 38.9      | 35.4         | 36.2        |
| CONSUMER EXF            | PENDITU   | RES (\$ thou | sands)      |
| Apparel                 | \$15,163  | \$58,706     | \$762,981   |
| Child Care              | \$3,284   | \$13,952     | \$197,090   |
| Computers & Accessories | \$1,205   | \$5,067      | \$68,488    |
| Entertainment &         | \$19,526  | \$79,364     | \$1,036,015 |
| Recreation              |           |              |             |
| - Pets                  | \$4,080   | \$16,739     | \$218,605   |
| Food at Home            | \$37,053  | \$144,005    | \$1,846,357 |
| Food away from Home     | \$25,409  | \$101,980    | \$1,356,812 |
| Health Care             | \$35,548  | \$142,574    | \$1,819,375 |
| - Medical Care          | \$11,533  | \$46,829     | \$598,331   |
| Home Improvement        | \$16,544  | \$72,731     | \$945,261   |
| Household Furnishings   | \$13,752  | \$55,349     | \$720,054   |
| Personal Care           | \$5,952   | \$23,594     | \$307,372   |
| Vehicle Maint. & Repair | \$6,319   | \$25,796     | \$335,056   |
| AVAII ARI E VEH         | ICI ES DE | D HH1        |             |

## AVAILABLE VEHICLES PER HH¹

| 0   | 34% | 30% | 37% |
|-----|-----|-----|-----|
| 1   | 46% | 47% | 46% |
| 2-3 | 18% | 22% | 16% |
| 4+  | 2%  | 1%  | 1%  |

#### **MOBILITY**

Traffic Counts<sup>2</sup> 24,700 Rhode Island Ave NE

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

Rhode Island Avenue NE Main Street Michaela Blanchard, Executive Director (202) 808-9050 • ed@friendsofria.org riamainstreet.org







# RHODE ISLAND AVENUE NE / WOODRIDGE

Bisected by Rhode Island Avenue, and bounded by Eastern, South Dakota, and Michigan Avenues and Bladensburg Road NE, Woodridge offers large single-family lots, beautiful tree-lined streets, and wide sidewalks for outdoor seating and programming. As one of Pierre L'Enfant's original streets, the corridor serves as a major commuter thoroughfare that connects the heart of downtown DC with Maryland's suburbs.

#### **GROWTH ALONG RHODE ISLAND AVENUE**

- Mills Place (1736 Rhode Island Avenue NE) delivered 61 units in 2021, while The Heritage DC (2027 Rhode Island Avenue NE) delivered 43 units with retail in 2022.
- A new 49-unit residential development on the the former site of Flip-it Bakery & Deli (1544 Rhode Island Avenue) will deliver in 2023.
- Additional development slated at 2026 Jackson St., NE and 2911 Rhode Island Avenue are planned to bring approximately 130 residential units to the neighborhood.

#### **ANNUAL EVENTS**

In 2023, Rhode Island Avenue's Porch Fest will take place in the summer and host an array of additional performances under the new branding of "The Fest." Northeast Summer Nights, a series of pop-ups at local businesses, will also take place in the summer followed by a pop-up holiday market on Rhode Island Avenue in the winter.

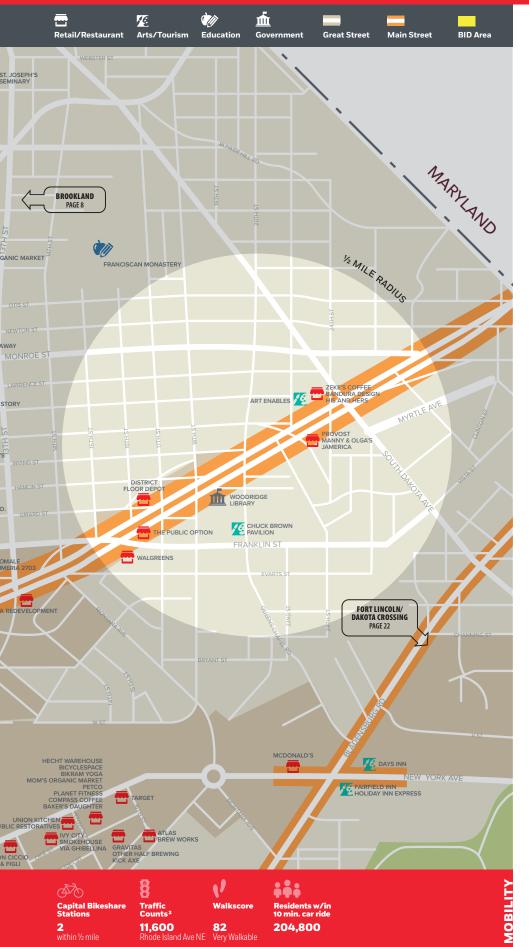
#### **GREAT STREETS + MAIN STREETS**

The Rhode Island Avenue corridor is supported by two programs that help maintain it as a viable business district. Rhode Island Avenue NE (RIA-NE) Main Street, which promotes annual community events and other economic development initiatives, works closely with area businesses to assess their needs, and provides technical assistance and storefront improvement grants. In addition, the corridor's designation as a Great Street allows its small businesses to apply for additional grant funds to cover capital upgrades and certain soft costs.





## RHODE ISLAND AVENUE NE / WOODRIDGE



|                        | 0-1/2 mi  | 0-1 mi        | 0-3 m     |
|------------------------|-----------|---------------|-----------|
| POPULATION             |           |               |           |
| Population             | 6,671     | 23,195        | 304,464   |
| Daytime Population     | 6,494     | 23,527        | 330,400   |
| Male                   | 48%       | 47%           | 48%       |
| Female                 | 52%       | 53%           | 52%       |
| High School Graduate + | 91%       | 91%           | 89%       |
| Bachelor's Degree +    | 49%       | 50%           | 52%       |
| Graduate /             | 26%       | 25%           | 26%       |
| Professional Degree    |           |               |           |
| HOUSEHOLDS             |           |               |           |
| Households (HH)        | 2,496     | 9,256         | 126,900   |
| Average HH Size        | 2.5       | 2.4           | 2.3       |
| Owner-occupied         | 76%       | 64%           | 44%       |
| Renter-occupied        | 24%       | 36%           | 56%       |
| Median Home Value      | \$584,898 | \$525,011     | \$545,874 |
| INCOME                 |           |               |           |
| Average HH             | \$148,226 | \$135,641     | \$140,464 |
| Median HH              | \$109,667 | \$93,454      | \$95,369  |
| HH Income <\$50k       | 23%       | 27%           | 27%       |
| HH Income \$50-\$75k   | 10%       | 14%           | 13%       |
| HH Income \$75k+       | 67%       | 59%           | 60%       |
| Average HH Disposable  | \$98,136  | \$90,213      | \$91,405  |
| AGE                    |           |               |           |
| Age < 20               | 20%       | 19%           | 21%       |
| Age 20-34              | 18%       | 20%           | 26%       |
| Age 35-64              | 40%       | 40%           | 38%       |
| Age 65+                | 22%       | 21%           | 15%       |
| Median Age (years)     | 44.2      | 43.5          | 36.       |
| CONSUMER EX            | PENDITU   | RES (\$ thous | sands)    |
| Apparel                | \$8,372   | \$29,179      | \$435,874 |
| 01.11.1.0              | 40.410    | 47.405        | ****      |

|                         |          | (+ 0.100 | ourrao,     |
|-------------------------|----------|----------|-------------|
| Apparel                 | \$8,372  | \$29,179 | \$435,874   |
| Child Care              | \$2,143  | \$7,105  | \$106,869   |
| Computers & Accessories | \$779    | \$2,677  | \$38,591    |
| Entertainment &         | \$12,524 | \$42,774 | \$595,025   |
| Recreation              |          |          |             |
| - Pets                  | \$2,717  | \$9,262  | \$125,937   |
| Food at Home            | \$21,301 | \$74,205 | \$1,072,529 |
| Food away from Home     | \$14,866 | \$51,638 | \$768,927   |
| Health Care             | \$23,699 | \$81,954 | \$1,073,860 |
| - Medical Care          | \$7,778  | \$27,156 | \$353,804   |
| Home Improvement        | \$14,379 | \$45,567 | \$550,531   |
| Household Furnishings   | \$8,794  | \$29,980 | \$414,900   |
| Personal Care           | \$3,553  | \$12,345 | \$176,700   |
| Vehicle Maint. & Repair | \$4,080  | \$14,383 | \$195,766   |
|                         |          |          |             |

| AVAILABLE VEHICLES PER HH |     |     |     |  |
|---------------------------|-----|-----|-----|--|
| 0                         | 21% | 22% | 29% |  |
| 1                         | 40% | 47% | 47% |  |
| 2-3                       | 35% | 29% | 23% |  |
| 4+                        | 4%  | 3%  | 2%  |  |
|                           |     |     |     |  |

AVAIL ADLE VELUCIEC DED IIII

#### **MOBILITY**

 ${\it Traffic Counts^2} \hspace{1.5cm} {\it 11,600} \hspace{1.5cm} {\it Rhode Island Ave NE}$ 

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

#### CONTACT

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# **SHAW**

**Shaw is experiencing an urban renaissance** of unprecedented proportions thanks to its proximity to the downtown core, excellent transportation access, and lively cultural and entertainment venues. Residents enjoy the ever-increasing dining and retail commercial conveniences, while local and national retailers are attracted to the growing residential base. Once home to jazz legend Duke Ellington, the Shaw neighborhood still pulses with a rhythm felt by residents and visitors alike.

#### **RETAIL + RESTAURANT OPENINGS (2022+)**

- Ambar (Balkan restaurant)
- Andy's Pizza
- Cafe Unido (Panamanian coffee & cocktails)
- Doro Soul Food (Ethiopian-style fried chicken)
- ESL Shaw (entertainment venue)
- · Falafel Brothers
- Ghostburger (burgers & cheesesteaks)
- Gramophone DC (boutique disco lounge)
- Mita (vegetarian restaurant)
- Pho House
- Pop FizzBar (tavern)
- Tentree (apparel)
- Up Dog Yoga Community
- Whitlow Bar & Grille

## **TOP RESTAURANTS**

- Kinship (1 Michelin Star)
- Metier (1 Michelin Star)
- Oyster Oyster (1 Michelin Star) + Chef Rob Rubba, was named one of Food & Wine Best New Chefs in 2022.
- The Dabney (1 Michelin Star)
- Unconventional Diner (Bib Gourmand)
- Causa/Amazonia named one of Eater's 2022 Best New Restaurants in the U.S.

#### OFFICE MARKET

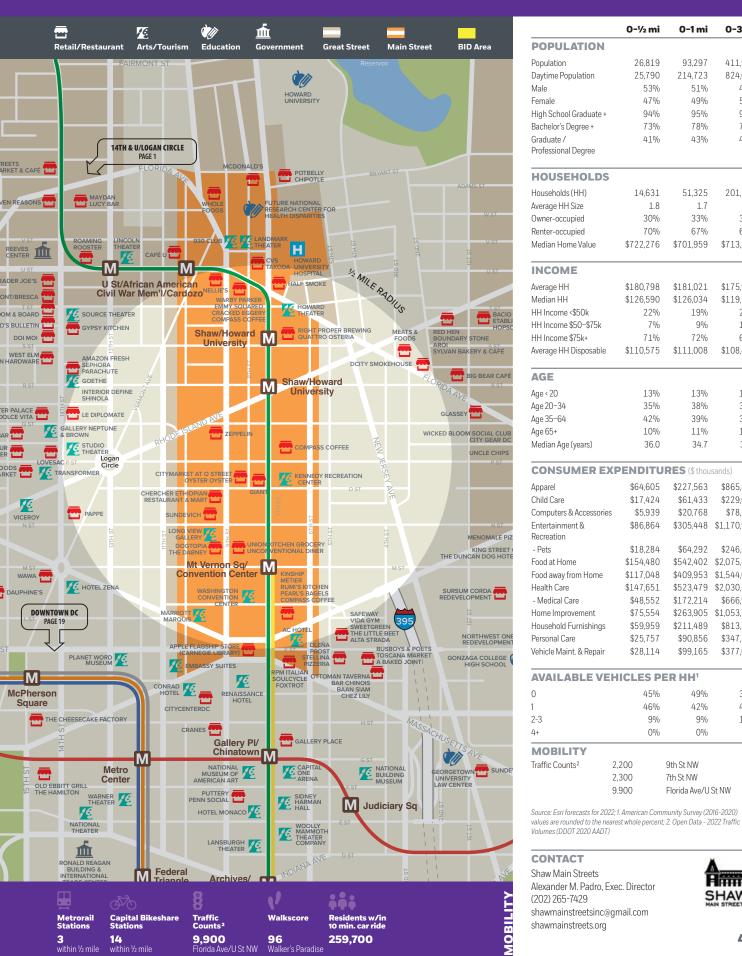
- Existing Office SF: 3.1 million
- Avg \$/SF/FS: \$60.16
- Vacancy Rate: 7.6%
- SF Under Construction: 0

#### **DAYTIME POPULATION**

214,723 within one-mile



## **SHAW**



|                             | 0-1/2 mi  | 0-1 mi        | 0-3 mi      |
|-----------------------------|-----------|---------------|-------------|
| POPULATION                  |           |               |             |
| Population                  | 26,819    | 93,297        | 411,951     |
| Daytime Population          | 25,790    | 214,723       | 824,006     |
| Male                        | 53%       | 51%           | 49%         |
| Female                      | 47%       | 49%           | 51%         |
| High School Graduate +      | 94%       | 95%           | 94%         |
| Bachelor's Degree +         | 73%       | 78%           | 73%         |
| Graduate /                  | 41%       | 43%           | 40%         |
| Professional Degree         |           |               |             |
| HOUSEHOLDS                  |           |               |             |
| Households (HH)             | 14,631    | 51,325        | 201,782     |
| Average HH Size             | 1.8       | 1.7           | 1.9         |
| Owner-occupied              | 30%       | 33%           | 39%         |
| Renter-occupied             | 70%       | 67%           | 61%         |
| Median Home Value           | \$722,276 | \$701,959     | \$713,144   |
| INCOME                      |           |               |             |
| Average HH                  | \$180,798 | \$181,021     | \$175,931   |
| Median HH                   | \$126,590 | \$126,034     | \$119,559   |
| HH Income <\$50k            | 22%       | 19%           | 20%         |
| HH Income \$50-\$75k        | 7%        | 9%            | 10%         |
| HH Income \$75k+            | 71%       | 72%           | 69%         |
| Average HH Disposable       | \$110,575 | \$111,008     | \$108,484   |
| AGE                         |           |               |             |
| Age < 20                    | 13%       | 13%           | 16%         |
| Age 20-34                   | 35%       | 38%           | 33%         |
| Age 35-64                   | 42%       | 39%           | 37%         |
| Age 65+                     | 10%       | 11%           | 13%         |
| Median Age (years)          | 36.0      | 34.7          | 35.2        |
| CONSUMER EX                 | (PENDITU  | IRES (\$ thou | sands)      |
| Apparel                     | \$64,605  | \$227,563     | \$865,897   |
| Child Care                  | \$17,424  | \$61,433      | \$229,091   |
| Computers & Accessories     |           | \$20,768      | \$78,102    |
| Entertainment &             | \$86,864  | \$305,448     | \$1,170,987 |
| Recreation                  |           | , , , , ,     |             |
| - Pets                      | \$18,284  | \$64,292      | \$246,828   |
| Food at Home                | \$154,480 | \$542,402     | \$2,075,439 |
| Food away from Home         | \$117,048 | \$409,953     | \$1,544,095 |
| Health Care                 | \$147,651 | \$523,479     | \$2,030,885 |
| - Medical Care              | \$48,552  | \$172,214     | \$666,999   |
| Home Improvement            | \$75,554  | \$263,905     | \$1,053,281 |
| Household Furnishings       | \$59,959  | \$211,489     | \$813,170   |
| Personal Care               | \$25,757  | \$90,856      | \$347,344   |
| Vehicle Maint. & Repair     | \$28,114  | \$99,165      | \$377,074   |
| AVAILABLE VE                | HICLES P  | ER HH¹        |             |
| 0                           | 45%       | 49%           | 39%         |
| 1                           | 46%       | 42%           | 46%         |
| 2-3                         | 9%        | 9%            | 14%         |
| 4+                          | 0%        | 0%            | 1%          |
| MOBILITY                    |           |               |             |
| Traffic Counts <sup>2</sup> | 2,200     | 9th St NW     |             |
|                             | 2,300     | 7th St NW     | 0. 101      |
|                             | 9.900     | Florida Ave/U | St NW       |

CONTACT

Shaw Main Streets Alexander M. Padro, Exec. Director (202) 265-7429 shawmainstreetsinc@gmail.com shawmainstreets.org







# **SOUTHWEST WATERFRONT**

Nestled at the picturesque confluence of the Potomac and Anacostia Rivers and conveniently adjacent to the iconic National Mall, the Southwest Waterfront captivates both residents and visitors alike. This vibrant neighborhood boasts an impressive array of attractions, including ten worldclass museums and seven dynamic performance venues. Moreover, the recent debut of The Wharf Phase II has ushered in thrilling, new culinary delights and cultural experiences, further enriching the region's vibrant tapestry.

#### **PLACEMAKING**

- In June of 2023, the SWBID's Mobility Innovation District introduced Circuit Rideshare, a fully electric fleet of lowspeed vehicles to make getting around the neighborhood easier, more affordable, and
- · Southwest's Town Center Park at the corner of 4th and I Streets SW is one step closer to reality with construction slated to begin on the project's first phase in late-2023.
- The 4th Street SW underpass will be transformed into an outdoor gallery in the fall of 2023, with a dozen large-scale murals depicting the Southwest community being painted by eleven different artists.

#### THE RUBELL MUSEUM

The 50,000 SF historic Randall School (c. 1906) was renovated to become the new home for the Rubell Museum DC, a 31,800 SF contemporary art museum that opened in October 2022. The museum is comprised of 24 galleries on three floors and features contemporary art from the Rubell family collection.

#### **NEIGHBORHOOD GROWTH**

- Waterfront Station II is a 12-story building expected to deliver in early 2024 that will offer 449 apartment units, retail, and performing arts/theater space. Retailers include DC-based early childhood education provider AppleTree School and a three-meal café by Good Company Doughnuts.
- · Phase II of development in The Wharf delivered 547,000 SF of office space in three buildings, 95,000 SF of retail space, a 131-room Pendry hotel, 351 residential units (apartments & condos), a 200+ slip marina, and public spaces in 2022.
- · Gallery 64 is a 492-unit multifamily building that was constructed around the Rubell Museum and delivered in 2023.
- The former Mandarin Oriental hotel was transformed into a 373-room Salamander Hotels & Resorts campus.
- Cotton Annex, formerly a USDA office building, has broken ground to convert the historic structure into a 564-unit apartment building two blocks from the National Mall.
- Venture on I, a 197-unit apartment building, is scheduled to open in late 2023.

#### **OFFICE MARKET**

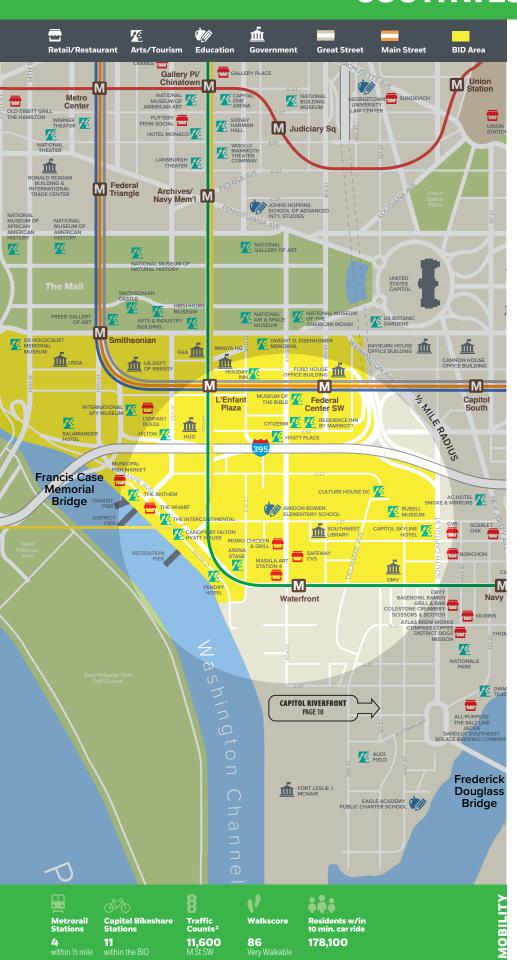
- Existing Office SF: 9M
- Avg \$/SF/FS: \$49.72
- Vacancy Rate: 10.4% • SF Under Construction: 0 SF

## **DAYTIME POPULATION**

93,537 within one-mile



## **SOUTHWEST WATERFRONT**



|  | 0-1/2 mi  | 0-1 mi        | 0-3 mi      |
|--|-----------|---------------|-------------|
| POPULATION   |           |               |             |
| Population   | 15,129    | 32,877        | 318,770     |
| Daytime Population   | 28,687    | 93,537        | 703,301     |
| Male   | 48%       | 49%           | 49%         |
| Female   | 52%       | 51%           | 51%         |
|  |           |               |             |
| High School Graduate +   | 95%       | 96%           | 95%         |
| Bachelor's Degree +  | 77%       | 79%           | 70%         |
| Graduate /<br>Professional Degree  | 39%       | 39%           | 38%         |
| HOUSEHOLDS   |           |               |             |
| Households (HH)  | 9,572     | 20,170        | 161,463     |
| Average HH Size  | 1.6       | 1.6           | 1.9         |
| Owner-occupied   | 33%       | 25%           | 33%         |
|  |           |               | 67%         |
| Renter-occupied  | 67%       | 75%           |             |
| Median Home Value  | \$476,541 | \$585,685     | \$681,694   |
| INCOME   |           |               |             |
| Average HH   | \$143,900 | \$154,280     | \$162,240   |
| Median HH  | \$106,919 | \$112,729     | \$110,531   |
| HH Income <\$50k   | 22%       | 21%           | 23%         |
| HH Income \$50-\$75k   | 11%       | 10%           | 11%         |
| HH Income \$75k+   | 67%       | 69%           | 66%         |
| Average HH Disposable  | \$94,866  | \$99,367      | \$101,763   |
| AGE  |           |               |             |
| Age < 20   | 11%       | 12%           | 16%         |
| •  | 29%       | 35%           |             |
| Age 20-34  |           |               | 34%         |
| Age 35-64  | 41%       | 39%           | 37%         |
| Age 65+  | 19%       | 15%           | 13%         |
| Median Age (years)   | 40.2      | 36.7          | 34.9        |
| CONSUMER EX  | PENDITU   | JRES (\$ thou | sands)      |
| Apparel  | \$33,279  | \$76,422      | \$647,536   |
| Child Care   | \$8,582   | \$20,119      | \$168,350   |
| Computers & Accessories  |           | \$6,899       | \$57,528    |
| Entertainment &<br>Recreation  | \$45,950  | \$103,464     | \$868,217   |
| - Pets   | \$9,802   | \$21,983      | \$183,152   |
| Food at Home   | \$80,995  | \$183,563     | \$1,550,802 |
| Food away from Home  | \$59,651  | \$136,704     | \$1,145,843 |
| Health Care  | \$82,991  | \$184,328     |             |
|  |           |               | \$1,527,277 |
| - Medical Care   | \$27,481  | \$60,882      | \$501,830   |
| Home Improvement   | \$42,115  | \$89,563      | \$753,491   |
| Household Furnishings  | \$31,996  | \$72,221      | \$605,303   |
| Personal Care  | \$13,624  | \$30,861      | \$259,311   |
| Vehicle Maint. & Repair  | \$15,282  | \$34,650      | \$284,805   |
| AVAILABLE VE   | HICLES P  | ER HH¹        |             |
| 0  | 39%       | 37%           | 39%         |
| 1  | 48%       | 50%           | 47%         |
| 2-3  | 12%       | 13%           | 13%         |
| 4+   | 0%        | 0%            | 0%          |
| MOBILITY   |           |               |             |
| Traffic Counts <sup>2</sup>  | 11,600    | M St SW       |             |
|  | 5,600     | 4th St SW     |             |
|  | 12,400    | Maine Ave SW  |             |
| Source: Esri forecasts for 202.<br>values are rounded to the nea<br>Volumes (DDOT 2020 AADT) |           |               |             |

#### CONTACT

Southwest Business Improvement District Steve Moore, Executive Director (202) 618-3515 • smoore@swbid.org swbid.org



# **TAKOMA**

Anchored by the Takoma Metrorail station, this neighborhood serves as a gateway into the District from Montgomery County, Maryland. Takoma's pedestrian-scaled streets and eclectic mix of building styles and scales lend a vibrant town village character that readily attracts new retailers and residents to the neighborhood.

#### **NEW RESTAURANTS + RETAIL**

- The historic Takoma Theatre (c. 1923), rehabilitated as an outpatient clinic for the Children's National Medical Center, welcomed specialty coffee purveyor Lost Sock Roasters' first standalone retail operation. A sixth location for DC juice bar Turning Natural opened in 2021 as well.
- El Sabor a Mexico, a Mexican restaurant, opened in 2021.
- Black Box Botanical, a houseplant and wellness shop, opened in 2022.
- Sticky Fingers, a woman-owned vegan bakery, plans to open a new storefront in fall 2023.

#### **TRANSIT-ORIENTED DEVELOPMENT**

- Jair Lynch Real Estate Partners developed Entwine, a 129-unit affordable building for residents aged 55 and older that delivered
- The Arbor at Takoma, developed by Neighborhood Development Company (NDC), is under construction and will deliver 36 market-rate and affordable condo units and NDC's new corporate office in 2023/24.
- The 6.78-acre Takoma Metrorail Station parking lot will be redeveloped into 434 multifamily residential units, up to 17,700 SF of retail space through a partnership between WMATA and developer EYA.





## **TAKOMA**



|   | 0-1/2 mi       | 0-1 mi        | 0-3 mi     |  |  |
|---|----------------|---------------|------------|--|--|
| POPULATION  |                |               |            |  |  |
| Population  | 7,564          | 31,046        | 280,338    |  |  |
| Daytime Population  | 7,059          | 27,420        | 229,814    |  |  |
| Male  | 45%            | 46%           | 49%        |  |  |
| Female  | 55%            | 54%           | 51%        |  |  |
| High School Graduate +  | 93%            | 92%           | 84%        |  |  |
| Bachelor's Degree +   | 65%            | 58%           | 50%        |  |  |
| Graduate /  | 45%            | 35%           | 27%        |  |  |
| Professional Degree   |                | 00%           | 2170       |  |  |
| HOUSEHOLDS  |                |               |            |  |  |
| Households (HH)   | 3,328          | 12,489        | 104,739    |  |  |
| Average HH Size   | 2.3            | 2.5           | 2.6        |  |  |
| Owner-occupied  | 60%            | 58%           | 48%        |  |  |
| Renter-occupied   | 40%            | 42%           | 52%        |  |  |
| Median Home Value   | \$618,432      | \$620,696     | \$572,411  |  |  |
| INCOME  |                |               |            |  |  |
| Average HH  | \$179,443      | \$161,194     | \$143,995  |  |  |
| Median HH   | \$120,206      | \$108,007     | \$94,313   |  |  |
| HH Income <\$50k  | 20%            | 25%           | 26%        |  |  |
| HH Income \$50-\$75k  | 12%            | 11%           | 14%        |  |  |
| HH Income \$75k+  | 68%            | 64%           | 60%        |  |  |
| Average HH Disposable   | \$112,947      | \$104,265     | \$94,856   |  |  |
| AGE   |                |               |            |  |  |
| Age < 20  | 18%            | 21%           | 23%        |  |  |
| Age 20-34   | 21%            | 19%           | 23%        |  |  |
| •   | 40%            | 40%           |            |  |  |
| Age 35-64   | 21%            | 20%           | 39%<br>16% |  |  |
| Age 65+<br>Median Age (years)   | 43.6           | 42.5          |            |  |  |
| ivieulan Age (years)  | 43.0           | 42.5          | 37.6       |  |  |
| CONSUMER EX   | PENDITU        | IRES (\$ thou | sands)     |  |  |
| Apparel   | \$13,738       | \$47,303      | \$360,323  |  |  |
| Child Care  | \$3,671        | \$12,231      | \$90,997   |  |  |
| Computers & Accessories   | \$1,286        | \$4,337       | \$32,978   |  |  |
| Entertainment &<br>Recreation   | \$19,932       | \$66,846      | \$501,543  |  |  |
| - Pets  | \$4,248        | \$14,184      | \$106,141  |  |  |
| Food at Home  | \$33,887       | \$116,490     | \$891,190  |  |  |
| Food away from Home   | \$24,423       | \$83,585      | \$642,136  |  |  |
| Health Care   | \$35,775       | \$118,616     | \$900,632  |  |  |
| - Medical Care  | \$11,838       | \$38,995      | \$297,926  |  |  |
| Home Improvement  | \$21,830       | \$70,221      | \$501,389  |  |  |
| Household Furnishings   | \$13,948       | \$46,743      | \$352,130  |  |  |
| Personal Care   | \$5,730        | \$19,459      | \$147,075  |  |  |
| Vehicle Maint. & Repair   | \$6,326        | \$21,149      | \$165,137  |  |  |
| AVAILABLE VE  | HICLES P       | ER HH¹        |            |  |  |
| 0   | 23%            | 19%           | 20%        |  |  |
| 1   | 45%            | 47%           | 43%        |  |  |
| 2-3   | 31%            | 32%           | 34%        |  |  |
| 4+  | 1%             | 2%            | 3%         |  |  |
| MOBILITY  |                |               |            |  |  |
| Traffic Counts <sup>2</sup>   | 8 1 0 0        | Blair Rd NW   |            |  |  |
| name Counts*  | 8,100<br>9,300 | Carroll St NW |            |  |  |
| Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT) |                |               |            |  |  |

CONTACT

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# **TENLEYTOWN**

**The second oldest community in Washington,** Tenleytown overlooks the city from its highest natural point and serves as the civic commons of upper Wisconsin Avenue. Shopping, Fessenden & Fort Reno Parks, dining at more than 40 restaurants, and top-notch educational institutions are all within walking distance of tree-lined streets and two-story single-family homes. Multi-generational and family oriented, Tenleytown continues to rank among the District's most sought-after neighborhoods.

## RETAIL + RESTAURANT OPENINGS (2022+)

- &Pizza
- Equinox
- King Street Oyster Ba
- Lid
- MINA Group (restaurant)
- Onelife Fitness
- Playa Bowls
- Taco Bamba
- Tatte Bakery & Café
- Wegmans

## **NEIGHBORHOOD ACTIVATIONS**

- Fall: Art All Night
- Winter: Tenley WinterFest
- Spring:
  - o Tenleytown Blossoms
  - o Get Fit at Fessenden
- Summer:
  - o Bastille Day at the Park
  - o Fort Reno Concert Series

## RESIDENTIAL + COMMERCIAL GROWTH

Four significant residential and commercial developments are in various stages of development will bring more than 1,500 new apartments, 185,000 SF of retail, and 160,000 SF of office space.

- City Ridge delivered 690 residential units in 2022 and is home to commercial tenants such as the International Baccalaureate's Global Centre for the Americas, CAVA, Industrious workspaces, and DC's first Wegmans.
- Upton Place will comprise 689 multifamily residences atop 110,000 SF, anchored by Lidl and Onelife Fitness, and expected to deliver in late 2023

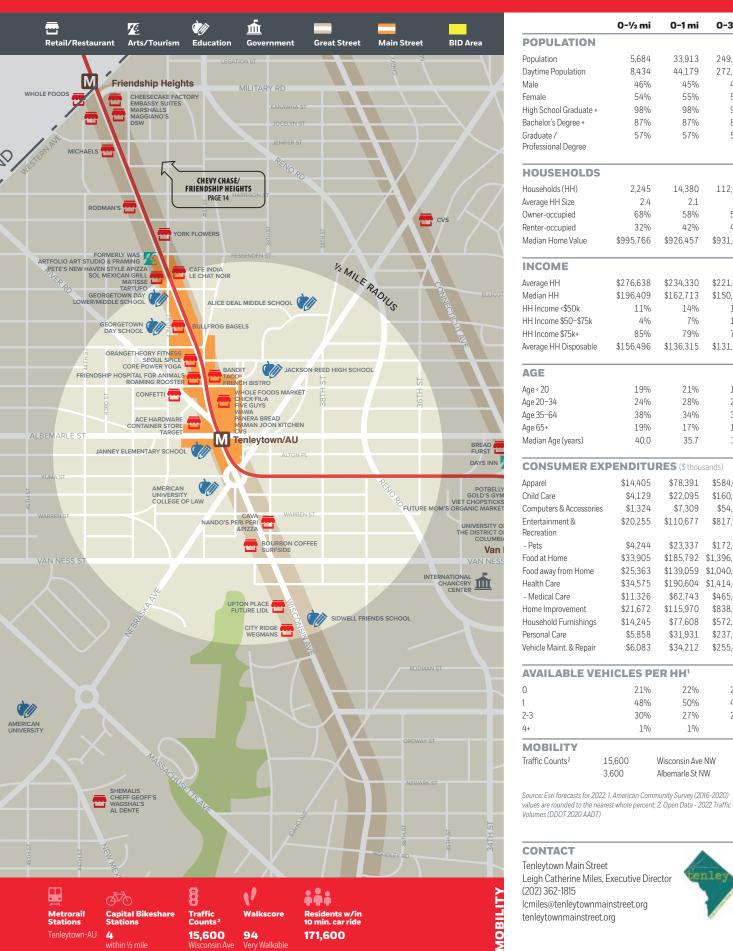




# **TENLEYTOWN**

0-1/2 mi

0-1 mi



|   | U-72 mi             | 0-1 mi            | 0-3 mi            |
|---|---------------------|-------------------|-------------------|
| POPULATION  |                     |                   |                   |
| Population  | 5,684               | 33,913            | 249,103           |
| Daytime Population  | 8,434               | 44,179            | 272,504           |
| Male  | 46%                 | 45%               | 47%               |
| Female  | 54%                 | 55%               | 53%               |
| High School Graduate +                                      | 98%                 | 98%               | 95%               |
| Bachelor's Degree +   | 87%                 | 87%               | 80%               |
| Graduate /  | 57%                 | 57%               | 50%               |
| Professional Degree   | -                   |                   |                   |
| HOUSEHOLDS  |                     |                   |                   |
| Households (HH)   | 2,245               | 14,380            | 112,253           |
| Average HH Size   | 2.4                 | 2.1               | 2.1               |
| Owner-occupied  | 68%                 | 58%               | 51%               |
| Renter-occupied   | 32%                 | 42%               | 49%               |
| Median Home Value   | \$995,766           | \$926,457         | \$931,493         |
|   |                     | ψ020,101          | <b>4001</b> , 100 |
| INCOME  |                     |                   |                   |
| Average HH  | \$276,638           | \$234,330         | \$221,826         |
| Median HH   | \$196,409           | \$162,713         | \$150,390         |
| HH Income <\$50k  | 11%                 | 14%               | 15%               |
| HH Income \$50-\$75k  | 4%                  | 7%                | 10%               |
| HH Income \$75k+  | 85%                 | 79%               | 75%               |
| Average HH Disposable                                       | \$156,496           | \$136,315         | \$131,217         |
| AGE   |                     |                   |                   |
| Age < 20  | 19%                 | 21%               | 19%               |
| Age 20-34   | 24%                 | 28%               | 27%               |
| Age 35-64   | 38%                 | 34%               | 36%               |
| Age 65+   | 19%                 | 17%               | 18%               |
| Median Age (years)  | 40.0                | 35.7              | 37.8              |
| CONSUMER EX   | (PENDITU            | JRES (\$ thou     | sands)            |
| Apparel   | \$14,405            | \$78,391          | \$584,038         |
| Child Care  | \$4,129             | \$22,095          | \$160,877         |
| Computers & Accessories                                     |                     | \$7,309           | \$54,122          |
| Entertainment & Recreation                                  | \$20,255            | \$110,677         | \$817,988         |
| - Pets  | \$4,244             | \$23,337          | \$172,513         |
| Food at Home  | \$33,905            | \$185,792         | \$1,396,823       |
| Food away from Home   | \$25,363            | \$139,059         | \$1,040,140       |
| Health Care   | \$34,575            | \$190,604         | \$1,414,654       |
| - Medical Care  | \$11,326            | \$62,743          | \$465,434         |
| Home Improvement  | \$21,672            | \$115,970         | \$838.381         |
| Household Furnishings                                       | \$14,245            | \$77,608          | \$572,294         |
| Personal Care   | \$5,858             | \$31,931          | \$237,750         |
| Vehicle Maint. & Repair                                     | \$6,083             | \$34,212          | \$255,473         |
| AVAILABLE VE  | HICI ES D           | FR HH¹            |                   |
| 0   |                     |                   | 270/              |
|   | 21%                 | 22%               | 27%               |
| 1   | 48%                 | 50%               | 44%               |
| 2-3<br>4+   | 30%<br>1%           | 27%<br>1%         | 28%<br>1%         |
| MOBILITY  | 170                 | 170               | 170               |
| Traffic Counts <sup>2</sup>                                 | 15,600              | Wisconsin Ave     | NW                |
| name counts   | 3,600               | Albemarle St N    |                   |
| Source: Esri forecasts for 202 values are rounded to the ne | 22; 1. American Com | munity Survey (20 | 016-2020)         |

CONTACT

Tenleytown Main Street Leigh Catherine Miles, Executive Director (202) 362-1815 Icmiles@tenleytownmainstreet.org tenleytownmainstreet.org







# **UNION MARKET**

Union Market District, a culinary destination and entrepreneurial center, embodies the flourishing, creative, urban fabric of DC. With the interior spine designated a historic district in 2016, the area has balanced its unique character while also welcoming exciting new uses. Several major development projects underway will deliver millions of square feet for residential, retail, educational, and office uses and continue to bring energy and activity to this neighborhood in northeast DC.

## **SHOPPING & DINING DESTINATION**

- A. Litteri (Italian Market)
- Crooked Run Fermentation (2022+ opening)
- District Tattoo (tattoo shop)
- Framebridge (custom framing)
- Glosslab (nail salon)
- Grace Loves Lace (wedding dresses, 2022+ opening)
- Herman Miller (furniture)
- Levantine Cafe Yellow (2022+ opening)
- Mezcalero (Mexican restaurant, 2022+ openina)
- Minetta Tavern DC (2022+ opening)
- Scotch & Soda (clothing, 2022+ opening)
- Spot of Tea (2022+ opening)
- Somewhere (sneakers)
- Trader Joes (grocery)
- Warby Parker (eyeware)
- Van Leeuwen Ice Cream (2022+ opening)
- Yasmine (Lebanese kebabs + cocktail bar, 2022+ opening)

# **TOP RESTAURANTS**

- El Cielo D.C. (1 Michelin Star)
- Masseria (1 Michelin Star)
- Bidwell (Bib Gourmand)
- Stellina Pizzeria (Bib Gourmand)

# **PLACEMAKING**

- Union Market District hosts year-round events, including fitness classes, holiday celebrations, and retail pop-ups. The neighborhood is also home to live music venue Songbyrd Music House and sister record store Byrdland Records, an Angelika Pop-Up theater, The Museum for Black Girls pop-up, and several street art sites.
- Hi-Lawn opened in 2020 as a restaurant/ bar and rooftop green space offering picnic tables, lawn games, and incredible views.
- Launched in 2019, the Latin American marketplace La Cosecha features 14 vendors plus community and performance space.

# **OFFICE MARKET**

- Existing Office SF: 3.4 million
- Avg \$/SF/FS: \$50.09
- Vacancy Rate: 10.3%
- SF Under Construction: 32.3k

## **DAYTIME POPULATION**

85,089 within one-mile



# **UNION MARKET**



|                            | 0-72 mi   | 0-1 mi       | 0-3 mi      |
|----------------------------|-----------|--------------|-------------|
| POPULATION                 |           |              |             |
| Population                 | 12,186    | 58,523       | 403,097     |
| Daytime Population         | 14,355    | 85,089       | 760,924     |
| Male                       | 49%       | 49%          | 49%         |
| Female                     | 51%       | 51%          | 51%         |
| High School Graduate +     | 96%       | 94%          | 93%         |
| Bachelor's Degree +        | 67%       | 66%          | 67%         |
| Graduate /                 | 33%       | 32%          | 36%         |
| Professional Degree        |           |              |             |
| HOUSEHOLDS                 |           |              |             |
| Households (HH)            | 5,702     | 28,124       | 195,100     |
| Average HH Size            | 1.9       | 2.0          | 1.9         |
| Owner-occupied             | 25%       | 35%          | 38%         |
| Renter-occupied            | 75%       | 65%          | 62%         |
| Median Home Value          | \$650,052 | \$686,140    | \$650,562   |
| INCOME                     |           |              |             |
| Average HH                 | \$140,809 | \$157,308    | \$161,577   |
| Median HH                  | \$103,285 | \$108,631    | \$110,180   |
| HH Income <\$50k           | 24%       | 24%          | 23%         |
| HH Income \$50-\$75k       | 10%       | 10%          | 11%         |
| HH Income \$75k+           | 66%       | 66%          | 66%         |
| Average HH Disposable      | \$92,739  | \$99,440     | \$101,249   |
| AGE                        |           |              |             |
| Age < 20                   | 22%       | 18%          | 17%         |
| Age 20-34                  | 33%       | 30%          | 32%         |
| Age 35-64                  | 34%       | 38%          | 38%         |
| Age 65+                    | 11%       | 13%          | 14%         |
| Median Age (years)         | 32.7      | 36.0         | 35.8        |
| CONSUMER EXF               | PENDITU   | RES (\$ thou | sands)      |
| Apparel                    | \$20,156  | \$110,215    | \$772,517   |
| Child Care                 | \$4,947   | \$27,516     | \$199,281   |
| Computers & Accessories    | \$1,762   | \$9,606      | \$69,033    |
| Entertainment & Recreation | \$26,775  | \$146,635    | \$1,043,272 |
| - Pets                     | \$5,646   | \$30,824     | \$220,124   |
| Food at Home               | \$48,859  | \$265,753    | \$1,862,251 |
| Food away from Home        | \$35,347  | \$193,347    | \$1,372,106 |
| Health Care                | \$47,353  | \$257,922    | \$1,829,361 |
| - Medical Care             | \$15,611  | \$84,662     | \$601,072   |
| Home Improvement           | \$22,725  | \$127,093    | \$932,610   |
| Household Furnishings      | \$18,704  | \$102,167    | \$724,774   |
| Personal Care              | \$8,053   | \$43,920     | \$310,228   |
| Vehicle Maint. & Repair    | \$8,884   | \$47,654     | \$338,240   |

| AVAILABLE VEHICLES PER HH <sup>1</sup> |     |     |     |     |
|--|-----|-----|-----|-----|
|  | 0   | 35% | 33% | 39% |
|  | 1   | 54% | 50% | 46% |
|  | 2-3 | 10% | 16% | 14% |
|  | 4+  | 0%  | 1%  | 1%  |
|  |     |     |     |     |

# **MOBILITY**

Traffic Counts<sup>2</sup> 12,600 Florida Ave NE 40,100 New York Ave NE

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

# CONTACT

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# **VAN NESS**

Offering the convenience of Metro access and urban amenities along with the natural beauty and serenity of Soapstone Valley and Rock Creek Park, Van Ness is seeing increased demand and generating heightened energy. Residents of the neighborhood's apartments and single-family homes enjoy an easy commute, a variety of retail options, a family-friendly atmosphere, and engaged community members.

# **RETAIL + RESTAURANT OPENINGS (2022+)**

- Allcare (medical)
- Flavor Garden (restaurant)
- Call Your Mother (restaurant)
- Italian Bar (Roman style coffee shop)
- Honey's (ice cream)
- Mom's Organic Market (grocery)
- Dog Haus (hot dog + burger restaurant)
- The Whale Tea (boba tea)

# **TOP RESTAURANTS**

- Sfoglina (Bib Gourmand)
- Bread Furst (bakery)
- I'm Eddie Cano
- Rosemary's Bistro
- Comet Pizza
- · Buck's Fishing and Camping
- Muchas Gracias

# **INSTITUTIONAL TRAFFIC DRIVERS**

- 20+ embassies
- American University's WAMU public radio station
- Edmund Burke School
- Franklin Montessori
- Hillwood Museum
- Howard University Law School
- Levine Music
- University of the District of Columbia Van Ness Campus & David A. Clarke School of Law



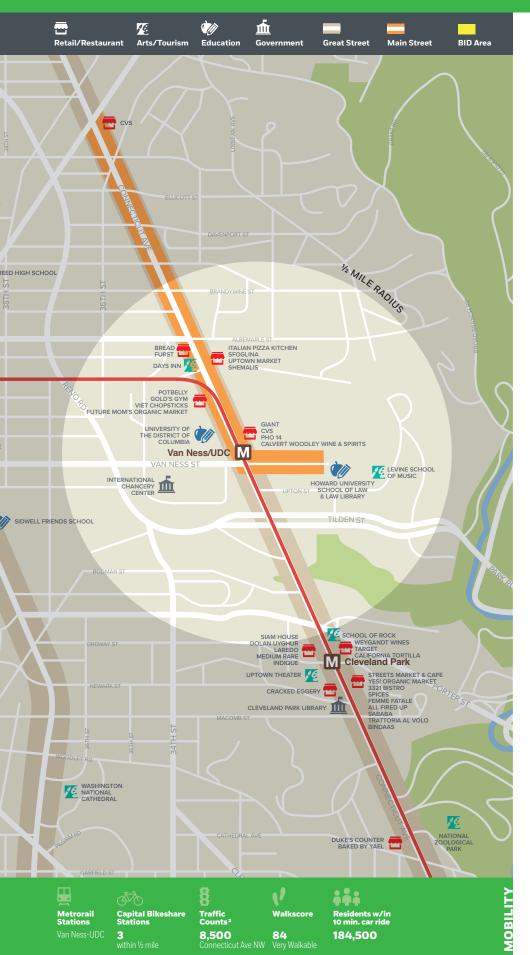


# **VAN NESS**

0-1 mi

0-3 mi

0-1/2 mi



|                             | 0 /21111  | 0 11111       | 0 5 1111    |
|-----------------------------|-----------|---------------|-------------|
| POPULATION                  |           |               |             |
| Population                  | 10,745    | 27,307        | 322,886     |
| Daytime Population          | 10,810    | 29,580        | 388,954     |
| Male                        | 45%       | 45%           | 48%         |
| Female                      | 55%       | 55%           | 52%         |
| High School Graduate +      | 97%       | 98%           | 94%         |
| Bachelor's Degree +         | 84%       | 87%           | 77%         |
| Graduate /                  | 54%       | 55%           | 46%         |
| Professional Degree         |           |               |             |
| HOUSEHOLDS                  |           |               |             |
| Households (HH)             | 6,037     | 14,810        | 148,895     |
| Average HH Size             | 1.8       | 1.8           | 2.1         |
| Owner-occupied              | 43%       | 46%           | 49%         |
| Renter-occupied             | 57%       | 54%           | 51%         |
| Median Home Value           | \$787,925 | \$884,051     | \$842,679   |
| INCOME                      |           |               |             |
| Average HH                  | \$206,032 | \$220,258     | \$204,708   |
| Median HH                   | \$138,634 | \$152,496     | \$136,773   |
| HH Income <\$50k            | 12%       | 11%           | 17%         |
| HH Income \$50-\$75k        | 9%        | 9%            | 10%         |
| HH Income \$75k+            | 79%       | 80%           | 73%         |
| Average HH Disposable       | \$123,704 | \$130,499     | \$122,641   |
| AGE                         |           |               |             |
| Age < 20                    | 12%       | 12%           | 18%         |
| Age 20-34                   | 33%       | 31%           | 29%         |
| Age 35-64                   | 38%       | 38%           | 37%         |
| Age 65+                     | 17%       | 18%           | 16%         |
| Median Age (years)          | 37.9      | 38.2          | 36.7        |
| CONSUMER EX                 | (PENDITU  | JRES (\$ thou | sands)      |
| Apparel                     | \$29,841  | \$77,931      | \$726,561   |
| Child Care                  | \$8,537   | \$22,142      | \$196,958   |
| Computers & Accessories     |           | \$7,156       | \$66,438    |
| Entertainment &             | \$40,529  | \$106,699     | \$1,001,509 |
| Recreation                  | ,.        |               |             |
| - Pets                      | \$8,482   | \$22,414      | \$210,974   |
| Food at Home                | \$69,795  | \$183,418     | \$1,739,123 |
| Food away from Home         | \$52,988  | \$138,933     | \$1,292,497 |
| Health Care                 | \$68,321  | \$181,777     | \$1,729,079 |
| - Medical Care              | \$22,331  | \$59,623      | \$567,759   |
| Home Improvement            | \$38,487  | \$102,107     | \$980,485   |
| Household Furnishings       | \$28,285  | \$74,565      | \$698,878   |
| Personal Care               | \$11,941  | \$31,337      | \$293,837   |
| Vehicle Maint. & Repair     | \$12,438  | \$33,360      | \$314,851   |
| AVAILABLE VE                | HICLES P  | ER HH¹        |             |
| 0                           | 29%       | 26%           | 32%         |
| 1                           | 51%       | 54%           | 44%         |
| 2-3                         | 19%       | 19%           | 22%         |
| 4+                          | 1%        | 1%            | 1%          |
| MOBILITY                    |           |               |             |
| Traffic Counts <sup>2</sup> | 8,500     | Connecticut A | ve NW       |

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

# **CONTACT**

Van Ness Main Streets, Inc. Gloria M. García, Executive Director (202) 421-7825 • gloria@vannessmainstreet.org vannessmainstreet.org







# **WEST END / FOGGY BOTTOM**

The West End and Foggy Bottom blend past and present by balancing 19th century historic architecture, iconic mid-century modern design, and contemporary mixed-use construction. The neighborhood is home to institutions including the George Washington University (GWU), GWU Hospital, and The Kennedy Center, and hosts diplomats and visitors to the State Department, General Services Administration, Department of the Interior, World Bank, and International Monetary Fund.

# **RETAIL + RESTAURANT OPENINGS (2022+)**

- Blank Street Coffee
- Bullfrog Bagels
- Planta Queen
- Sixty Vines
- The Saga

# **DESTINATION DINING**

- The Shops at 2000 Penn were renovated in 2021 to become Western Market Foodhall, a dining hall with a diversity of options. The market is now home restaurants including Arepa Zone, Capo Italian Deli, Captain Cookie, Falafel Inc., Mason's Lobster, Nim Ali, Onkei, Rawish, and Roaming Rooster.
- Imperfecto by Enrique Limardo received a Michelin Star in 2022.

## **NEW DEVELOPMENT**

- George Washington University's property at 2100 Pennsylvania Ave was redeveloped into a new 467,000-SF trophy office building in 2022, anchored by law firm WilmerHale.
- The Kennedy Center for the Performing Arts built three pavilions (The Reach) in 2019 to host additional events along with rehearsal, education, and public event space, with new below-grade bus parking and patron vehicle

# **OFFICE MARKET**

- Existing Office SF: 35.2 million
- Avg \$/SF/FS: \$55.37
- Vacancy Rate: 19.7%
- SF Under Construction: 0 SF

## **DAYTIME POPULATION**

223,201 within one-mile



# **WEST END / FOGGY BOTTOM**



|                         | 0-1/2 mi  | 0-1 mi       | 0-3 mi      |
|-------------------------|-----------|--------------|-------------|
| POPULATION              |           |              |             |
| Population              | 22,146    | 45,058       | 394,695     |
| Daytime Population      | 100,181   | 223,201      | 813,169     |
| Male                    | 48%       | 49%          | 50%         |
| Female                  | 52%       | 51%          | 50%         |
| High School Graduate +  | 98%       | 99%          | 95%         |
| Bachelor's Degree +     | 90%       | 90%          | 80%         |
| Graduate /              | 60%       | 56%          | 45%         |
| Professional Degree     |           |              |             |
| HOUSEHOLDS              |           |              |             |
| Households (HH)         | 10,359    | 24,350       | 205,045     |
| Average HH Size         | 1.5       | 1.5          | 1.8         |
| Owner-occupied          | 33%       | 36%          | 35%         |
| Renter-occupied         | 67%       | 64%          | 65%         |
| Median Home Value       | \$843,434 | \$823,283    | \$768,720   |
|                         |           |              |             |
| INCOME                  |           |              |             |
| Average HH              | \$148,519 | \$177,644    | \$182,482   |
| Median HH               | \$95,749  | \$116,848    | \$124,978   |
| HH Income <\$50k        | 29%       | 20%          | 17%         |
| HH Income \$50-\$75k    | 12%       | 12%          | 10%         |
| HH Income \$75k+        | 59%       | 68%          | 72%         |
| Average HH Disposable   | \$93,034  | \$108,070    | \$112,938   |
| AGE                     |           |              |             |
| Age < 20                | 19%       | 13%          | 14%         |
| Age 20-34               | 50%       | 45%          | 37%         |
| Age 35-64               | 19%       | 29%          | 37%         |
| Age 65+                 | 12%       | 13%          | 12%         |
| Median Age (years)      | 27.3      | 32.4         | 34.6        |
| CONSUMER EXF            | PENDITU   | RES (\$ thou | sands)      |
| Apparel                 | \$37,933  | \$106,253    | \$910,804   |
| Child Care              | \$9,920   | \$28,935     | \$247,328   |
| Computers & Accessories | \$3,525   | \$9,761      | \$83,071    |
| Entertainment &         | \$51,120  | \$142,701    |             |
| Recreation              |           |              | Ψ±,200,001  |
| - Pets                  | \$10,876  | \$30,174     | \$259,281   |
| Food at Home            | \$89,836  | \$250,449    | \$2,167,495 |
| Food away from Home     | \$68,346  | \$190,837    | \$1,634,061 |
| Health Care             | \$89,724  | \$247,016    | \$2,115,905 |
| - Medical Care          | \$29,721  | \$81,458     | \$695,651   |
| Home Improvement        | \$42,497  | \$121,323    | \$1,096,631 |
| Household Furnishings   | \$35,553  | \$99,447     | \$854,650   |
| Personal Care           | \$15,217  | \$42,475     | \$364,899   |
| Vehicle Maint. & Repair | \$17,347  | \$47,213     | \$396,622   |
| AVAILABLE VEH           | ICLES PE  | ER HH¹       |             |
| 0                       | 59%       | 55%          | 36%         |
| 1                       | 36%       | 37%          | 48%         |
| 2-3                     | 4%        | 8%           | 15%         |
| 4+                      | 0%        | 0%           | 1%          |
|                         |           |              |             |

| 1 36% 37% | 48% |
|-----------|-----|
| 2-3 4% 8% | 15% |
| 4+ 0% 0%  | 1%  |

# **MOBILITY**

| Traffic Counts <sup>2</sup> | 10,000 | K St NW              |
|-----------------------------|--------|----------------------|
|                             | 10,300 | Pennsylvania Ave NW  |
|                             | 6,500  | New Hampshire Ave NW |

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

# **CONTACT**

Washington DC Economic Partnership Derek Ford, President & CEO (202) 661-8673 • dford@wdcep.com wdcep.com





# **WOODLEY PARK**

# Thousands of tourists come to Woodley Park annually to

enjoy the National Zoo and adjacent Rock Creek Park or to stay at the storied Omni Shoreham Hotel. Residents and visitors enjoy the neighborhood's retail and restaurant corridor, as well as its legacy as a national historic district.

# **RETAIL + RESTAURANT OPENINGS (2022+)**

- DC Lash Bar
- Donsak Thai
- Elsa Ethiopian Kitchen
- Flavorture
- Moon Sports Bar
- Rose Ave Bakery
- Thai and Time Again
- Veganesha

# **DEVELOPMENT PIPELINE**

Redevelopment plans for the central 9.5-acre parcel on the Wardman Park Hotel site call for approximately 900 residential units. The existing vacant 1,153-room Wardman Park Hotel (c. 1970s) closed in March 2020 and demolition started in early 2023.

# **GREAT STREETS + MAIN STREETS**

- The area's designation as a Great Streets corridor allows its small businesses to apply for grant funds to cover capital improvements and certain soft costs. In fiscal year 2023, there was \$3.2 million available with individual awards of up to \$80,000.
- The corridor also receives support from Woodley Park Main Street through community-based economic development and placemaking initiatives.





# **WOODLEY PARK**



|                                   | 0-1/2 mi    | 0-1 mi       | 0-3 mi      |
|-----------------------------------|-------------|--------------|-------------|
| POPULATION                        |             |              |             |
| Population                        | 9,856       | 42,146       | 385,069     |
| Daytime Population                | 10,026      | 37,552       | 697,752     |
| Male                              | 44%         | 48%          | 49%         |
| Female                            | 56%         | 52%          | 51%         |
| High School Graduate +            | 99%         | 96%          | 94%         |
| Bachelor's Degree +               | 88%         | 84%          | 76%         |
| Graduate /<br>Professional Degree | 58%         | 52%          | 44%         |
| HOUSEHOLDS                        |             |              |             |
| Households (HH)                   | 5,843       | 23,012       | 183,707     |
| Average HH Size                   | 1.7         | 1.8          | 2.0         |
| Owner-occupied                    | 35%         | 41%          | 43%         |
| Renter-occupied                   | 65%         | 59%          | 57%         |
| Median Home Value                 | \$1,044,849 | \$909,638    | \$791,712   |
| INCOME                            |             |              |             |
| Average HH                        | \$221,724   | \$211,643    | \$190,039   |
| Median HH                         | \$154,925   | \$143,169    | \$127,705   |
| HH Income <\$50k                  | 9%          | 12%          | 19%         |
| HH Income \$50-\$75k              | 10%         | 11%          | 10%         |
| HH Income \$75k+                  | 81%         | 77%          | 71%         |
| Average HH Disposable             | \$131,090   | \$125,486    | \$115,501   |
| AGE                               |             |              |             |
| Age < 20                          | 9%          | 11%          | 17%         |
| Age 20-34                         | 38%         | 35%          | 33%         |
| Age 35-64                         | 38%         | 40%          | 36%         |
| Age 65+                           | 15%         | 15%          | 14%         |
| Median Age (years)                | 36.3        | 36.9         | 35.3        |
| CONSUMER EX                       | PENDITU     | RES (\$ thou | sands)      |
| Apparel                           | \$31,653    | \$117,340    | \$843,131   |
| Child Care                        | \$8,904     | \$33,079     | \$227,461   |
| Computers & Accessories           | \$2,880     | \$10,732     | \$76,845    |
| Entertainment & Recreation        | \$42,473    | \$159,295    | \$1,147,685 |
| - Pets                            | \$8,931     | \$33,450     | \$241,666   |
| Food at Home                      | \$74,279    | \$276,354    | \$2,013,165 |
| Food away from Home               | \$56,630    | \$209,818    | \$1,505,088 |
| Health Care                       | \$72,552    | \$270,409    | \$1,975,071 |
| - Medical Care                    | \$23,820    | \$88,646     | \$648,628   |
| Harris Inc. of the control        | ¢27222      | ¢1 47 COO    | ¢1 000 000  |

| Vehicle Maint. & Repair | \$13,661  | \$50,053 | \$365,450 |
|-------------------------|-----------|----------|-----------|
| AVAILABLE VEH           | IICLES PE | R HH¹    |           |
| 0                       | 30%       | 35%      | 36%       |
| 1                       | 52%       | 50%      | 45%       |
| 2-3                     | 17%       | 15%      | 18%       |
| 4+                      | 1%        | 0%       | 1%        |

\$12,625

\$37,232 \$147,633 \$1,066,989

\$29,643 \$110,955 \$798,571

\$46,987 \$338,829

# **MOBILITY**

Home Improvement

Personal Care

Household Furnishings

| Traffic Counts <sup>2</sup> | 20,800 | Connecticut Ave NW |
|-----------------------------|--------|--------------------|
|                             | 4.300  | Calvert St NW      |

Source: Esri forecasts for 2022; 1. American Community Survey (2016-2020) values are rounded to the nearest whole percent; 2. Open Data - 2022 Traffic Volumes (DDOT 2020 AADT)

# CONTACT

Woodley Park Main Street Robert W. Meins, Executive Director robert@woodleyparkms.org woodleyparkms.org





# **THE WHARF**

A one-of-α-kind spot for a night out or a day on the water, The Wharf brings the waterfront alive for visitors and neighbors alike. The mile-long development along the Potomac River comes to life with restaurants, retailers, residences, and businesses—all complemented by monumental views and a vibrant culture.

# **RETAIL + RESTAURANT OPENINGS (2022+)**

- &pizza
- Any Day Now
- Gordon Ramsay Fish & Chips
- Gordon Ramsay Hell's Kitchen
- Little Chicken
- Live-K
- Makers Union
- Philippe Chow
- Starbucks
- Zooz

# **WATERFRONT DESTINATION**

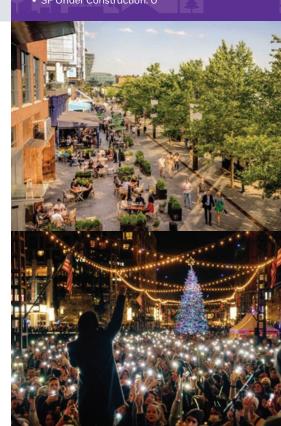
The Wharf features three hotels, a 6,000seat music venue, more than 50 shops and restaurants, and the nation's oldest continuously operating open air fish market. Phase II of development in The Wharf delivered 547,000 SF of office space in three buildings, 95,000 SF of retail space, a 131-room Pendry hotel, 351 residential units (apartments & condos), a 200+ slip marina, and public spaces in late 2022.

# **TALENT MAGNET**

Major trade groups and firms, including the American Psychiatric Association and Business Roundtable have chosen to locate at The Wharf to attract and retain top talent. Office tenants include Williams & Connolly LLP, Kelley Drye & Warren, Daimler North America, Fish & Richardson, OTJ Architects, Washington Gas, and The Atlantic. Waterside offices overlooking national monuments, award-winning restaurants and unique retail options, and strong transit access make The Wharf an ideal company location.

## **OFFICE MARKET**

- Existing Office SF: 9.6 million
- Avg \$/SF/FS: \$51.15
- Vacancy Rate: 13.8%
- SF Under Construction: 0



# **THE WHARF**



|   | 0-1/2 mi         | 0-1 mi                    | 0-3 mi      |
|---|------------------|---------------------------|-------------|
| POPULATION  |                  |                           |             |
| Population  | 11,274           | 25,505                    | 313,853     |
| Daytime Population  | 18,748           | 75,355                    | 729,303     |
| Male  | 49%              | 49%                       | 50%         |
| Female  | 51%              | 51%                       | 50%         |
| High School Graduate +  | 98%              | 95%                       | 95%         |
| Bachelor's Degree +   | 83%              | 77%                       | 73%         |
| Graduate /  | 43%              | 37%                       | 40%         |
| Professional Degree   |                  |                           |             |
| HOUSEHOLDS  |                  |                           |             |
| Households (HH)   | 7,326            | 15,983                    | 161,590     |
| Average HH Size   | 1.5              | 1.6                       | 1.8         |
| Owner-occupied  | 34%              | 26%                       | 34%         |
| Renter-occupied   | 66%              | 74%                       | 66%         |
| Median Home Value   | \$463,702        | \$520,180                 | \$703,349   |
|   | Ψ100,102         | Ψ020,100                  | Ψ1 00,0 10  |
| INCOME  |                  |                           |             |
| Average HH  | \$155,200        | \$150,513                 | \$168,954   |
| Median HH   | \$114,182        | \$111,190                 | \$115,658   |
| HH Income <\$50k  | 16%              | 21%                       | 22%         |
| HH Income \$50-\$75k  | 11%              | 10%                       | 10%         |
| HH Income \$75k+  | 73%              | 69%                       | 68%         |
| Average HH Disposable   | \$101,668        | \$97,812                  | \$105,558   |
| AGE   |                  |                           |             |
| Age < 20  | 9%               | 12%                       | 16%         |
| Age 20-34   | 31%              | 32%                       | 34%         |
| Age 35-64   | 41%              | 40%                       | 37%         |
| Age 65+   | 19%              | 16%                       | 13%         |
| Median Age (years)  | 40.4             | 37.5                      | 35.0        |
| CONSUMER EX   | PENDITU          | JRES (\$ thou:            | sands)      |
| Apparel   | \$27,545         | \$59,017                  | \$672,584   |
| Child Care  | \$7,280          | \$15,303                  | \$177,406   |
| Computers & Accessories   |                  | \$5,312                   | \$60,137    |
| Entertainment &   | \$37,844         | \$80,202                  | \$902,404   |
| Recreation  | ψο.,σ            | 400,202                   | 4002,101    |
| - Pets  | \$8,065          | \$17,071                  | \$190,209   |
| Food at Home  | \$66,460         | \$142,508                 | \$1,605,845 |
| Food away from Home   | \$49,458         | \$105,425                 | \$1,193,818 |
| Health Care   | \$68,012         | \$144,084                 | \$1,575,279 |
| - Medical Care  | \$22,549         | \$47,624                  | \$517,518   |
| Home Improvement  | \$34,091         | \$70,036                  | \$787,750   |
| Household Furnishings   | \$26,437         | \$55,984                  | \$628,839   |
| Personal Care   | \$11,256         | \$23,917                  | \$269,156   |
| Vehicle Maint. & Repair   | \$12,659         | \$26,939                  | \$294,239   |
| AVAILABLE VE  | HICLES P         | ER HH¹                    |             |
| 0   | 38%              | 39%                       | 38%         |
| 1   | 49%              | 49%                       | 48%         |
| 2-3   | 14%              | 12%                       | 14%         |
| 4+  | 0%               | 0%                        | 0%          |
|   | U%               | U%0                       | U%0         |
| MOBILITY  | 1 / 000          | Maria A cons              |             |
| Traffic Counts <sup>2</sup>   | 14,000<br>14,200 | Maine Ave SW<br>7th St SW |             |
| Source: Esri forecasts for 202<br>values are rounded to the nea<br>Volumes (DDOT 2020 AADT) |                  |                           |             |

CONTACT

WHARF

Wharf Community Association W H 2
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# PHOTO CREDITS

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#### Shaw

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## Takoma

Top: Image courtesy of PUD application (11/2022)

#### The Wharf

Images courtesy The Wharf, Washington, DC



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The Washington DC Economic Partnership supports businesses and entrepreneurs looking to open, expand, or invest in DC through our programs and services focusing on business development, education of the real estate market, and business opportunities. To learn more about the Washington DC Economic Partnership please visit wdcep.com.

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