



## President and CEO Position Profile

The Washington DC Economic Partnership (WDCEP) seeks an experienced and energetic leader for its next President and CEO. This executive position leads DC's efforts to accelerate economic growth and competitiveness; making DC the leading city to live and do business in the world. In partnership with business, government, and community leaders, you will think big and deliver on results for business attraction and retention.

## Overview

The WDCEP is a nonprofit, 501(c) (3), public-private organization whose core purpose is to actively position, promote, and support economic development and business opportunities in Washington DC. WDCEP works to cultivate the tools, infrastructure, workforce, accessibility, and climate needed for District businesses to flourish.

Washington DC is much more than the Nation's capital; it is a resilient epicenter for business and innovation, across industry verticals including technology, real estate, retail, education and more. More than a political and tourism center, the District has access to top-notch transportation and technology networks, a world-class workforce, booming real estate market, and livability with undeniable appeal. Washington DC is constantly evolving thanks to the diverse residents, vibrant communities, and businesses that continue to shape the District.

## Role

The WDCEP has a unique public-private partnership, with DC Government as the majority funder and partner in success. With this support, and that of all stakeholders, the President and CEO provides leadership and management oversight, develops, and executes strategy, and builds positive relationships and brand recognition. The position reports to the Board and oversees a talented team of twelve; all of whom share a passion for DC and work tirelessly to help realize what a robust comeback can truly be.

For more information about WDCEP please visit [WDCEP.com](http://WDCEP.com), [Twitter](#), [Facebook](#), and [Instagram](#).



## QUALIFICATIONS

- BA required; MA preferred
- 10+ years of experience in economic development, including responsibility for strategy, staff, and budget
- Knowledge of the leading economic development approaches and associated problem-solving
- Demonstrated fundraising capability
- Exceptional organizational and strategic planning capability
- Experience working with or reporting to a Board
- Executive presence and political acumen with the requisite communication and influencing skills

## RESPONSIBILITIES

- **Strategic Leadership and Management**
- **Business Operations** - business attraction and retention, insights, events, and more
- **Advocacy and External Engagement** - building relationships, collaborating with stakeholders, and acting as the spokesperson
- **Financial Management and Oversight** - financial reporting, compliance, and fundraising
- **Board Relations**

For more information email [careers@p3hired.com](mailto:careers@p3hired.com).  
Inquiries are confidential.

*WDCEP is an equal opportunity employer and proudly values diversity. Candidates of all backgrounds are encouraged to apply.*